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IDAHO PUBLIC
UTILITIES COMMISSION

BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE)
APPLICATION OF IDAHO POWER)
COMPANY FOR A DETERMINATION)
REGARDING A FIRM ENERGY SALES)
AGREEMENT BETWEEN IDAHO)
POWER AND MURPHY FLAT MESA,)
LLC)
_____)
CASE NO. IPC-E-10-56
COMMENTS OF MURPHY FLAT
MESA, LLC

IN THE MATTER OF THE)
APPLICATION OF IDAHO POWER)
COMPANY FOR A DETERMINATION)
REGARDING A FIRM ENERGY SALES)
AGREEMENT BETWEEN IDAHO)
POWER AND MURPHY FLAT)
ENERGY, LLC)
_____)
CASE NO. IPC-E-10-57
COMMENTS OF MURPHY FLAT
ENERGY, LLC

IN THE MATTER OF THE)
APPLICATION OF IDAHO POWER)
COMPANY FOR A DETERMINATION)
REGARDING A FIRM ENERGY SALES)
AGREEMENT BETWEEN IDAHO)
POWER AND MURPHY FLAT WIND,)
LLC)
_____)
CASE NO. IPC-E-10-58
COMMENTS OF MURPHY FLAT
WIND, LLC

MURPHY FLAT WIND LLC
MURPHY FLAT ENERGY LLC
MURPHY FLAT MESA LLC
Comments - March 17, 2011

The following documents consist of informational exhibits regarding the project activities and efforts leading up to finalizing the firm energy sales agreement between Idaho Power Company and Murphy Flat Mesa LLC, the firm energy sales agreement between Idaho Power Company and Murphy Flat Energy LLC, and the firm energy sales agreement between Idaho Power Company and Murphy Flat Wind LLC.

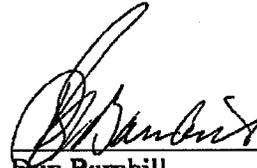
Attachment 1:

March 17, 2011 Memo from American Wind Group with Project History Timeline 2009-2010

Attachment 2:

November 17, 2010 Email from American Wind Group, Brian Jackson to Idaho Power regarding negotiations.

Dated and respectfully submitted as comments on the cases March 17, 2011.



Don Barnhill
Wintercamp Ranch Trust
Authorized Manager

MURPHY FLAT WIND LLC
MURPHY FLAT ENERGY LLC
MURPHY FLAT MESA LLC
Comments – March 17, 2011

Attachment 1:

March 17, 2011 Memo from American Wind Group with Project History Timeline 2009-2010

Murphy Flat Wind LLC Murphy Flat Energy LLC Murphy Flat Mesa LLC

It should be emphasized that each of these projects are initially designed and intended to be exactly 20MW nameplate in size and qualify as 10 average MW for design production at this site with eight 2.5MW Turbines. The projects are all physically located more than a mile from each other. Up to 25MW nameplate could be installed with certain turbine models and only 20MW nameplate with other models so the PPA states the project size to be "up to 25MW."

Historical Timeline

2008 – Initial Project Discussions

Brian Jackson and Don Barnhill began talking about Murphy Flat for wind possibilities in 2008 and felt that the location had some unique potential. The cost of performing a feasibility study was evaluated and the discussions continued into 2009. We felt there was potential, but the cost of projects was increasing dramatically each year. When the Federal Government announced the Investment Tax Credit as a major incentive, we evaluated the possibilities and felt the newer turbines and this special incentive to promote construction could make the difference in the ability to finance a project on Murphy Flat.

Spring and Summer of 2009 – Preliminary Evaluation and USDA Grant Applications

We performed preliminary site evaluations and analysis of nearby anemometer data from a historical perspective. Renaissance Engineering & Design put together some reports and preliminary studies that were used to apply for a USDA Feasibility Study Grant which was awarded. The grant application emphasized the potential to grow the site in the future from one project to add future phases and growth. The initial project intention was a single 20MW project on one single landowner's property. The goal was to keep landowner ownership as a unique element and do this project with the help of local consultants and the USDA assistance. The company Murphy Flat Wind LLC was created for the project development and study. The entire plan at that point was for a single 20MW development.

