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2003 OCT 31 AM 11:11

IDAHO PUBLIC
UTILITIES COMMISSION

10/29/03
Fruitland, Id
83619

Idaho Power Co.

Boise, Id. 83720-0074

Friends:

We keep reading your articles in the Statesman. It is very alarming to us who are on a fixed income to even think you might raise the cost of electricity to anyone. The cost of everything keeps going up and we think it has to stop somewhere.

A 17.7 percent raise is an awful big jump. We pray you will give this some good thought before you do it.

Ben & Leah Tarrell

BEN & LEAH TARRELL
902 S.W. 8th ST. RT. 3
FRUITLAND, ID 83619



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2003 NOV -3 AM 10: 14

IDAHO PUBLIC
UTILITIES COMMISSION

October 29, 2003

Idaho Public Utilities Commission
Attn: Commission Secretary
P.O. Box 83720
Boise, Idaho 83720-0074

Re: Opposition to Proposed Idaho Power Rate Increase November 15, 2003

Dear Commissioners:

I am against the proposed 19% residential rate increase proposed by Idaho Power. The company's slick propoganda fliers and brochures just don't convince me.

I am also opposed to the so called "Service Charge" change. What is the justification for an almost 300% increase! With 400,000 customers, a monthly \$10.00 meter read charge per customer is **4 Million Dollars** a month!! Come on!!

How can the IPUC trust the credibility of a company that just 6 or 8 months ago ask for a rate cut and now 6 months later asks for a rate increase? This company doesn't seem to be able to plan for the future.

The Commission should decline the increase and send Idaho Power back to the "drawing board" to show how this increase will better serve their customers.

Sincerely,



Bill Oldham
131 Redwood Rd.
Salmon, Idaho 83467

31 October 2003

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X

IDAHO PUBLIC UTILITIES COMMISSION
472 W. Washington
Boise Idaho 83702

2003 NOV -4 AM 9:43

IDAHO PUBLIC UTILITIES COMMISSION
Dear Sirs:

Regarding the IDAHO POWER COMPANY's (IPC), request for a rate increase I would like to express my thoughts, opinion, and reasons why I am against it.

#1. It is "fuzzy" math: The Idaho Statesman Article shows:	NEW BILL - \$90.88	My view:
	Current - \$68.87	current bill x
	UP \$22.01	32% is \$22.03 (NOT 17.7%)

IPC calls it a "rate" increase and shows:

NEW BILL	6.14¢/1200KW	\$73.68
Current	4.93¢/1200KW	\$59.16
	UP	\$14.52

My view: Current bill \$59.16 x 25% is \$14.79 (NOT 17.7%)

#2. The customer "charge" is not a rate but a FIXED fee which the customer has no way of changing by the adjustment of th amount of energy he uses.

NEW BILL - \$10.00	My View: \$2.50 x 300% is
current \$2.51	\$7.50 (NOT 17.7%)
UP \$ 7.49	

#3. IDACORP is now the "head" with IPC as a subsidiary taking the profits.

#4. Customers who have kept IPC in business for decades should not be required to pay the expenses to increase the number of new customers. The NEW CUSTOMERS should pay their own way.

#5. It was my understanding IPC was to help the customers conserve energy. I received a coupon for two energy efficient flourescent bulbs and the name of several businesses who would honor them. I went to at least four of them and they did not have the bulbs in stock at that time. QUESTION: Did IPC deduct the value of the total coupons issued whether they were used or not, or deduct the value of those redeemed? This could have been an enormous RIPOFF: An "expense" on paper which may NOT HAVE ACTUALLY OCCURRED.

Cy to: Ken Dey, Idaho Statesman.

Don & Norma Fralick
8235 Vicksburg Lane
Boise, Idaho 83703

11.3.03

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To Whom It May Concern 2003 NOV 14 AM 9:42

Upon receipt of my latest Idaho Power bill, I noted the proposal for a rate increase.

While I can understand an increase in KWH rates, I cannot condone the increase in Customer fees from \$2.51 to 10.00 per month.

