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IDAHO PUBLIC  
UTILITIES COMMISSION

BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE APPLICATION )  
OF IDAHO POWER COMPANY FOR )  
AUTHORITY TO INCREASE ITS RATES ) CASE NO. IPC-E-08-10  
AND CHARGES FOR ELECTRIC SERVICE. )  
\_\_\_\_\_ )

IDAHO POWER COMPANY

DIRECT REBUTTAL TESTIMONY

OF

STEVEN R. KEEN

1 Q. Please state your name.

2 A. My name is Steven R. Keen.

3 Q. Are you the same Steven R. Keen that has  
4 previously presented direct testimony in this proceeding?

5 A. Yes.

6 Q. Have you reviewed the direct testimony and  
7 exhibits filed by the Commission Staff relating to cost of  
8 capital in this proceeding?

9 A. Yes. My comments will relate primarily to  
10 the testimony provided by Staff Witness Ms. Carlock as well  
11 as the testimony of Mr. Matthew I. Kahal on behalf of the  
12 U.S. Department of Energy ("DOE") and testimony of Dr.  
13 Dennis E. Peseau on behalf of Micron Technology, Inc.  
14 ("Micron") concerning return on equity ("ROE")

15 Q. What have you concluded based on your review  
16 of these testimonies?

17 A. I would first state that I agree with the  
18 representations made by the Company's expert witness, Dr.  
19 Avera, in his rebuttal testimony. The conclusions drawn by  
20 Ms. Carlock, Mr. Kahal, and Dr. Peseau are indeed biased  
21 downward and I think the rebuttal testimony of Dr. Avera  
22 does an excellent job of directly categorizing the  
23 shortcomings of each of the other recommendations. I do  
24 appreciate that Mr. Kahal acknowledges that Idaho Power's

1 current risk profile is high by choosing a recommended rate  
2 of return that is at the high end of his range of  
3 estimates. His recommended rate of return is also higher  
4 than the last return authorized for the Company by the  
5 Idaho Public Utilities Commission ("IPUC") in the litigated  
6 2003 rate case so as to reflect a relative shift higher,  
7 albeit slight, based on increased risks.

8 Q. What are the primary drivers for your  
9 assessment that the Staff-, DOE-, and Micron- recommended  
10 returns on equity are too low?

11 A. I look to three factors. First of all,  
12 history suggests that these recommended levels of return  
13 will yield actual returns on equity in the single digits.  
14 The returns from years 2003, 2004, 2005, 2006, and 2007,  
15 illustrated in LaMont Keen's Exhibit No. 1, speak for  
16 themselves. In those years, granted or implied allowed  
17 ROEs of 10.25 percent and 10.6 percent delivered actual  
18 earnings well below 10 percent.

19 Second, the rating agencies have clearly indicated  
20 that the Company has experienced significant stress and is  
21 in a less secure position today than in the past. Since  
22 the year 2000, as illustrated in LaMont Keen's Exhibit No.  
23 2, credit ratings for Idaho Power have been on a steady  
24 march downward. The ratings trend from A+ to A- to BBB+ to

1 BBB again speaks for itself. This decline will not be  
2 turned or halted without some improvement in the Company's  
3 allowed return on equity. In 2003, the Company's allowed  
4 ROE was 10.25 percent. In 2005, the Company's Idaho Case  
5 No. IPC-E-05-28 was settled and resulted in an implied ROE  
6 of 10.6 percent. Ms. Carlock, Mr. Kahal, and Dr. Peseau  
7 all argue to reduce the allowed return on equity at the  
8 very time an increase is required. The downgrades from the  
9 rating agencies send a clear and united statement to the  
10 regulating agencies that the Company is more at risk today,  
11 from a bond holders perspective, than it was five years  
12 ago. The interests of equity investors fall behind those  
13 of the bond holders so their risks are at least equally  
14 raised.

15 Finally, I look to the recent events in the  
16 financial marketplace as indicators that the risks this  
17 Company is facing now are greater than anyone considered  
18 when original testimony was filed. Admittedly, much of the  
19 market turmoil has been realized very recently and may not  
20 have been adequately factored into prior direct testimony,  
21 but current market conditions signal much higher levels of  
22 risks in terms of both cost and availability for all  
23 capital. Mr. Kahal indicates he did not include any impact  
24 of the financial crisis in his 10.5 percent ROE

1 recommendation. His reason for not doing so is that he  
2 feels it would not be proper to set fair rate of return  
3 based on a crisis which likely will be temporary. Yet how  
4 could it be fair to completely ignore any impact from a  
5 financial crisis that may well be the largest in more than  
6 50 years? As Dr. Avera noted in Figure 1 of his rebuttal  
7 testimony, bond yields have skyrocketed since September of  
8 this year. Apparently, bond investors are choosing not to  
9 ignore the implications of this particular crisis.