Fall 2009 - Tall Tower Anemometer installation

After notice of the USDA Grant Selection, plans were in process to install a 60m XHD Tall Tower anemometer. Our team knew we needed to get the full year of data through 2010 and that the whole project would converge during the fall of 2010 based on the results of the data from this tower. The push was to get the anemometer installed as quickly as possible and protect the tower and data to be ready for fall of 2010.

Spring and Summer 2010 – Data Collection, Contractor Discussions, Equipment Evaluations

We knew we needed to spend most of 2010 working towards the data collection and analysis and had designed the project Feasibility Study process with the USDA to be in stages with points along the way where the project was continually evaluated on feasibility and steps ahead. Idaho Power was contacted on May 25th, 2010 to basically ask for a draft PPA to do our financial modeling. We were told that the web draft was accessible and that certain steps had to be done for Idaho Power to actually send an “official” draft to someone. Of course since it was a “standard offer” contract, we knew that the terms and conditions are typically not negotiable so any draft at that point was acceptable.

In March 2010, the PURPA avoided cost rates had been lowered which we felt might jeopardize our project finance ability, but we knew we simply did not have enough data or enough progress to try and qualify for a contract under the previous rates. We focused on the steps needed to get to the point that we could start construction by December of 2010 as required by the rules to qualify for the ITC incentive.

We initiated the environmental, archaeological, and geotechnical studies in the summer and knew that the site conditions would need to be carefully documented in preparation for the critical project conditional use permitting in Owyhee County.

We spent the months leading up to July/August in preparation of the project design and anticipation of a single 20MW project on a property owned by Wintercamp Ranch Trust. As we evaluated the land and electric grid in the area, we determined that the logical project would really need to be two 20MW projects and to be developed at the same time instead of at some point in the future. The development was anticipated as a joint project between that landowner and our new Idaho development company American Wind Group LLC.

The company Murphy Flat Energy LLC was created in July 2010 for the second project company.

As we got closer and closer to development and the environmental study and wind results looked promising, we began to prepare the interconnection applications. Along the way we also had discussions with the other property owners on Murphy Flats. We had started with a vision for the development of a first project to be followed by a Phase II and Phase III possibilities with so much farm land on the flats. As we prepared our documents for the conditional use permit and the interconnection studies with Idaho Power, we realized that the project needed to be at least two 20MW projects to effectively deal with the construction expenses. As we laid out the turbine configurations, many landowners were being left out of the project and we thought that any development would have to encompass the design needs of each development at the same time, particularly to meet the rules of a mile of separation and to incorporate the right electrical equipment designs. A couple weeks later we determined that the project size should encompass more of the landowners instead of leaving some out. Also, the permitting and building of all three projects at one time would become critical to justify the construction and expense of the required substation and power line extension. The overall design of the project would need to critically include all the anticipated turbines to make sure the projects had a

minimal impact on each other. Furthermore, the environmental and archaeological studies would need to be on the entire included land parcels for all of the projects to be done right.

August 2010 – Interconnection Work and Environmental Studies

The interconnection application for Murphy Flat Wind LLC and Murphy Flat Energy LLC were filed with Idaho Power on August 5, 2010

On August 5th, 2010 Brian Jackson from American Wind Group and Don Barnhill from Wintercamp Ranch Trust met with Randy Allphin to discuss the project needs and steps involved to secure the required Power Purchase agreements. Randy at that time said that we should send an official email request with specific details.

On August 6, 2010 the next day, Randy Allphin was contacted by email with a formal request regarding the PPA needs and transmission study needs for Murphy Flat Wind and Murphy Flat Energy as he had instructed. The email very specifically expressed the project details and critical needs to secure the PPAs over the coming months in order to line up project financing and to specifically start construction at least in a minimal sense during 2010 in order to qualify for the Federal ITC incentive.

In preparing the interconnection applications and defining where the projects could be located it became clear that a third project would not only be possible, but would truly help offset the capital costs involved with the Idaho Power line extension work and what would become the need for a project substation.

On August 12, 2010, the company Murphy Flat Mesa LLC was created for the third project and the Interconnection Application for Murphy Flat Mesa was made to Idaho Power Company for that project in addition on August 16, 2010.

On August 31, 2010 Idaho Power formally responded to Murphy Flat Wind and Murphy Flat Energy to enter into the PPA process and provided a Transmission Capacity Agreement to sign and submit.