I am a single 61 yr. old woman living in New Plymouth, Id. I work any part time job I can to help make ends meet. I have two homes on my property, the house I live in and a single wide trailer that is uninhabital. I use this for storage & my freezer. I am on Idaho Power's Equal pay program. I pay \$13.00 per month on the back house.

Gentlemen, This increase would raise my Monthly bill by \$20.00 for power I do not use. It is my understanding this fee is to help offset the massive growth in this valley. Sirs, if people wish to build & reside over and around Boise, let them absorb that fee instead of older people that are just trying to survive in small communities.

I have cut my power consumption as far back as I possibly can, i.e. heat my home with a wood stove instead of the electric furnace, use the dryer only to take washer wrinkles out of shirts then they along with all other laundry ~~are~~ hung to dry, do not use a dishwasher, and have turned the water heater down.

Your kind attention to my comments is greatly appreciated. I, and many more like me need your consideration in this Matter.

Thanking You in Advance

Paddy McCambridge
4654 NW 2nd. Ave.
New Plymouth, Id. 83655
208-278-3976

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2003 OCT 31 AM 11:09

IDAHO PUBLIC
UTILITIES COMMISSION

October 29, 2003

Idaho Public Utilities Commission
P.O. Box 83720
Boise, ID 83720-0074

RE: Comment on Idaho Power Rate Request

The Idaho Power common stock dividend has recently been reduced, but I still question whether or not the ratepayers are being asked to continue subsidizing the common shareholders. In reviewing the Value Line sheets on Idaho Power and Avista, I note the following differences:

1. Avista cut their dividend in 1998. Idaho Power waited until 2003.
2. Projections show Avista paying out roughly half of their profits in dividends, while Idaho Power shows 78% declining to 68%.

While no two situations are identical, both utilities are in the Northwest, both use a lot of hydro, and both dream of making money in fuel cell technology. At a minimum, had Idaho Power taken the cash conserving measures that Avista has, the rate request would be less.



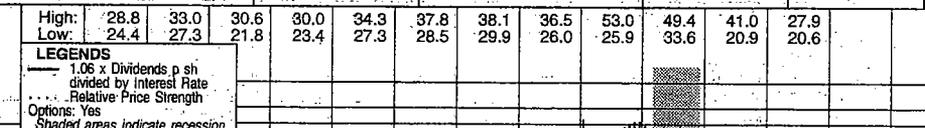
Richard J. Petso
Boise, Idaho
947-2009 Daytime Phone Number

Enclosures

IDACORP, INC. NYSE:IDA

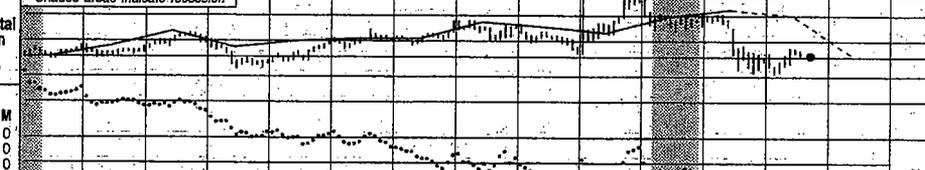
RECENT PRICE **25.45** P/E RATIO **25.5** (Trailing: 20.7; Median: 13.0) RELATIVE P/E RATIO **1.49** DIV'D YLD **3.9%** VALUE LINE **1782**

TIMELINESS 4 Lowered 8/15/03
SAFETY 3 Lowered 2/14/03
TECHNICAL 4 Lowered 8/15/03
BETA .75 (1.00 = Market)



High: 28.8 33.0 30.6 30.0 34.3 37.8 38.1 36.5 53.0 49.4 41.0 27.9
 Low: 24.4 27.3 21.8 23.4 27.3 28.5 29.9 26.0 25.9 33.6 20.9 20.6
 Target Price Range 2006 2007 2008
 80
60
50
40
30
25
20
15
10
7.5

2006-08 PROJECTIONS
 Price Gain Ann'l Total
 High 30 (+20%) 9%
 Low 20 (-20%) Nil



Options: Yes
 Shaded areas indicate recession

Insider Decisions
 S O N D J F M A M
 to Buy 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
 Options 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
 to Sell 0 0 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0