10 Q. If the Commission adopts Staff's  
11 recommendations, will the Company be able to earn an  
12 adequate and reasonable rate of return in the year 2009?

13 A. No. I do not believe the Staff's  
14 recommended 10.25 percent return on equity is an adequate,  
15 risk adjusted return for the Company. I also do not  
16 believe the full compliment of Staff recommendations will  
17 allow the Company to earn anywhere close to an actual  
18 return of equity of 10.25 percent. The Staff has not  
19 adequately reflected the risks associated with serving load  
20 in an environment of rising costs, limited resources and  
21 constrained capital, especially in light of the recent  
22 turmoil in the financial markets.

23 Q. In its testimony, the Commission Staff makes  
24 allowances for elements of a forecast test year that are

1 intended to compensate for the effects of regulatory lag.  
2 Do you agree with the conclusions of Staff witnesses that  
3 Staff's recommendations will properly compensate the  
4 Company for regulatory lag?

5 A. No. In my opinion, if the Commission adopts  
6 the Staff's recommended approach to a forecast test year,  
7 the Company will not be properly compensated for regulatory  
8 lag and will not be able to earn an actual rate of return  
9 anywhere near the allowed rate. The Company continues to  
10 experience increasing costs and faces needed investment in  
11 aging generation and transmission systems that will not be  
12 recovered if the significant reductions in allowed costs  
13 under the Staff's methodology are implemented.

14 Q. Do the recent economic challenges stemming  
15 from the financial crisis offer relief from dealing with  
16 growth issues and rising costs?

17 A. Partially. While the economy is certainly  
18 expected to be negatively impacted by the financial crisis  
19 and prospects for growth much lower, I have not heard a  
20 single projection that would indicate that growth would  
21 completely stop or reverse in the Company's service  
22 territory.

1 Q. Since you filed your direct testimony, has  
2 any new data been presented which addresses Idaho's  
3 construction and growth prospects?

4 A. Yes. In the October 2008 Idaho Economic  
5 Forecast, housing starts are projected to range from  
6 roughly 9,300 units in 2008 to slightly over 13,000 units  
7 in 2011. While these projections are significantly lower  
8 than the 18,000 to 20,000 unit figures in recent years,  
9 they still portray growth that will require investment to  
10 maintain infrastructure in Idaho. Significant generation  
11 and transmission infrastructure investments are needed in  
12 our service territory that cannot be completely eliminated  
13 even if customer growth stops.

14 Q. Do you agree with Staff Witness Ms. Carlock  
15 that the Company's low cost hydro generation is a benefit  
16 to the Company?

17 A. No. In fact, Idaho Power's low cost hydro  
18 generation exacerbates the Company's rate recovery  
19 difficulties. The benefit of the Company's low cost hydro  
20 is passed on to the Company's customers in the form of low  
21 rates. When the Company must add new investment to serve  
22 the new loads, the new costs are high when compared to the  
23 Company's low embedded costs. The Company is met with

1 price resistance and there is a considerable lag between  
2 cost occurrence and cost recovery.

3 Q. Ms. Carlock also commented on the role of  
4 rating agencies in the ratemaking process. Would you add  
5 any additional comments to her observations?

6 A. Yes. I continue to appreciate that Ms.  
7 Carlock recognizes that the services of rating agencies are  
8 important to the Company. In addition to impacting the  
9 borrowing costs and the costs of investor supplied capital,  
10 as noted by Ms. Carlock, credit rating decisions can  
11 actually impact a company's access to capital. Turmoil in  
12 the financial markets in 2007 and again more significantly  
13 in 2008 demonstrated that lower credit ratings could  
14 actually result in limited or complete inability to utilize  
15 some financial products such as commercial paper.

16 Rating agencies ultimately look at how commission  
17 decisions manifest themselves in the actual financial  
18 performance of a company. Risk reducing mechanisms and  
19 adjustments established in a regulatory environment are  
20 important and closely monitored by rating agencies. How  
21 these mechanisms and adjustments actually affect the  
22 financial health of a company is of even greater  
23 importance. It is the effect of the regulatory decisions  
24 on a company's actual financial performance that is most

1 critical. In light of this, it is again hard to overlook  
2 the recent downward ratings changes and actual earnings  
3 results that are far below allowed rates of return and not  
4 see the need for corresponding recommendations for higher  
5 returns on equity.