On August 31, 2010 a request was made for Murphy Flat Mesa to enter into the PPA process in addition to the first two. It took a few emails to understand the formal request format and on September 22, 2010 Idaho Power formally responded to Murphy Flat Mesa to include the Transmission Study Request and start the PPA process.

Many of the project activities in September were focused on the intense preparations for the Conditional Use Permitting process. The Conditional Use Permit for this project was viewed as the absolute most critical part of the project since the appropriate studies were underway with the utility and the data was showing enough promise for commercial viability. Once that permit was achieved with Owyhee County, the projects could fully count on moving forward.

On October 14, 2010 Brian Jackson sent an email to Idaho Power to the Small Generator Interconnection Team and the PPA/Transmission team and the after the successful Conditional Use Permit hearing with

Owyhee County which requested a meeting as quickly as possible specifically from American Wind Group

“to proceed with the Transmission Request documents and progress. We would like to pursue the appropriate PPA contract agreements as well.

We are in final stages of negotiations for turbines and supply agreements and trying to determine the fastest on-line date possible considering the utility needs for interconnections and their equipment supply to enable the project.

I appreciated your letter and wanted to respond as soon as we passed the first stages in the interconnection and project permitting. We are well past that now and want to formalize the power sales agreements.”

Interconnection

An email was also sent to the Idaho Power Interconnection team pointing out that with our conditional use approval at the county for the entire development, all three projects were ready to move quickly and asked if we could skip any of the study steps. On October 18, 2010 a response from that team mentioned that the full System Impact Study would be required due to the location. On November 2, 2010 the fully executed System Impact Study Agreement was implemented along with the deposit for the interconnection study with an estimated completion date of January 10, 2011. Idaho Power informed the projects that the specific PSSE Models that the manufacturers intended to supply for the turbines were not acceptable and they would require “GE’s PSLF generic model data for the wind turbines”. Our supplier had not developed those models and estimated it would take a few weeks to get that data done and provide that to the utility. In fact they had to hire a consultant to finish the task as other utilities had not required this form of data. On December 6th Idaho Power informed the projects that the dynamic data was critical and the manufacturer and Idaho Power were in communications to get that part done but that it was required before the end of December or the projects would lose their application status. On December 23, 2010 Idaho Power sent a letter regarding the interconnection studies and pointed out that delays in finally receiving the PSLF data from the manufacturer resulted in a new forecast for the completion of the System Impact Studies Report of March 22, 2011 but that during the study period we would be apprised of progress.

PPA and Transmission

Follow up meetings were held at the end of October to hand in the signed Transmission Study Agreements and on November 1, 2010 a WIND DRAFT CONTRACT TEMPLATE was provided for the first time by Idaho Power. Several emails that day back and forth settled on a face to face meeting at Idaho Power for Thursday morning November 4th.

Thursday, November 4th was a significant meeting for all the projects to establish the steps needed to finalize PPAs by the end of the month. The terms and conditions of the draft PPA were discussed for all projects in a joint meeting that included Brian Jackson, Pike Teinert, Randy Allphin, and Michael

Darrington. That meeting went through the PPA discussions for the three Murphy Flat Projects and the two Rainbow Ranch projects which are not related to Murphy Flats at all. At that meeting American Wind Group agreed to fill in the draft blank PPA document terms and conditions. Again, the need for the projects to finalize the agreements by the end of November was brought up to be able to spend the month of December working on project finance issues to qualify for the ITC. American Wind Group pointed out again that the two methods typically being discussed were to facilitate turbine deposits and/or physically start construction on the project. We said that for either case, we had to have the PPA signed or it would be hard to prove that the project really started without a signed PPA and virtually impossible to obtain any financing whatsoever. We pointed out that we were in final stages with certain manufacturers and expected to wrap those meetings up over the next few weeks by the end of the month also.

On the following Thursday, November 11th in a discussion with another developer we found out Idaho Power had filed to change the PPA rules at the Idaho PUC the previous week. No one from Idaho Power had contacted us regarding this November 5th filing and we were proceeding as planned and on schedule from our perspective. We really didn't know what to do or how to respond to anyone at that point. Our projects seemed to be in terrible jeopardy after years and months of effort only weeks before we were to be finalizing turbine orders and attempting to be starting construction. We finalized a version of the PPA on Friday November 12th, signed the agreement and let Peter Richardson submit that to Idaho Power.