Institutional Decisions
 3Q2002 4Q2002 1Q2003
 to Buy 59 68 53
 to Sell 79 50 63
 (Mil's) 11491 11113 12154
 Percent shares traded 15 10 5

% TOT. RETURN 7/03
 THIS STOCK VS. S&P 500
 1 yr. 14.7 25.8
 3 yr. -14.4 18.7
 5 yr. 12.8 40.9

1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	VALUE LINE PUB., INC.	06/08
11.61	12.14	14.60	13.68	14.22	13.76	14.57	14.45	14.51	15.38	19.90	29.83	17.50	27.10	150.10	24.43	22.50	24.60	Revenues per sh	30.90
2.79	2.84	3.93	3.53	3.26	3.16	3.53	3.39	3.89	4.05	4.22	4.69	4.50	5.63	5.63	4.08	3.60	4.10	"Cash Flow" per sh	4.75
1.30	1.32	2.37	1.91	1.56	1.55	1.97	1.80	2.10	2.21	2.32	2.37	2.43	3.50	3.35	1.63	1.00	1.30	Earnings per sh ^A	1.50
1.80	1.80	1.83	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.43	1.00	Div'd Decl'd per sh ^B	1.00
1.15	1.64	1.78	2.29	3.94	3.26	3.32	2.94	2.23	2.49	2.51	2.37	2.95	3.73	4.78	3.53	4.25	5.50	Cap'l Spending per sh	5.25
17.29	16.81	17.35	17.40	17.06	17.28	17.86	17.91	18.15	18.47	18.93	19.42	20.02	21.82	23.15	23.01	22.60	22.95	Book Value per sh ^C	24.25
33.98	33.98	33.98	33.98	33.98	36.19	37.09	37.61	37.61	37.61	37.61	37.61	37.61	37.61	37.61	38.02	38.20	38.20	Common Shs Outst'g ^D	38.20
19.2	17.1	10.9	13.4	16.8	17.0	15.4	13.9	12.4	13.7	13.6	14.4	12.7	10.9	11.4	18.9	1.03	1.03	Avg Ann'l P/E Ratio	16.5
1.28	1.42	.83	1.00	1.07	1.03	.91	.91	.83	.86	.78	.75	.72	.71	.58	1.03	1.03	1.03	Relative P/E Ratio	1.10
-7.2%	-8.0%	7.1%	7.2%	7.1%	7.1%	6.1%	7.4%	7.2%	6.1%	5.9%	5.4%	6.0%	4.9%	4.9%	6.0%	6.0%	6.0%	Avg Ann'l Div'd Yield	4.0%

CAPITAL STRUCTURE as of 3/31/03
 Total Debt \$1115.9 mill; Due in 5 Yrs \$463.5 mill.
 LT Debt \$868.9 mill.; LT interest \$56.1 mill.
 (LT interest not earned)

540.4	543.7	545.6	578.5	748.5	1122.0	658.3	1019.4	5648.0	928.8	860	940	Revenues (\$mill)	1180
78.2	74.9	86.9	90.6	92.3	94.8	96.9	137.6	130.0	66.3	40.0	55.0	Net Profit (\$mill)	60.0
31.8%	31.4%	35.8%	36.5%	33.5%	32.0%	32.0%	32.1%	33.3%	33.0%	33.0%	33.0%	Income Tax Rate	33.0%
7.1%	4.6%	1.7%	4%	6%	1.3%	3.2%	3.6%	3.1%	3.0%	3.0%	3.0%	AFUDC % to Net Profit	3.0%
46.6%	46.2%	45.2%	48.0%	46.2%	49.4%	48.9%	48.3%	46.4%	49.2%	48.5%	48.5%	Long-Term Debt Ratio	47.0%
44.5%	44.9%	45.9%	45.1%	46.8%	44.2%	44.8%	45.9%	47.9%	47.9%	48.5%	48.5%	Common Equity Ratio	50.0%
1488.9	1499.5	1487.6	1540.1	1522.2	1652.3	1680.3	1790.0	1818.0	1826.9	1785	1800	Total Capital (\$mill)	1850
1816.4	1656.6	1672.9	1694.6	1716.9	1711.5	1745.7	1805.0	1886.0	1906.5	1970	2070	Net Plant (\$mill)	2330
7.1%	6.7%	7.6%	7.6%	7.8%	7.3%	7.4%	9.2%	8.7%	5.1%	4.0%	4.5%	Return on Total Cap ¹	4.5%
9.8%	9.3%	10.7%	11.3%	11.3%	11.3%	11.3%	14.9%	13.3%	7.1%	4.5%	5.5%	Return on Shr. Equity	6.0%
10.9%	10.0%	11.6%	11.9%	12.2%	12.2%	12.1%	16.0%	14.4%	7.0%	4.5%	5.5%	Return on Com Equity ^E	6.0%
.7%	NMF	1.3%	1.9%	2.4%	2.6%	2.9%	7.5%	6.3%	NMF	NMF	1.5%	Retained to Com Eq	2.6%
94%	103%	90%	86%	82%	80%	78%	55%	58%	113%	NMF	78%	All Div'ds to Net Prof	68%