6 Q. Do you have any specific information on the  
7 commercial paper issue you just mentioned?

8 A. Yes. Idaho Power's current commercial  
9 paper ("CP") rating of A-2, P-2 recently put the Company in  
10 a difficult liquidity situation regarding the issuance of  
11 CP. CP issuers carry a rating of A-1, A-2, or A-3 by  
12 Standard and Poor's and P-1, P-2, or P-3 by Moody's, with  
13 A-1 and P-1 being the most highly rated. Of the three  
14 ratings criteria for CP issuance, Idaho Power is in the  
15 middle tier. When CP markets became very volatile this  
16 fall and rates skyrocketed, issuance of CP became nearly  
17 impossible for all companies. A government program  
18 designed to improve issuance of commercial paper was  
19 implemented fairly quickly by the U.S. Federal Reserve but  
20 it only included purchase allowances for companies in the  
21 top tier rated A-1, P-1. As a result, companies with that  
22 rating have had much less difficulty issuing commercial  
23 paper and have done so at more competitive rates.

1 CP in Idaho Power's category of A-2, P-2 has  
2 experienced pricing increases from roughly 3 percent this  
3 summer to in excess of 6 percent in October. Instead of  
4 being able to issue CP with maturities of weeks or months,  
5 the only available maturities at certain times in October  
6 were limited to days, or even overnight. As a result of  
7 this credit squeeze, the Company was forced to utilize a  
8 loan feature provided for in its credit facility. On  
9 October 7, 2008, the Company drew down a swing-line loan of  
10 \$30 million to accommodate short-term liquidity needs. The  
11 loan was subsequently repaid when issuance maturities  
12 beyond overnight were again available.

13 Q. Is that an unusual circumstance for the  
14 Company?

15 A. Yes. Drawing on credit facilities is very  
16 rare and is a situation all companies try to avoid. To my  
17 knowledge, this is the first time Idaho Power has been  
18 forced to use this liquidity mechanism.

19 Q. Can you explain why this occurrence is  
20 relevant here?

21 A. Yes. The reason I mention it here is that  
22 it is a very direct signal that the Company is currently  
23 operating in a time of significant financial stress. On  
24 page 9 of his direct testimony, Mr. Kahal referred to the

1 situation as "a serious economic crisis that has required  
2 historical and remedial action by U.S. and foreign  
3 governments." It is indeed serious and the Company-  
4 specific liquidity issues point out that the impacts are  
5 real and affecting Idaho Power today. It also points out  
6 that having weaker credit can cause detrimental results.  
7 The increased costs from this short-term borrowing is a  
8 very real stress on the actual results for the Company and  
9 it demonstrates why higher rates of return on equity are  
10 warranted during times of financial distress.

11 Q. Do you have any comments regarding interest  
12 rates and equity markets in light of comments made by Staff  
13 Witness Carlock?

14 A. I do. In regard to interest rates, Ms.  
15 Carlock cites a decline in the prime rate, which is one  
16 benchmark for short-term borrowing, and also mentions that  
17 the federal funds rate and other rates had also decreased.  
18 I do not disagree with those observations; however,  
19 benchmark rates are merely a starting point for interest  
20 charges to be incurred by a regulated utility. Banks and  
21 other lenders charge a spread above the benchmark rates  
22 depending on perceived borrowing risks. That spread is  
23 added to the benchmark treasury rate to form the coupon  
24 rate of interest. This rate ignores an additional small

1 increase for costs of issuance, but it is a good rate for  
2 comparison purposes.

3 For example, on July 7, 2008, the Company issued  
4 long-term debt with a ten-year term at a coupon rate of  
5 6.025 percent. That rate included a spread to the Treasury  
6 of 215 basis points over and above the benchmark ten-year  
7 Treasury rate of 3.875 percent. Roughly six months  
8 earlier, that spread to Treasury was closer to 100 basis  
9 points and the trend of rising spreads has continued. At  
10 the end of October 2008, the benchmark Treasury rate for  
11 ten-year bonds was roughly the same as in July; however,  
12 the spread to Treasury for Idaho Power would have added  
13 over 400 basis points. The coupon rate would have been  
14 close to 200 basis points higher than in July of this year.  
15 Since the end of October, the Treasury rates have declined  
16 further but not nearly as much as the spread to Treasury  
17 has risen.

18 The point is that the interest cost to the Company  
19 has actually risen significantly over the course of the  
20 year, which puts additional stress and risk on funding  
21 future capital needs.

22 In addition to that stress on debt issuances, equity  
23 prices have fallen significantly. On October 31, 2008, the  
24 Company stock was trading 24 percent below its starting

1 point for the year. While the Company's share price held  
2 up relatively well compared to peer companies, that  
3 significant decline in equity value is an additional stress  
4 upon the Company's financial viability.