On Monday, November 15th, 2010 after several phone calls and messages to Idaho Power requesting a personal meeting, we sent the MS Word version of our PPA document for each of the three projects separately to Randy Allphin and Michael Darrington with the project information filled in. We requested meetings, but were told that Randy Allphin would be out until after Thanksgiving and perhaps we could meet then. The email response from Randy Allphin on November 16th saying he couldn't meet also had the first mention from Idaho Power that "If you had not already been made aware, on November 5, 2010 Idaho Power filed a joint petition with the Idaho Public Utilities Commission (IPUC) requesting the IPUC to adjust the published avoided cost rate eligibility cap from 10 aMW to 100 kW in IPUC Case No. GNR-E-10-04. The adjustment requested in this filing could affect your project's eligibility for the published avoided cost rate."

On November 17, 2010, Brian Jackson drafted and sent an extremely long and detailed email to Idaho Power which outlined the jeopardy the projects were being placed through these actions by Idaho Power without some solution for the projects. That day Idaho Power's Donovan Walker called and expressed that Idaho Power was proceeding with negotiations in spite of the filings and would work with us. We were able to set up a meeting for November 19, 2010.

November 19th Meeting at Idaho Power

The most significant meeting was held on November 19th with Randy Allphin, Michael Darrington and Donovan Walker from Idaho Power. The other participants were Peter Richardson, Brian Jackson, Pike

Teinert, and David Warrick from American Wind Group as well as Don Barnhill from Wintercamp Ranch Trust (the landowner partner company in the Murphy Flats projects) and Josh Beardall from Innovative Energy (the landowner partner company in the Rainbow Ranch projects). The meeting went well and agreements were presented to Murphy Flat projects for the transmission studies. Don Barnhill signed the agreements and gave Idaho Power a check to proceed immediately.

The project teams spent the following week in Chicago and Los Angeles formalizing the turbine supply negotiations to be able to finish the PPA documentation. Also, the formal wind study report was completed with long term energy correlations. Turbine size options and expected performance was critical to completion of the PPA exhibits.

After the significant November 19th meeting at Idaho Power, and after having submitted previous draft documents for each project to Idaho Power, an entirely new BLANK PPA was provided to the projects by Idaho Power Company. On December 3rd, the filled in document was provided back to Idaho Power with the agreement contacts and specific project items. Of course the agreement itself was not modified, just project details filled in. Over the weekend, the rest of the exhibits were finished and the document submitted to our legal review team on Sunday, December 5th. On December 7th Tuesday the completed contract agreement from each project was approved and discussed with Idaho Power. On late Wednesday December 8th the complete final documents were submitted back from Idaho Power for a final review and approval by the projects. On 8:36 am December 9th, our response was that the documents looked great and the request from Brian Jackson emphasized in the email included the following question: "PLEASE LET US KNOW HOW FAST WE CAN SIGN THESE?" At that point the projects were working on financial terms with manufacturers to secure turbine deposits by the end of 2010 and clearly confident that the PPA contracts would be signed by both parties immediately. The American Wind Group team was in Portland that week meeting with potential finance partners and with BPA regarding interconnection progress on the Rainbow Ranch projects. It was pointed out that if Idaho Power called to sign the agreements on Thursday or Friday we would be hopping on a plane to come back and sign them that day.

At almost noon, Monday December 13, 2010 we were informed that the final contracts would be available to pick up at 2PM and we were asked if we wanted them to be mailed or to pick them up in person. We thought that was a funny request because certainly mailing them at this point would not be reasonable from our perspective. We knew the Idaho PUC had designated the 14th as a critical date, but thought since we were signing the documents we were past the critical risks. At this point we were getting nervous but still expected Idaho Power to follow through appropriately as we thought had been the understanding on the November 19th meeting. We responded that we would be there at 2pm to sign the documents. The cover letter stated that if we did not return the signed PPAs before Monday December 20th, Idaho Power would reserve the right to change the agreements. We thought that was funny because we already had approved them the previous week and at every communication expressed our desire to sign them right away. Our team included Brian Jackson, Pike Teinert, and David Warrick. The agreements were picked up from Michael Darrington at the front desk of Idaho Power's corporate headquarters. The envelopes included three originals of each of the Murphy Flat agreements so there were nine 60+/- page documents. The American Wind Group team went to the Owyhee Plaza

restaurant and flipped through the documents, signing each original and being careful not to mix them up. We immediately returned to Idaho Power.