Pension Assets-12/02 \$282.5 mill. Oblig. \$294.5 mill.
Pfd Stock \$52.8 mill. Pfd Div'd \$4.1 mill.
 533,927 shs. 4% to 7.68% cum. \$100 par, callable \$100.35 to \$104.00.

Common Stock 38,196,287 shs.
MARKET CAP: \$975 million (Small Cap)

ELECTRIC OPERATING STATISTICS

	2000	2001	2002
% Change Retail Sales (KWh)	6.0	-10.7	-1.9
Avg. Indust. Use (MWh)	20843	20074	28071
Avg. Indust. Revs. per KWh (¢)	2.78	3.92	5.47
Capacity at Peak (Mw)	3011	3117	2912
Peak Load, Summer (Mw)	2919	2570	2973
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+2.4	+2.0	+2.6

ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '00-'02 of change (per sh)

	Past 10 Yrs.	Past 5 Yrs.	Est'd '00-'02 of change (per sh)
Revenues	17.0%	32.5%	-14.0%
"Cash Flow"	4.5%	5.0%	-1.5%
Earnings	5.5%	5.0%	-11.0%
Dividends			-11.0%
Book Value	3.0%	4.0%	-1.0%

QUARTERLY REVENUES (\$ mill.)

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2000	186.3	254.6	301.0	277.5	1019.4
2001	133	1579	2115	821.0	5648.0
2002	239.6	209.8	259.6	219.8	928.8
2003	211.9	200.3	240	207.8	860
2004	230	220	260	230	940

EARNINGS PER SHARE^A

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2000	.90	.86	1.11	.63	3.50
2001	.93	.96	.91	.55	3.35
2002	.66	.08	.98	0.09	1.63
2003	d.08	d.02	.90	.20	1.00
2004	.70	.10	.90	.20	1.30

QUARTERLY DIVIDENDS PAID^B

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
1999	.465	.465	.465	.465	1.86
2000	.465	.465	.465	.465	1.86
2001	.465	.465	.465	.465	1.86
2002	.465	.465	.465	.465	1.86
2003	.465	.465	.465	.465	1.86

BUSINESS: IDACORP, Inc. is the holding company for Idaho Power, a hydroelectric utility that partly owns three coal plants and markets natural gas through trading operations. Also has interests in a patented fuel-cell system. Sells electricity in Idaho (97% of revs.) and Oregon (3%). Revenue breakdown: residential, 35%; commercial, 23%; industrial, 20%; other, 22%. Fuel and purchased

power cost: 30% of '02 rev.; estimated labor costs: 9.7%. 2002 depreciation rate: 3.0%. Fuel sources: hydro, 45%; thermal, 55%. Has 1,942 employees, 20,088 common stockholders; Chairman: Jon H. Miller. CEO & Pres.: Jan B. Packwood. Incorporated: Idaho. Addr.: 1221 W. Idaho St., Boise, Idaho 83702. Tel.: 208-388-2200. Internet: www.idacorpinc.com.