5 Q. What are industry experts saying in regard  
6 to interest rates and the relative issuance spreads going  
7 forward?

8 A. The consensus is that spreads will remain  
9 wider and that the current higher level of coupon issuance  
10 rates will not improve in the near term. As noted in  
11 Figure 1 of Dr. Avera's rebuttal testimony, corporate bond  
12 yields have seen precipitous increases since September of  
13 this year. Those increases are primarily the result of  
14 increased spread, or perceived risk, over benchmark  
15 Treasuries. With Treasuries already extremely low,  
16 reductions in debt costs will only come when the market  
17 feels more confident about corporate debt in general, thus  
18 allowing spreads to contract.

19 Q. Do you recommend any other changes to the  
20 capital structure?

21 A. I do not recommend any change at this time  
22 but note that there will be actual outcomes that differ  
23 from the Company's projections. I continue to believe that  
24 a forecast methodology is an appropriate and reasonable

1 benchmark for setting our cost of capital. However, Staff  
2 has introduced modifications for various components of this  
3 filing based on a review of actual expenditures to date and  
4 I feel compelled to acknowledge that changes have also  
5 occurred in regard to cost of capital.

6 In my proposed capital structure, I have included  
7 projected costs of debt related to planned debt issuances  
8 for both taxable and non-taxable debt. One of those  
9 issuances occurred on July 7, 2008. The original  
10 projection for this issuance was \$125 million at a rate of  
11 5.53 percent for ten-year bonds. The actual issuance was  
12 for \$120 million at a rate of 6.025 percent for ten years.

13 The other planned issuances relate to the Company's  
14 Pollution Control Revenue bonds for both Sweetwater and  
15 Humbolt Counties. The projected interest rates utilized in  
16 the Company's embedded cost of debt schedule were derived  
17 from pricing estimates as of April 10, 2008, and related to  
18 planned issuances for these securities; Idaho Power  
19 anticipated the bonds would be outstanding at fixed rates  
20 until maturity of each bond. The rates Idaho Power is  
21 currently being quoted for this type of issuance are  
22 significantly higher than in the Company's forecast.  
23 Estimates are now roughly 100 basis points higher than our  
24 assumed 5.75 percent rate as originally filed.

1 Q. Are there any other components of the  
2 current debt structure that are impacted by market changes?

3 A. Yes, Idaho Power has one additional series  
4 of variable rate debt outstanding, the Port of Morrow  
5 Series 2000, due 2027, and that variable rate was  
6 originally proposed based on a five-year historical  
7 average. The updated average rate for five years through  
8 September 30, 2008, would be 3.070 percent, which is  
9 slightly higher than the filed rate of 2.978 percent.

10 Q. Do you wish to add any other comments  
11 regarding the financial crisis and how it may potentially  
12 impact ROE recommendations?

13 A. I do want to add some specifics to the quote  
14 from Mr. Kahal's testimony. While this certainly is a  
15 "serious economic crisis," I think it is important to  
16 reflect on the significance and magnitude of events that  
17 occurred in September and October of this year before  
18 dismissing too quickly that this situation is temporary or  
19 that equity holders will not be factoring in higher risk  
20 expectations going forward.

21 Here is a brief time line for perspective:

22 Sept. 7: Federal takeover of Fannie Mae and  
23 Freddie Mac

24 Sept. 14: Bank of America buys Merrill Lynch

1           Sept. 15:    Lehman Brothers files for bankruptcy  
2           Sept. 17:    Federal Reserve Loans \$85 billion to  
3                    AIG to avoid bankruptcy  
4           Sept. 19:    Paulsen rescue plan unveiled  
5           Sept. 25:    WaMu seized by FDIC, sold to JP Morgan  
6           Sept. 29:    Bailout defeated in the House of  
7                    Representatives  
8           Sept. 30:    CITI announces FDIC-backed acquisition  
9                    of Wachovia  
10          Oct. 1:     Senate passes revised bailout  
11          Oct. 3:     Wells Fargo announces merger with  
12                    Wachovia; Bailout signed into law  
13          Oct. 6:     Federal Reserve announces \$900 billion  
14                    in short-term loans to banks  
15          Oct. 8:     Federal Reserve reduces emergency  
16                    lending to 1.75 percent  
17          Oct. 10:    End of the worst week for stock market  
18                    in 75 years.  
19          Oct. 14:    US Announces injection of \$250 billion  
20                    into US banking system  
21          Oct. 15:    US monthly retail sales drop 1.2  
22                    percent and DJIA drops 7.87 percent  
23          Oct. 28:    US consumer confidence falls to record  
24                    low of 38  
25          Oct. 30:    Federal Reserve announces Federal  
26                    Reserve Funds Rate cut of .5 percent to  
27                    1 percent  
28          Q.        Have these events moderated since October?  
29          A.        The frequency of events may be slowing but  
30          the reactions in the financial markets continue to be

1 severe. On December 1, 2008, the U.S. economy was  
2 officially deemed to have been in a recession and the Dow  
3 Jones Industrial Average plunged 679 points. The fourth-  
4 largest point decline since this index was created in 1986.