Upon returning to Idaho Power with the signed stack of agreements, we were told by Michael Darrington that Idaho Power would not be signing these agreements or further reviewing them that afternoon. We were informed that they may be signed any time in the next couple days in fact. With that information, we asked if it truly would make no difference if we reviewed the agreements overnight and Idaho Power said it simply could not be dealt with by their company on this day. We took those documents home to review and returned them the following morning to Idaho Power in person again. We asked that morning if there was any way to get the contract agreements signed that day and were told that no one was sure how long it would take to get to them and to submit them to the Idaho PUC. We pointed out that we felt they had been finalized the previous week and all they were waiting for now was a signature by both parties. We left them there, wondering what impact that might have on the agreement approval process. We were confident, however, that our part had been done on the 13th as much as possible.

Ultimately, Idaho Power signed the three Murphy Flat agreements on December 15, 2010 and submitted them for IPUC approval the next day.

Conclusion

The Murphy Flat Wind LLC project was started to be developed as a PURPA project and selling energy to Idaho Power under a 20 year standard offer PPA in July of 2009. In July of 2010, the Murphy Flat Energy LLC project development was added with the inclusion of more landowners and in August of 2010, the Murphy Flat Mesa LLC project was added. These projects are the result of years of effort and development.

Each project has been working on the interconnection and PPA negotiation process throughout the fall of 2010 and also extensively working on project permitting and environmental studies for responsible development. The projects have involved significant local investment from Idaho companies in consulting, time and effort, and expenses totaling hundreds of thousands of dollars. These projects are committed to provide a long term energy resource to Idaho Power and the contracts were negotiated and signed by both parties in anticipation of the rules and conditions included in the contract agreements which were finalized completely by December 8th and executed by the projects within hours of their receipt from Idaho Power on December 13th.

The extension of the Federal incentive for project construction was critical for the success of these and other projects that were working diligently to qualify by the end of 2010 but now have until the end of 2011 to start construction. The approval of the project agreements as originally signed and submitted is critical to the success of the projects.

Attachment 2:

November 17, 2010 Email from American Wind Group, Brian Jackson to Idaho Power regarding negotiations.

Brian Jackson

From: Brian Jackson [brian@clever-ideas.com]
Sent: Wednesday, November 17, 2010 3:10 PM
To: 'Alphin, Randy'; 'Walker, Donovan'
Cc: 'Snyder, Carlene'; 'Darrington, Michael'; peter@richardsonandoleary.com; David@AmericanWind.net; 'Pike Teinert'; dsikes@idahopower.com
Subject: Murphy Flat Wind LLC, Murphy Flat Energy LLC, Murphy Flat Mesa LLC, Rainbow Ranch Wind LLC, Rainbow West Wind LLC - PURPA QF Projects

Randy,

We have been continuously meeting with Idaho Power on almost a weekly basis since the first of August. We have met in the cafeteria, the front lobby, various conference rooms. We have met with the interconnection side at the Plaza multiple times. We have met with Idaho Power and brought various landowner development partners, as well as various people from our American Wind Group team and our finance team to the meetings and discussed interconnections, turbine selections, contracts and agreements. We have met with Gene Fadness and Rick Sterling at the Idaho PUC and discussed these projects. Monday this week I talked with Carlene, and yesterday Tuesday November 16th I talked at length with Michael Darrington reflecting that I would really like to negotiate a solution instead of proving our position. I have sent emails every day and each time I have requested a meeting as quickly as possible to discuss the things included in this letter. I am asking Idaho Power to please consider this information and meet with our teams to help resolve this situation.

With Idaho Power we have discussed the three Murphy Flat development projects: (Murphy Flat Wind LLC, Murphy Flat Energy LLC, Murphy Flat Mesa LLC) at length and we have discussed the two Rainbow Ranch development projects (Rainbow Ranch Wind LLC and Rainbow West Wind LLC) as well. Besides our personal discussions on the phone and in person, you were copied in various letters from the Interconnection Applications on every one of these five projects. In every discussion I have been open and honest with you about the need for these projects to converge by the end of the year with signed contracts with Idaho Power to proceed with construction and qualify for the Investment Tax Credit stimulus incentives. I have also told you that these projects were all planned for 2011 construction and in our discussions I also pointed out that they could be delayed and finished by the end of 2012 depending on turbine and equipment supply issues if needed as long as they started this year in 2010. I kept you informed when we passed our planning and zoning permitting for the three projects in Owyhee County and shared that the projects in Cassia County are in a special location that is specifically zoned for a wind project and does not require a Conditional Use permit so that project is ready to proceed as well.