IDACORP has settled a legal dispute with Overton Power District 5, a Nevada municipal utility. A contract called for Overton to pay IDA's IDACORP Energy (IE) subsidiary \$88.50 per megawatt hour for the purchase of 40 megawatts of power over 10 years starting July 1, 2001. Overton agreed to raise rates to its customers to the extent necessary to make payment, but failed to do so, charging that the price was above market rates. This left IE with a receivable of \$74 million at year-end 2002. To avoid litigation costs, the parties reached an agreement that provides for Overton to pay IE \$52.5 million. It has already paid \$5.5 million and will pay the balance in equal quarterly installments over 10 years. The settlement terminated the contract and resulted in an IDA pretax loss of \$21.5 million.

Earnings are headed sharply lower in 2003. On the down side is a \$0.19-a-share loss from the settlement with Overton Power (taken in the first quarter), the absence of 2002's tax law credits, and higher pension and insurance costs. The phaseout of last year's power marketing operations, which reduced 2002 share profits by \$0.39, and a likely 2.0%-2.5% increase in retail energy sales will fall far short of offsetting these negatives. In all, we estimate a 39% drop in 2003 earnings to \$1.00 a share. A regulatory order on a planned electric rate filing later this year points to improved results in 2004.

The fuel cell business offers good long-term prospects. IDA owns 70% of a fuel cell system which has 16 patents on a reformer that converts hydrogen fuels into electricity. Management plans to manufacture portable cell units of one to 10 kilowatts. The units will sell for up to \$40,000 each. They are being field-tested by Euro-

pean utilities, a Japanese company, and the U.S. Army. Because of the expected size of the undertaking, IDA is looking for a partner to participate in the project. A full-blown operation will begin soon after one is found. The enterprise should begin to generate profits by mid-decade.

The current payout probably won't be earned this year or next. Accordingly, we show a split dividend at the top of the page. Most investors would do well to avoid this untimely stock at this time.

Arthur H. Medalie August 15, 2003

(A) EPS diluted. Excl. nonrecur. gains (losses). '87, '33c, '93, '16c, '00, '22c. Next eps. rpt. due late Oct. '99 sales do not incl. trading revs. Beg. '01 incl. settled physical sales. (B) Div'ds

historically paid in late Feb., late May, late Aug., and late Nov. * Div'd reinvest. plan avail. (C) Incl. deferred debits. in '02: \$12.68/sh. (D) In mill. (E) Rate Base: Net original cost.

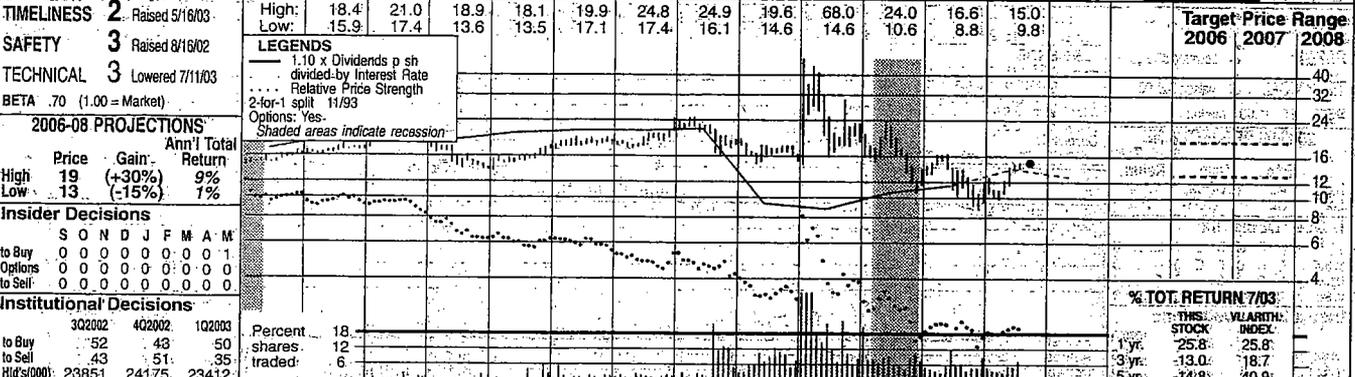
Rate allowed on com. eq. in Idaho in '95: 11.0%. Earned on '02 avg. system com. eq.: 7.1%. Regul. Clim.: Above Average.

Company's Financial Strength	B+
Stock's Price Stability	30
Price Growth Persistence	90
Earnings Predictability	60

To subscribe call 1-800-833-0046.

AVISTA CORP. NYSE-AVA

RECENT PRICE **14.90** P/E RATIO **15.7** (Trailing: 19.4 Median: 14.0) RELATIVE P/E RATIO **0.92** DIV'D YLD **3.2%** VALUE LINE **1777**



TIMELINESS 2 Raised 5/16/03
SAFETY 3 Raised 8/16/02
TECHNICAL 3 Lowered 7/11/03
BETA .70 (1.00 = Market)
2006-08 PROJECTIONS
 Price Gain Return
 High 19 (+30%) 9%
 Low 13 (-15%) 1%
Insider Decisions
 S O N D J F M A M
 to Buy 0 0 0 0 0 0 0 0 0 1
 Options 0 0 0 0 0 0 0 0 0 0
 to Sell 0 0 0 0 0 0 0 0 0 0
Institutional Decisions
 3Q2002 4Q2002 1Q2003
 to Buy 52 43 50
 to Sell 43 51 35
 Hld's(000) 23851 24175 23412
 Percent 18
 shares 12
 traded 6

1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	VALUE LINE PUB., INC.	06-08
8.95	12.15	13.20	11.94	11.83	10.96	12.14	12.33	13.49	16.89	23.27	31.07	221.75	167.59	126.17	20.41	21.65	22.95	Revenues per sh.	26.00
2.06	2.51	2.59	2.50	2.49	2.46	2.67	2.54	2.60	2.64	3.20	3.47	2.28	3.31	2.71	2.19	2.60	2.80	"Cash Flow" per sh.	3.25
1.16	1.27	1.35	1.40	1.31	1.32	1.44	1.28	1.41	1.35	1.96	1.28	1.12	1.74	1.20	.67	.95	1.05	Earnings per sh. A	1.25
-1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.05	.48	.48	.48	.48	.48	.48	Div'd Decl'd per sh. B	.60
.79	.80	1.17	1.33	1.76	1.80	2.14	1.76	1.55	1.67	1.82	2.70	3.30	4.24	5.92	1.74	2.15	1.90	Cap'l Spending per sh.	1.50
10.43	10.49	10.61	10.84	11.11	11.64	12.02	12.45	12.82	12.70	13.38	11.76	10.69	15.34	15.12	14.84	15.15	15.70	Book Value per sh. C	27.00
44.55	44.62	44.66	46.42	47.90	50.89	52.76	54.42	55.95	55.96	55.96	40.45	35.65	47.21	47.63	48.04	48.50	49.00	Common Shs Outstg. D	49.00
11.6	10.5	10.6	10.4	11.8	12.8	13.5	12.4	11.2	13.8	10.0	16.5	NMF	13.6	13.7	19.3	19.3	19.3	Avg Ann'l P/E Ratio	12.5
.78	.87	.80	.77	.75	.78	.80	.81	.75	.86	.58	.86	NMF	.88	.70	1.05	1.05	1.05	Relative P/E Ratio	.85
9.2%	9.3%	8.6%	8.6%	8.0%	7.3%	6.4%	7.8%	7.8%	6.7%	6.4%	5.0%	2.0%	2.0%	2.9%	3.7%	3.7%	3.7%	Avg Ann'l Div'd Yield	3.2%
CAPITAL STRUCTURE as of 3/31/03: Total Debt \$1059.5 mill. Due in 5 Yrs \$345.4 mill. LT Debt \$987.6 mill. LT Interest \$77.0 mill. Incl: \$60 mill. 7 7/8% and \$40 mill. floating rate mandatorily redeemable preferred trust securities. (LT interest earned: 1.6%) Leases, Uncapitalized Annual rentals \$15.1 mill. Pension Assets: 12/02 \$136.1 mill. Oblig: \$238.4 mill. Pfd Stock \$31.5 mill. Pfd Div'd \$2.2 mill. 315,000 shs. \$6.95; cum; (\$100 stated val). Sinking fund began in 1996. Common Stock 48,207,191 shs. as of 4/30/03 MARKET CAP: \$725 million (Small Cap)																			
640.6	670.8	755.0	945.0	1902.2	3684.0	7905.0	7911.5	6009.8	980.4	1050	1125	Revenues (\$mill)	1275						
82.8	77.2	87.1	83.5	114.8	78.1	26.0	82.7	59.6	34.3	49.0	54.0	Net Profit (\$mill)	60.0						
33.9%	36.7%	37.6%	37.2%	34.7%	35.7%	39.1%	45.4%	36.6%	46.6%	42.0%	42.0%	Income Tax Rate	42.0%						
5.7%	6.4%	1.9%	2.8%	2.5%	3.7%	7.8%	4.9%	17.6%	21.8%	4.0%	4.0%	AFUDC % to Net Profit	3.0%						
45.7%	47.0%	46.4%	48.1%	45.7%	44.7%	47.2%	50.7%	62.8%	57.3%	57.5%	56.5%	Long-Term Debt Ratio	53.5%						
44.8%	44.2%	45.1%	44.7%	44.9%	29.1%	25.1%	47.1%	35.5%	40.8%	41.0%	42.0%	Common Equity Ratio	45.0%						
1416.6	1533.6	1590.4	1590.3	1666.0	1632.3	1520.0	1539.0	2030.8	1748.7	1795	1825	Total Capital (\$mill)	1900						
1254.0	1329.0	1357.4	1397.9	1433.1	1470.9	1500.8	1518.3	1565.6	1563.7	1640	1650	Net Plant (\$mill)	1700						
7.5%	6.6%	7.2%	7.1%	8.8%	6.8%	3.8%	7.5%	5.4%	4.8%	5.0%	5.0%	Return on Total Cap'l	5.5%						
10.8%	9.5%	10.2%	10.1%	12.7%	8.7%	3.2%	10.9%	7.9%	4.8%	6.5%	7.0%	Return on Shr. Equity	7.0%						
11.7%	10.1%	10.9%	10.6%	14.6%	14.7%	1.2%	11.1%	7.9%	4.5%	6.5%	7.0%	Return on Com Equity	7.0%						
3.3%	2.0%	3.0%	.9%	5.3%	2.9%	NMF	8.0%	4.8%	1.2%	3.0%	3.5%	Retained to Com Eq	3.5%						
75%	82%	75%	93%	66%	83%	NMF	30%	42%	74%	52%	47%	All Divids to Net Prof.	52%						

ELECTRIC OPERATING STATISTICS

	2000	2001	2002
% Change Retail Sales (KWH)	+1.2	-2.7	-5.4
Avg. Indust. Use (MWH)	1633	1319	1070
Avg. Indust. Revs. per KWH (¢)	4.05	4.25	4.48
Capacity at Peak (Mw)	4194	3553	2287
Peak Load: Winter (Mw)	3829	3234	1855
Annual Load Factor (%)	66.0	65.0	NA
% Change Customers (yr-end)	+1.3	+1.1	+9.

Fixed Charge Cov. (%) 276 152 131

ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '00-'02 of change (per sh.)

Revenues	24.5%	42.5%	-20.5%
"Cash Flow"	1.0%	-5%	3.0%
Earnings	-1.0%	-5.0%	5%
Dividends	-9.0%	-17.5%	4.0%
Book Value	3.0%	3.0%	2.5%

QUARTERLY REVENUES (\$mill.)