5 Q. Did you factor in any allowance for the type  
6 of financial market changes outlined above that occurred  
7 during 2008 when you filed your original testimony?

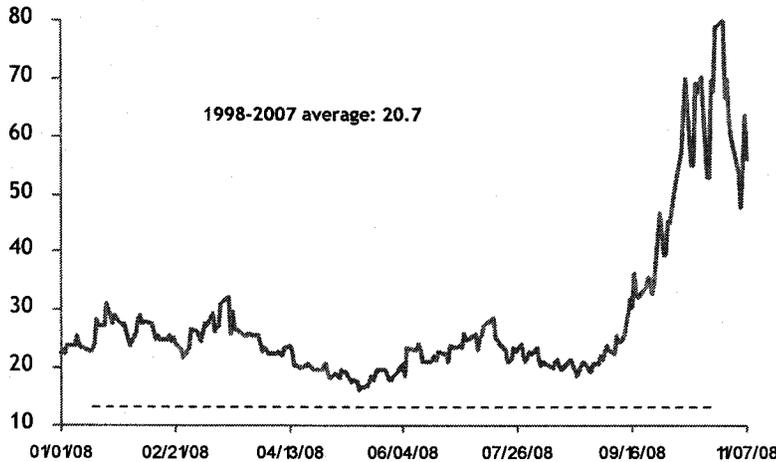
8 A. I did not foresee or account for the level  
9 of volatility that has occurred in the financial sector.  
10 The current financial turmoil is itself a risk factor that  
11 was in no way considered when I filled my original  
12 testimony.

13 Q. Are these levels of volatility unique?

14 A. Most certainly. Below is a chart that was  
15 provided to me by J.P. Morgan and it represents the S&P 500  
16 volatility index, or VIX. This index is commonly used in  
17 the financial community as a measurement of volatility.  
18 Typically volatility has the effect of increasing risk and  
19 as you see, the level of volatility in the current  
20 financial market is extreme. Recent levels depict  
21 volatility as high as four times greater than the average  
22 over last prior decade.

S&P 500 Volatility Index (VIX) performance (2008YTD)

1  
2  
3  
4  
5  
6  
7



8           Q.           In your original testimony, you make  
9 reference to the difficulties of achieving actual earnings  
10 that equal allowed levels of return. Will this current  
11 financial turmoil impact the Company's ability to achieve  
12 allowed earnings results?

13           A.           The increased volatility raises uncertainty  
14 and the market is currently translating that uncertainty  
15 into higher risk-adjusted costs to all forms of capital,  
16 which in turn will make it harder to achieve allowed  
17 earnings results.

18           Q.           In your direct testimony you indicated that  
19 potential improvements in the mechanism utilized to recover  
20 power supply costs ("PCA") could influence your recommended  
21 rate or return on equity. Do you have any additional  
22 comments to add in that regard?

1           A.       Yes. There has certainly been progress on  
2 the PCA and assuming the new methodology is implemented, I  
3 feel it will improve the risk profile of the Company. This  
4 enhancement should deliver a very modest benefit to the  
5 earnings ability of the Company and a greater benefit to  
6 the management of cash flows. While this enhancement is  
7 significant, it does not entirely close the gap between my  
8 recommended return on equity and the 10.25 percent  
9 recommended by Staff. I also did not anticipate the severe  
10 changes that have occurred in the financial markets since  
11 that testimony was filed and the significant negative those  
12 events introduced in the determination of equity return.

13           I would simply observe that these two events have  
14 occurred, one positive and one negative. The positive  
15 event is significant for the Company but did not remove 100  
16 percent of the exposure Idaho Power experiences due to  
17 weather and water related fluctuations in its hydroelectric  
18 generation. The negative event is significant historically  
19 to the entire world and I cannot predict what the ultimate  
20 effect will be on Idaho Power. I will simply say that I  
21 continue to feel the recommendations for rate of return on  
22 equity by Staff, the DOE, and Micron are too low.

23           Q.       Does this complete your direct rebuttal  
24 testimony?

1

A. Yes.