I have agreed with you that the recently negotiated Rockland 80MW PURPA contract was well done and clearly provides a tremendous benefit to Idaho Power and the ratepayers while it also has some benefits to the developer. In October you asked me if I would sign that document and I told you directly and right away that I would sign that for the projects I'm working on under a few circumstances and considered that an option we should discuss. I also pointed out to you that the Murphy projects as an example really needed to be three separate projects for development and financing reasons, not just for the "Standard Offer" contract. The same applies to the Rainbow Ranch projects. In our discussions Wednesday November 3, 2010 after the Wind SAR meeting at the Public Utilities Commission you asked me specifically what other projects I might have or be working on. I told you that the three Murphy Flat projects and the two Rainbow Ranch projects near Raft River were the only projects I was working on in Idaho right now and that all five projects were in the crucial period to start construction and that we needed to finalize contracts with Idaho Power as fast as possible. I explained how INL had helped us with some of the previous data collection over the past couple years and Kurt Myers had helped me with the array layouts, but that we were down to final turbine supply negotiations and felt that was the last variable in our agreements. You clearly agreed with us on the need to move quickly, but left it at that.

Pike Teinert and I met with you and Michael Darrington on Thursday November 4, 2010 at your offices to discuss what needed to be done to finish the negotiations of the PPAs. You had finally sent us the draft PPA Document on Monday

November 1 and we immediately that morning requested a meeting to go over the details. We were told that we could meet Thursday or Friday but you would not have time Monday or Tuesday so we picked Thursday that week as the earliest time you allowed because we had to be in a position to get these contracts done this month.

When we met in your office Thursday November 4, 2010 with you and Michael Darrington as well as myself and Pike Teinert we were completely frank with you and again emphasized that we needed to get these contracts done right away for our projects to move forward this year. We told you we would absolutely send you each of our PPA drafts and comments to the Idaho Power PPA with our project details filled in the following week. You pointed out that would be very important for your legal team to have the information filled in, but that there still could be changes to some language in the contracts from Idaho Power. We had assumed that the contract agreement would look exactly like the previously approved contract, but welcomed your possible edits. You even proposed language and terms that were clearly not part of the standard agreements, we responded that our goal was to sign the same agreement others signed. We told you that the PPAs were the most important part of the project and we would follow through with whatever was required on our part. We also told you that we understood that we would not be able to edit or change the documents, but would sign them as written once the edits were made. You said that it typically takes a couple weeks for those edited versions to come back from your legal department. That is hard to understand since we were agreeing at the meeting that the document would not be materially changed. Our instructions from you on Thursday November 4th, 2010 were to fill in the documents and get them back to you to proceed to the next step. Had you stated on Monday when you sent us that draft that you would be repealing it that week, or told us on Thursday that our time was over, we would have dropped everything to finish the negotiations immediately and completely. I told you we were ready and we just needed to formally file things. I certainly could have shown up with signed copies on our meeting the 4th if that was our only and last chance. Also, during our meeting on November 4th we discussed that we felt the liquidated damages clause was very burdensome and even seemed to be structured to place a huge drain on the project before the financing would normally be available but that we would be prepared to follow through with the liquidated damages deposits when that requirement came. In fact, such a deposit is exactly the kind of burden that creates an advantage for big companies rather than support what PURPA was designed around.

The bottom line is that since we were progressing in our negotiations in good faith on a weekly basis, I had no reason to believe Idaho Power would not follow through with us to the completion in the next couple weeks. The following bullet points summarize some of the key details regarding these projects.