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2000	1382.0	1353.4	2864.3	2311.8	7911.5
2001	2024.8	1546.5	1401.2	1037.3	6009.8
2002	307.0	218.3	189.8	265.3	980.4
2003	314.7	218.6	219.7	300	1050
2004	350	225	225	325	1125

EARNINGS PER SHARE

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2000	.20	.66	.72	1.50	1.74
2001	.66	.53	.12	d.11	1.20
2002	.32	.18	d.04	.21	.67
2003	.37	.25	.03	.30	.95
2004	.40	.30	.05	.30	1.05

QUARTERLY DIVIDENDS PAID

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
1999	.12	.12	.12	.12	.48
2000	.12	.12	.12	.12	.48
2001	.12	.12	.12	.12	.48
2002	.12	.12	.12	.12	.48
2003	.12	.12	.12	.12	.48

BUSINESS: Avista Corporation (formerly The Washington Water Power Company) supplies electricity & gas in eastern WA & northern ID. Supplies gas to part of OR & CA. Customers: 320,000 electric, 290,000 gas. Has nonutility subs. involved in fuel cells & Internet business-to-business. Utility revs: WA, 63%; ID, 30%; OR, 6%; CA, 1%. Electric rev. breakdown: '02: residential, 34%; commercial, 33%; industrial, 12%; other, 21%. Generating sources: '02: hydro, 39%; thermal, 16%; purchased, 45%. Fuel costs: 46% of revs. '02 reported deprec. rate (utility): 2.9%. Has 1950 employees, 17,100 com. stockholders. Chairman, President & CEO: Gary G. Ely; inc.: WA. Address: 1411 E. Mission Ave., Spokane, WA 99202-2600. Tel.: 509-489-0500; internet: www.avistacorp.com.

Avista has had some positive developments in the past few weeks:

- It sold most of its stake in Avista Labs, which has made some progress toward the development of fuel cells but has been in the red for several years. Now that Avista's ownership is less than 20%, it no longer has to reflect this operation's losses in its income statement. What's more, because Avista Labs is now treated as a discontinued operation, the \$0.10 a share it lost in the first half of 2003 is excluded from our earnings presentation.
- A Federal Energy Regulatory Commission (FERC) administrative law judge reversed his position and agreed to submit a settlement between Avista and FERC's trial staff to the commission for approval. The staff found that Avista did not violate trading rules in the western power markets. Assuming that FERC approves the settlement, this will conclude a matter that has been overhanging Avista for over a year.
- The utility reached a settlement regarding the cost of capital in its gas rate case in Oregon. Avista had filed for a \$7.5 million (11.8%) tariff hike based on

an 11.75% return on equity. It agreed to a 10.25% ROE, but on a higher equity ratio than Avista had proposed. Other aspects of the rate case have yet to be settled, however.

We have raised our 2003 and 2004 earnings estimates. That's due in part to the cessation of Avista Labs' losses. Avista Energy, Avista's energy-marketing unit, is also faring better than expected this year. The company aims to earn \$0.95-\$1.15 a share this year (excluding the loss on discontinued operations). Improvement at the utility and Avista Advantage (which sells an Internet-based energy-management product) should push the bottom line over the \$1.00 mark in 2004. The stock is ranked 2 (Above Average) for Timeliness. **Avista stock has performed well in recent months.** It is up over 15% since our last report, in mid-May, thereby outperforming the Value Line Composite and Utility Averages. This reflects the progress the company has made. But the stock is already trading within our 2006-2008 Target Price Range, so long-term total return potential is unimpressive. *Paul E. Debbas, CFA August 15, 2003*

(A) Diluted EPS. Excl. nonrec. losses: '00, 27¢; net: '02, 9¢; '03, 2¢; gain (losses) on disc. ops.: '01, (\$1.00); '02, 2¢; '03, (10¢). '00 EPS don't add due to antidilution in a qtr. Next earnings report due late Oct. (B) Div's historically paid in mid-March, June, Sept., and Dec. # Div'd re-investment plan avail. (C) Incl. def'd chgs. In '02: \$9.89/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost: Rate allowed on com. eq. (elec.) in WA in '02: 11.16%; in ID in '99: 10.75%; earned on avg. com. eq.: '02: 4.5%. (F) Regulat. Climate: Avg. (F) Summer peak in '02.

Company's Financial Strength: B
 Stock's Price Stability: 50
 Price Growth Persistence: 10
 Earnings Predictability: 10

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