- We have been working two years on these projects and invested hundreds of thousands of dollars of time and expenses. This entire time, everything we have done has been converging on finalizing all of our efforts toward December 2010. What we are doing is developing the projects with local farmers and ranchers as part of the ownership not just the land lease payments. This has been done in other states very successfully and provides tremendous local benefits beyond just the normal developer model. For us this raises the stakes tremendously. We have borrowed money, sold assets and at this point everything we own is tied up in these projects and is at risk. This is not just another project in a developer's portfolio. We don't have other projects, a backup plan or an exit strategy. In some cases farm land is being pledged as collateral for project expenses we are covering. We simply must wrap up an agreement with Idaho Power.
- These five projects are the result of USDA Feasibility Study grants and studies commenced in 2009 and work in each location started originally with 20m anemometers several years before that. The projects are applying for USDA Rural Energy for America REAP grants and loan guarantees. We have had multiple executive meetings with local banks and are securing financing that is only possible with a combination of the available incentives right now. That financing will absolutely work under the terms and conditions of the standard offer contract and will likely work under similar terms and conditions in your current negotiated contract document. These projects include local investors and partners including my family and the local Idaho farm families.
- These projects are scheduled to involve local Idaho Contractors as much as possible. These contractors are struggling and need the jobs and work. Some of them are counting on these projects to help keep them in business this next year. This will provide a boost and skills that are critically needed.

- These projects provide local tax revenue to counties that are desperate for funds. When we talked to the commissioners at Cassia County, they were excited and emphasized that we were welcome and ready to work as quickly as possible and really emphasized that they would like to see local employment. They also emphasized that the sooner we could build and start paying taxes, the better for everyone. At our Planning and Zoning hearing in October for the first commercial wind project in Owyhee County the tax payments were a huge
- These projects capture a resource that is important to the future of our nation.
- In addition to the rural economic benefits we have designed a research center to be built in Owyhee County and Cassia County at the projects for the benefit of everyone involved from the projects, Idaho Power and other utilities, as well as schools and universities. These research centers are included in the planning and zoning permitting already.
- These are much more than just a few PURPA Contracts, I believe these projects are an example and a model to the future of wind in Idaho and America.

You point out that on November 5th, the day after we met in your office, Idaho Power filed a petition that may affect our project's eligibility. You also point out in effect that no one at Idaho Power took the time to even send us a notice of the filing. In fact, I found out after I had revised the contract documents per your instructions and was preparing to send them in draft form in the middle of the week. Furthermore, I found that out from a phone call with another developer. That petition cannot be viewed by our projects as anything less than pulling the rug out from under our feet while we thought we were standing there shaking hands. I fully understand and comprehend the conditions and reasons prompting the filing, but I can't help feeling that the timing and work we've done these past four months to come to this point would certainly not have led to this if Idaho Power was going to deny us a contract in the final weeks of negotiation. I am certain that Idaho Power intends that these five projects will follow through and execute either a standard offer contract or a negotiated contract with expediency and integrity. I am certain that these past months of negotiations with Idaho Power, the fact that you knew we were filing documents and spending precious time and resources in final negotiations with financing, turbine orders, equipment and contractor selections, and the face to face discussions we've had will clearly establish our entitlement to the standard offer contract as long as we stand ready to execute it as we stated we were on the 4th of November and are again stating that we are at this time. I know you would not have led us down the path, submitted the letters, sent us a draft document, and let us proceed with so many expenses and commitments without an intent to execute an agreement. We made it very clear at the outset that these projects were committed to move forward.

I spent eleven years of my life working for Idaho Power and it was an incredible time. Idaho Power has talented people and it was an honor to work with them. These five projects are designed to help connect what I see as a gap in the industry between the developers and the utilities. I want to help make the connection that will lead to greater understanding of wind energy integration, wind energy forecasting and exploration of energy storage solutions, technologies, and ideas. My goal is to provide extensive data collection and information to Idaho Power in regards to turbine performance, voltage, power factor adjustments and other parameters far beyond the normal data needs.

We are ready to negotiate and need to proceed with the standard offer contract or the negotiated contract immediately. The Idaho Power filing has created shadow of doubt on our position and is now jeopardizing our turbine deposit funds for December. We told you in person that we were meeting with Turbine manufacturers and negotiating final turbine supply agreements and securing turbine deposits which had to be made in December. Those meetings are scheduled for the last days of November 2010. The situation we are now in is pointed out specifically and acknowledged in your email below. As we were finalizing our negotiations and way past the point of no return, in fact the day after our meeting in person where we were instructed to return our "draft comments and information" Idaho Power made a filing that as you state "The adjustment requested in this filing could affect your project's eligibility for the published avoided cost rate." I would re-phrase that a bit and perhaps say it this way myself:

