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IDAHO PUBLIC  
UTILITIES COMMISSION

BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE APPLICATION )  
OF IDAHO POWER COMPANY FOR )  
AUTHORITY TO IMPLEMENT RATES FOR ) CASE NO. IPC-E-12-24  
ELECTRIC SERVICE TO INCLUDE )  
CAPITALIZED CUSTOM EFFICIENCY )  
INCENTIVE PAYMENTS. )  

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IDAHO POWER COMPANY

DIRECT TESTIMONY

OF

MATTHEW T. LARKIN

1 Q. Please state your name and business address.

2 A. My name is Matthew T. Larkin. My business  
3 address is 1221 West Idaho Street, Boise, Idaho.

4 Q. By whom are you employed and in what capacity?

5 A. I am employed by Idaho Power Company ("Idaho  
6 Power" or "Company") as a Regulatory Analyst II in the  
7 Regulatory Affairs Department.

8 Q. Please describe your educational background.

9 A. I received a Bachelor of Business  
10 Administration degree in Finance from the University of  
11 Oregon in 2007. In 2008, I earned a Master of Business  
12 Administration degree from the University of Oregon. I  
13 have also attended electric utility ratemaking courses  
14 including *The Basics: Practical Regulatory Training for the*  
15 *Electric Industry*, a course offered through New Mexico  
16 State University's Center for Public Utilities, and  
17 *Introduction to Rate Design and Cost of Service Concepts*  
18 *and Techniques*, presented by Electric Utilities  
19 Consultants, Inc.

20 Q. Please describe your work experience.

21 A. I began employment with Idaho Power as a  
22 Regulatory Analyst I in January 2009. As a Regulatory  
23 Analyst I, I provided support for the Company's regulatory  
24 activities including compliance reporting, financial

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1 analysis, and the development of revenue forecasts for  
2 regulatory filings.

3 In January 2012, I was promoted to Regulatory  
4 Analyst II. As a Regulatory Analyst II, my  
5 responsibilities have expanded to include the development  
6 of complex cost-related studies and the analysis of various  
7 strategic regulatory issues.

8 Q. What is the Company requesting in this filing?

9 A. The Company is requesting authorization to  
10 begin amortization of a portion of the regulatory asset  
11 associated with the Custom Efficiency program.

12 Q. What is the primary objective of the Company's  
13 request?

14 A. The primary objective of the Company's request  
15 is to establish a ratemaking methodology that places  
16 investment in this demand-side resource ("DSR") on equal  
17 footing with investment in supply-side resources from a  
18 business evaluation perspective. As described later in my  
19 testimony, investment in DSR possesses inherently different  
20 qualities than investment in supply-side resources that  
21 must be recognized through unique ratemaking treatment in  
22 order to truly level the playing field between these  
23 varying resource types. The Company believes its proposal  
24 accomplishes this objective, and allows all stakeholders to

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1 fully realize the benefits of an efficient business model  
2 that does not favor one type of resource over another.

3 Q. Please provide an outline of your testimony.

4 A. My testimony begins with a history of the  
5 regulatory proceedings that led to the capitalization of  
6 Custom Efficiency incentive payments, then proceeds to  
7 describe the program itself and its success in achieving  
8 cost-effective energy savings. My testimony continues to  
9 detail the components of the Company's proposed ratemaking  
10 treatment that appropriately account for the inherent  
11 differences in DSR and supply-side resources, addressing  
12 the proposed carrying charge rate, amortization period,  
13 rate of return ("ROR"), and rate implementation. My  
14 testimony concludes with the Company's proposed timeline  
15 for future amortization requests and outlines the long-term  
16 projected customer impact.

17 **I. BACKGROUND**

18 Q. Please describe the Company's 2010 filing in  
19 Case No. IPC-E-10-27.

20 A. The Company's filing in Case No. IPC-E-10-27  
21 described the Company's preferred DSR business model. The  
22 Company did not request a rate change at the time of  
23 filing, but rather sought to gain approval of a regulatory  
24 framework that it believed would positively impact the  
25 business rationale for acquiring cost-effective DSR. Among

1 these requested changes was a proposal to begin  
2 capitalizing incentive payments associated with the Custom  
3 Efficiency program.

4 Q. Why did the Company request authorization to  
5 capitalize a portion of its energy efficiency expenditures?

6 A. As stated on page 12 of the Direct Testimony  
7 of Company witness John R. Gale in Case No. IPC-E-10-27,  
8 two key components of a successful DSR business model are  
9 (1) "timely recovery of out-of-pocket expenditures that  
10 appropriately recognizes the time value of money and does  
11 not negatively impact cash flow in a significant way," and  
12 (2) "the ability to earn on the energy efficiency  
13 investments just like any other business activity in which  
14 the Company is engaged."<sup>1</sup> The recovery mechanism in place  
15 at that time was insufficient in both of these areas,  
16 creating the need for the Company to seek several changes  
17 to the regulatory treatment of DSR. The proposed  
18 capitalization of Custom Efficiency incentive payments was  
19 requested as part of the Company's comprehensive solution.

20 At the time Case No. IPC-E-10-27 was filed, all  
21 prudently incurred energy efficiency expenditures were  
22 recovered through the Energy Efficiency Rider ("Rider")  
23 balancing account. The Company collected revenues

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<sup>1</sup> Case No. IPC-E-10-27, Direct Testimony of John R. Gale, p. 12, ll. 8-11 and 14-16.

1 associated with this account through the then-current 4.75  
2 percent Rider applied against total base charges on  
3 customer bills. In theory, this balancing account was  
4 established to provide the Company with timely recovery of  
5 expenditures associated with energy efficiency. In 2010,  
6 however, the Rider balancing account had become  
7 increasingly under-funded as expenditures in cost-effective  
8 energy efficiency outpaced collection through the Rider,  
9 indicating that the then-current 4.75 percent charge was  
10 not able to provide timely recovery of all cost-effective  
11 energy efficiency expenditures. The Company's proposal to  
12 capitalize incentive payments associated with the Custom  
13 Efficiency program served to relieve pressure on the Rider  
14 balancing account by shifting recovery of these  
15 expenditures from the Rider mechanism into base rates,  
16 improving the ability of the mechanism to provide timely  
17 recovery of prudently-incurred expenses while avoiding an  
18 increase in the level of the corresponding Rider charge.

19 In addition to relieving pressure on the Rider  
20 balancing account, the proposed capitalization of Custom  
21 Efficiency incentive payments was intended to place  
22 investment in DSR on par with investment in supply-side  
23 resources by allowing the Company the opportunity to earn a  
24 fair rate of return on a portion of its DSR investment.  
25 While dollar-for-dollar recovery through the Rider

1 mechanism provides for timely recovery of energy efficiency  
2 expenditures, it does not provide for an earnings  
3 opportunity for DSR, which relegates these investments to  
4 an inferior status when compared to supply-side resources  
5 from a business investment perspective. Through  
6 capitalization, DSR and supply-side resources are  
7 essentially equivalent from the Company's perspective,  
8 resulting in a business model that promotes efficiency in  
9 resource selection and does not unduly favor investment in  
10 supply-side resources.

11 Q. Was an agreement of the parties reached in  
12 Case No. IPC-E-10-27 regarding the Company's proposed  
13 modifications to its DSR business model?

14 A. Yes. On March 3, 2011, the Company filed a  
15 motion to approve a settlement stipulation ("Stipulation")  
16 in Case No. IPC-E-10-27 addressing the issues raised in the  
17 Company's initial application. Signatories to the  
18 Stipulation included the Company, the Staff ("Staff") of  
19 the Idaho Public Utilities Commission ("Commission"), the  
20 Community Action Partnership Association of Idaho, the  
21 Idaho Conservation League, the NW Energy Coalition, and the  
22 Snake River Alliance, collectively referred to as the  
23 "Parties".

24

25

1 Q. Please describe the terms of the Stipulation  
2 related to the regulatory treatment of Custom Efficiency  
3 incentive payments.

4 A. Page 3, section 3, paragraph 8, of the  
5 Stipulation reads as follows:

6 The Parties agree that the direct  
7 incentive payments of the Custom Efficiency  
8 program should be capitalized as a  
9 regulatory asset beginning January 1, 2011.  
10 A carrying charge equal to the current  
11 Commission authorized rate of return of 8.18  
12 percent will be applied to the balance until  
13 the Commission includes the regulatory asset  
14 in Company rates as part of its next general  
15 rate case. The regulatory asset once placed  
16 in rates will earn the current Commission  
17 approved authorized rate of return and will  
18 be amortized over a seven-year period.

19  
20 Q. Did the terms of the Stipulation reflect the  
21 Company's initial proposal in Case No. IPC-E-10-27 with  
22 respect to the capitalization of Custom Efficiency  
23 incentive payments?

24 A. Not entirely. The Company initially proposed  
25 a four-year amortization of the regulatory asset; however,  
26 in the spirit of compromise, the Company agreed to a seven-  
27 year amortization period. Although it agreed to the  
28 extended amortization period in the context of the overall  
29 settlement package, the Company noted that the risk profile

1 of DSR coupled with an extended amortization period was  
2 cause for concern.<sup>2</sup>

3 Q. Did the Commission approve the Stipulation  
4 submitted by the Parties in Case No. IPC-E-10-27?

5 A. No. In Order No. 32217, the Commission  
6 ultimately did not accept the Stipulation entered into by  
7 the Parties. The Commission instead provided temporary  
8 relief to the Rider balancing account through a one-time  
9 Power Cost Adjustment ("PCA") mechanism surcharge while  
10 leaving other issues raised by the Company to be addressed  
11 at a later time.

12 Q. Was the capitalization of Custom Efficiency  
13 incentive payments addressed in Order No. 32217?

14 A. No, not specifically.

15 Q. What was the Company's response to the  
16 issuance of Order No. 32217?

17 A. On April 22, 2011, the Company filed a  
18 Petition for Clarification ("Petition") regarding Order No.  
19 32217 requesting further guidance on a number of issues,  
20 including the Commission's intent with regard to the  
21 treatment of Custom Efficiency incentive payments as a  
22 regulatory asset. In its Petition, the Company described  
23 the Parties' support for the concept of capitalizing energy  
24 efficiency investments to earn the Company's authorized

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<sup>2</sup> Case No. IPC-E-10-27, Reply Testimony of John R. Gale, p. 15, ll. 5-6.

1 ROR, and noted that the sole point of disagreement between  
2 the Parties with regard to the capitalization of these  
3 expenditures was the length of the amortization period.  
4 The Company ultimately requested that the Commission "allow  
5 Idaho Power to account for incentives paid through the  
6 Custom Efficiency program as a regulatory asset beginning  
7 January 1, 2011, with an amortization period to be  
8 determined by the Commission."<sup>3</sup>

9 Q. What was the Commission's ruling in response  
10 to the Company's Petition for Clarification in Case No.  
11 IPC-E-10-27?

12 A. On May 17, 2011, the Commission issued Order  
13 No. 32245 in response to Idaho Power's Petition. With  
14 respect to the capitalization of Custom Efficiency  
15 incentive payments, the Commission ordered:

16 [T]he Commission will allow Idaho Power to  
17 account for incentives paid through the  
18 Custom Efficiency program as a regulatory  
19 asset beginning January 1, 2011, with an  
20 amortization period to be determined later  
21 by the Commission.<sup>4</sup>

22  
23 Q. Has the Company accounted for Custom  
24 Efficiency incentive payments as a regulatory asset in  
25 compliance with the Commission's directive in Order No.  
26 32245?

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<sup>3</sup> Petition for Clarification, Case No. IPC-E-10-27, p. 5, ¶2.

<sup>4</sup> Clarification Order No. 32245, Case No. IPC-E-10-27, p. 6, ¶1.



1 program had a UCT ratio of 4.42 and a TRC ratio of 2.37.<sup>6</sup>  
2 The large amount of kWh savings coupled with favorable  
3 cost-effectiveness measures indicates that the Custom  
4 Efficiency program is one of the Company's most robust and  
5 effective programs in its energy efficiency portfolio.

6 Third-party evaluations have recognized the success  
7 of the Custom Efficiency program as well. In 2010, the  
8 Company commissioned the services of The Cadmus Group,  
9 Inc., to perform a process evaluation of the Custom  
10 Efficiency program. In addition to providing invaluable  
11 information for potential improvements to the program, page  
12 2 of the final report noted, "In many ways, the Custom  
13 Efficiency program exemplifies a quality efficiency program  
14 compared to similar efforts across the country."<sup>7</sup> In 2011,  
15 Idaho Power contracted with ADM Associates, Inc., to  
16 conduct an impact evaluation and review of the Company's  
17 reported energy savings from the Custom Efficiency program  
18 for the 2010 calendar year. In conclusion, page 6-2 of the  
19 final report noted, "Overall, the Custom Efficiency Program  
20 received a high realization rate." Further, on page 1-1,

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22  
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<sup>6</sup> Demand-Side Management 2011 Annual Report, Supplement 1: Cost-Effectiveness, p. 89.

<sup>7</sup> Final Report: Custom Efficiency Process Evaluation Findings and Recommendations, The Cadmus Group, Inc., February 4, 2011.

1 this report states a 94 percent overall energy savings  
2 realization rate.<sup>8</sup>

3 Staff also acknowledged the success of the Custom  
4 Efficiency program in its most current review of the  
5 Company's 2011 energy efficiency expenditures in Case No.  
6 IPC-E-12-15. On page 5, section 1, paragraph 3, of its  
7 comments filed June 25, 2012, Staff recommended that the  
8 Commission approve expenditures in the Custom Efficiency  
9 program as prudently incurred.

10 **III. REQUEST FOR RECOVERY**

11 **A. Amount To Be Amortized.**

12 Q. What portion of the Custom Efficiency  
13 regulatory asset is the Company requesting to include in  
14 rates at this time?

15 A. The Company is proposing to include in rates  
16 the portion of the Custom Efficiency regulatory asset  
17 associated with incentive payments made during the 2011  
18 calendar year plus associated carrying charges. As reported  
19 on page 135 of the DSM 2011 Annual Report, incentive  
20 payments made in 2011 totaled \$7,018,385 prior to the  
21 application of carrying charges, which I will discuss later  
22 in my testimony.

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<sup>8</sup> Impact Evaluation of 2010 Custom Efficiency Program, ADM Associates, Inc., November 29, 2011.

1 Q. What was the Commission's decision regarding  
2 the prudence of 2011 expenditures in the Custom Efficiency  
3 program?

4 A. On October 22, 2012, the Commission issued  
5 Order No. 32667 in Case No. IPC-E-12-15, approving 2011  
6 expenditures in the Custom Efficiency program as prudently  
7 incurred. As stated on page 11 of Order No. 32667, "Based  
8 on our review of the record and the agreement of Staff and  
9 the Company, we find that the Company prudently incurred  
10 \$7,018,385 in Custom Efficiency Program incentive  
11 expenses."

12 Q. Why is the Company proposing to include only  
13 the portion of the regulatory asset associated with  
14 incentive payments made in 2011?

15 A. In accordance with Order No. 32245 issued in  
16 Case No. IPC-E-10-27, the Company has accounted for  
17 incentive payments associated with the Custom Efficiency  
18 program as a regulatory asset for all payments made to date  
19 since January 1, 2011. Consequently, the total current  
20 balance of this account reflects payments made in both 2011  
21 and 2012. While incentive payments made in 2011 were  
22 deemed prudent in Order No. 32667 in Case No. IPC-E-12-15,  
23 prudence has not yet been determined for incentive payments  
24 made in 2012. Therefore, a request for amortization of the  
25 full regulatory asset balance would require the question of

1 prudence of 2012 incentive payments to be answered in this  
2 proceeding prior to the authorization of amortization. The  
3 Company believes that introducing the question of prudence  
4 to its request for amortization would add an additional  
5 element of complexity and detract from the primary intent  
6 of this filing. By requesting to only include in rates  
7 incentive payments that have already been deemed prudent,  
8 the scope of this filing is limited to the mechanics of  
9 rate recovery, leaving the issue of prudence to be  
10 addressed in the Company's currently-established DSM review  
11 process.

12 **B. Carrying Charge.**

13 Q. What does the Company believe the Commission  
14 should authorize as the carrying charge for the Custom  
15 Efficiency regulatory asset?

16 A. Consistent with the Company's proposal in Case  
17 No. IPC-E-10-27 and the subsequent Stipulation of the  
18 Parties in that case, the Company has calculated associated  
19 carrying charges by applying its full authorized ROR to the  
20 balance of the Custom Efficiency regulatory asset. The  
21 calculated carrying charges reflect the change in the  
22 Company's authorized ROR resulting from the Company's 2011  
23 general rate case, Case No. IPC-E-11-08.

24

25

1           Q.     Why does the Company believe the full  
2 authorized ROR is the appropriate carrying charge for this  
3 asset prior to the commencement of amortization?

4           A.     The full authorized ROR is the appropriate  
5 carrying charge for this asset because it allows the  
6 Company to begin applying its full authorized ROR at the  
7 time when investment in DSR becomes used and useful. From  
8 an earnings perspective, this places investment in DSR on  
9 equal footing with investment in supply-side resources.

10          Q.     Please explain further.

11          A.     While supply-side resources are being  
12 constructed, the Company accrues carrying charges on its  
13 investment in the form of the allowance for funds used  
14 during construction ("AFUDC") rate. As construction nears  
15 completion, the Company has the opportunity to file a  
16 request to move the investment from AFUDC into rate base  
17 and begin earning its full authorized ROR with an effective  
18 date corresponding to the online date of the project. This  
19 results in virtually no lag between the completion date of  
20 a supply-side resource and the Company's ability to begin  
21 earning its full authorized ROR on its investment. In the  
22 case of the newly constructed Langley Gulch power plant,  
23 for example, official commercial operation began on June  
24 29, 2012, with a corresponding rate change effective July  
25 1, 2012, reflecting a lag of two days between the used and

1 useful date of the plant and the Company's ability to begin  
2 earning its full authorized ROR.

3           With capitalized investment in DSR, however, an  
4 inherent lag exists between project completion and rate  
5 recovery, causing investment in completed projects to  
6 remain on the Company's books for a much longer period of  
7 time prior to the commencement of amortization. Using 2011  
8 expenditures as an example, projects associated with the  
9 Custom Efficiency program became used and useful in each  
10 month of 2011, while the prudence of associated incentive  
11 payments was not determined until the issuance of Order No.  
12 32667 on October 22, 2012. This reflects a lag of ten  
13 months (for projects completed in December 2011) to twenty-  
14 one months (for projects completed in January 2011) between  
15 the completion date of the projects and the determination  
16 of prudence. Allowing for a full seven-month procedural  
17 schedule for the Company's request for amortization, the  
18 earliest effective date for an associated rate change is  
19 June 1, 2013. This represents a lag between project  
20 completion and the commencement of rate recovery that  
21 varies between 1.5 and 2.5 years. Without the ability to  
22 apply its full authorized ROR as a carrying charge  
23 throughout the deferral period, investment in DSR would  
24 experience an increased lag between project completion and  
25 the ability to begin earning its full authorized ROR, thus

1 making these investments inferior to supply-side resources  
2 from the perspective of earnings potential.

3 Q. Why is it appropriate to use the full  
4 authorized ROR as a carrying charge for the Custom  
5 Efficiency regulatory asset while the Rider balancing  
6 account that funds other energy efficiency programs accrues  
7 interest at the customer deposit rate, currently one  
8 percent?<sup>9</sup>

9 A. In theory, the Rider mechanism is designed to  
10 offer real-time recovery of expenses associated with the  
11 Company's energy efficiency programs. While it could be  
12 argued that the full ROR is the appropriate carrying charge  
13 for the Rider balance, the Commission has determined that  
14 it is more appropriate to apply the customer deposit rate  
15 of one percent. As described above, the capitalization of  
16 Custom Efficiency incentive payments results in a lag  
17 between project completion and recovery that is years  
18 greater than that realized by both Rider-funded energy  
19 efficiency programs and supply-side generation resources,  
20 which should appropriately be reflected in a higher  
21 carrying charge.

22 C. Amortization Period.

23 Q. What is the Company's proposed amortization  
24 period for the Custom Efficiency regulatory asset?

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<sup>9</sup> Case No. GNR-U-11-01, Order No. 32109.

1           A.     The Company proposes an amortization period of  
2 four years.

3           Q.     Why does the Company believe a four-year  
4 amortization period is appropriate?

5           A.     The need for a four-year amortization period  
6 is primarily driven by the lack of physical Company-owned  
7 property backing the non-physical assets on the Company's  
8 books. Investment in DSR is inherently different from  
9 investment in supply-side resources in that the ownership  
10 of physical assets is retained by the customer, not the  
11 Company. In the case of supply-side resources, the Company  
12 invests in physical assets and retains ownership once the  
13 assets are placed in service. This property is tangible,  
14 possessing a marketable value throughout its life as well  
15 as a potential salvage value upon retirement. Ownership  
16 provides the added benefit of tangible valuable assets  
17 should the Company be subject to any event that impacts its  
18 ability to recover the return of and return on its  
19 investment through rates. With DSR, however, the Company  
20 invests in customer-specific projects rather than physical  
21 assets, and retains no ownership of tangible project-  
22 related assets upon completion. While these projects  
23 provide cost-effective energy savings, the Company is left  
24 with no salvageable assets when the projects are retired,  
25 nor does it possess any marketable assets throughout the

1 useful life of the projects. This lack of ownership makes  
2 investment in DSR inherently riskier than investment in  
3 supply-side resources because the assets on the Company's  
4 books are not backed by physical property. To account for  
5 this risk, the Company is requesting an amortization period  
6 of four years to limit the period of time over which these  
7 non-physical assets remain on the Company's books.  
8 Extending the amortization period beyond four years would  
9 compound the risk of eventual recovery and fail to  
10 appropriately recognize the unique characteristics of these  
11 assets.

12 Q. Why is it inappropriate to amortize the Custom  
13 Efficiency regulatory asset over the useful life of the  
14 associated Custom Efficiency projects?

15 A. The regulatory asset on the Company's books is  
16 not comparable from a ratemaking perspective to the  
17 customer-owned physical assets associated with the various  
18 Custom Efficiency projects. Through the Custom Efficiency  
19 program, the Company is not procuring physical assets;  
20 rather, it is purchasing a cost-effective, albeit non-  
21 physical, demand-side resource. Its investment does not  
22 result in the ownership of long-lived physical assets with  
23 a marketable value that depreciate over time, but rather  
24 the accrual of a non-physical regulatory asset with no  
25 marketable value. If the Company is negatively impacted by

1 an event that prevents it from placing the investment in  
2 rates, it is left with no marketable asset or method to  
3 recoup any of its investment. As described above, this  
4 lack of ownership of a physical asset increases the risk of  
5 recovery and distinguishes the risk profile of DSR  
6 investment from that of the customer-owned physical assets  
7 associated with the Custom Efficiency program. For this  
8 reason, any parallels drawn between the appropriate  
9 amortization period of a physical, customer-owned asset and  
10 a non-physical, non-marketable regulatory asset are  
11 invalid.

12 Q. Why is it appropriate to apply a shorter  
13 amortization period to demand-side assets when the Company  
14 believes that DSR and supply-side resources should be on  
15 equal footing from a business investment perspective?

16 A. The Company's desire to level the playing  
17 field between DSR and supply-side resources is precisely  
18 why a shorter amortization period is appropriate for  
19 investment in DSR. Supply-side resources offer the ability  
20 to immediately modify rates upon project completion and  
21 result in Company ownership of physical assets.  
22 Alternatively, investment in DSR experiences a prolonged  
23 delay between project completion and amortization and does  
24 not result in Company ownership of valuable physical  
25 assets. These inherent differences must be addressed

1 through unique ratemaking treatment in order to put these  
2 varying resource types on equal footing within the context  
3 of the Company's investment decisions.

4 **D. Rate of Return.**

5 Q. What is the Company's proposed ROR to be  
6 applied at the time of amortization?

7 A. The Company believes that once placed in rates  
8 the unamortized balance of the regulatory asset should earn  
9 the then-current authorized ROR.

10 Q. Why is the then-current authorized ROR  
11 appropriate at the time of amortization?

12 A. The full authorized ROR results in equal  
13 treatment between the Company's supply-side and demand-side  
14 resources at the time of amortization. Applying an ROR  
15 that is anything less than the Company's then-current ROR  
16 would devalue investment in DSR relative to investment in  
17 supply-side resources with respect to the Company's  
18 earnings potential. Additionally, the use of the then-  
19 current authorized ROR allows for rates to adjust over time  
20 as modified by the Commission to reflect changing  
21 circumstances.

22 **E. Revenue Requirement Determination.**

23 Q. After applying the Company's proposed  
24 ratemaking treatment, what is the annual revenue  
25 requirement associated with the amortization of this asset?

1           A.     After applying the Company's proposed carrying  
2 charges, rate of return, and amortization period, the  
3 resulting annual revenue requirement associated with the  
4 amortization of this asset is \$2,949,340.

5           Q.     Have you prepared an exhibit detailing the  
6 calculation of this amount?

7           A.     Yes.   Exhibit No. 1 details the determination  
8 of the annual revenue requirement resulting from the  
9 Company's request.

10          Q.     Please describe Exhibit No. 1.

11          A.     Exhibit No. 1 is comprised of two tables.  
12 Table 1 details the accrual of carrying charges at the  
13 Company's full authorized ROR between January 2012 and May  
14 2013.  As listed at the top of column A, the balance as of  
15 January 2012 in this account totaled \$7,230,724,  
16 representing the \$7,018,385 of incentive payments made  
17 between January and December 2011 plus \$212,339 of carrying  
18 charges that would have been accrued throughout 2011.  As  
19 listed at the bottom of column B, 2011 expenditures with  
20 associated carrying charges as of May 31, 2013, will total  
21 \$8,126,504.

22                 Table 2 calculates the annual revenue requirement  
23 associated with the \$8,126,504 regulatory asset balance.  
24 The Company is proposing to use the same mid-year rate base  
25 convention utilized in rate case filings of calculating the

1 return on rate base levels as of the mid-point of the test  
2 period. As detailed in columns B through D, this is  
3 accomplished by first calculating six months of accumulated  
4 amortization according to a 48-month amortization period,  
5 calculated at \$1,015,813 as listed in column C. This  
6 amount is then subtracted from the principal balance of  
7 \$8,126,504, to determine the mid-year unamortized rate base  
8 balance of \$7,110,691, listed in column D. The Company's  
9 full authorized ROR is then applied to this mid-year amount  
10 to calculate a total annual return of \$917,714 after tax-  
11 gross up, listed in column G. When combined with the  
12 annual amortization expense based on a four-year  
13 amortization period, the total annual revenue requirement  
14 amount associated with the Company's proposal is  
15 \$2,949,340, listed in column I.

16 **F. Allocation and Rate Implementation.**

17 Q. What is the Company's proposed jurisdictional  
18 allocation of this asset?

19 A. Because this asset reflects amounts paid to  
20 Idaho-specific projects, the Company has allocated 100  
21 percent of the associated revenue requirement to the Idaho  
22 jurisdiction.

23 Q. How does the Company propose to collect the  
24 requested amount from customer classes?

25

1           A.     The Company proposes to collect the revenue  
2 requirement associated with the amortization of this asset  
3 through a uniform cents-per-kWh charge. This charge will  
4 be included as part of the "Annual Adjustment Mechanism"  
5 line item on customer bills, which currently contains  
6 charges associated with the PCA and the Fixed Cost  
7 Adjustment ("FCA") mechanism.

8           Q.     What is the rationale for collecting these  
9 expenditures through a uniform energy rate?

10          A.     As previously stated, the Custom Efficiency  
11 program is intended to provide cost-effective energy  
12 savings. Because these savings are realized through  
13 foregone net power supply expenses associated with a  
14 reduction in energy, the appropriate recovery method for  
15 investment in this program is through a cents-per-kWh  
16 charge. In other words, because the program is energy-  
17 related, it logically follows that associated costs should  
18 be recovered through an energy rate.

19          Q.     Have you prepared an exhibit detailing the  
20 calculation of the proposed energy rate and the subsequent  
21 customer impact of the Company's proposal?

22          A.     Yes. Exhibit No. 2 contains the energy rate  
23 and revenue impact by class of the Company's proposal. The  
24 resulting rate is 0.0220 cents-per-kWh, representing an  
25 overall average increase of 0.32 percent.

1 Q. What is the requested effective date for the  
2 Company's proposed rate change?

3 A. The Company is requesting an effective date of  
4 December 1, 2012, with the expectation that the Commission  
5 will suspend that date to provide for additional time to  
6 review and implement rates on June 1, 2013. A final  
7 effective date of June 1, 2013, will coincide with rate  
8 changes associated with the PCA and the FCA.

9 Q. Is the sales and load forecast used to set  
10 rates in this initial filing the same forecast that will be  
11 used in the upcoming PCA and FCA filings?

12 A. The Company cannot say at this time if the  
13 sales and load forecast used in this filing will be the  
14 same as that used to prepare the 2013/2014 PCA and FCA  
15 filings. The sales and load forecast utilized in the  
16 current proposal reflects the most current forecast  
17 available, prepared in August 2012 for use in the Company's  
18 2013 Integrated Resource Plan. If this forecast changes  
19 prior to the Company's PCA and FCA filings in the first  
20 quarter of 2013, the Company may request to update Exhibit  
21 No. 2 to reflect these changes in order to maintain  
22 consistency between the forecasts utilized to set rates  
23 effective June 1, 2013.

24

25

1 Q. Please describe the accounting entries that  
2 will be utilized to record the amortization of the Custom  
3 Efficiency regulatory asset.

4 A. The Custom Efficiency regulatory asset is  
5 currently recorded in Account 182.317. Commencing June of  
6 2013, the Company will credit \$169,302 to this account on a  
7 monthly basis, and debit Account 908, Energy Efficiency  
8 Expenses, by the same amount, for a period of four years.

9 **IV. FUTURE RATEMAKING TREATMENT**

10 Q. What is the Company's proposal for requesting  
11 amortization of this regulatory asset in future years?

12 A. The Company proposes to request amortization  
13 of prudently incurred Custom Efficiency incentive payments  
14 on an annual basis in the same manner as requested in this  
15 case. These filings will be made in the first quarter of  
16 each year requesting amortization of Custom Efficiency  
17 incentive payments deemed prudent by the Commission in the  
18 previous year through the Company's separate DSM review  
19 process. Additionally, future filings will be simplified  
20 to request the inclusion of prudent investment in rates  
21 according to the methodology established in this  
22 proceeding, eliminating the need to address rate mechanics  
23 in the future. This simplified process will allow the  
24 Company to file amortization requests associated with  
25 Custom Efficiency incentive payments in accordance with

1 other annual adjustment mechanisms in early spring,  
2 consolidating rate changes and customer communication to  
3 correspond with a simultaneous effective date of June 1.

4 Q. What are the advantages of filing amortization  
5 requests on an annual basis?

6 A. There are several advantages of filing  
7 amortization requests on an annual basis. First, the  
8 Company's proposal does not compromise the currently-  
9 established process for prudence review of energy  
10 efficiency expenditures. Introducing the question of  
11 prudence to the request for amortization would overly  
12 complicate these proceedings and undermine the separate  
13 prudence review process that is already in place.

14 Second, filing each year allows the Company to  
15 update rate base amounts annually to reflect accumulated  
16 amortization and incremental investment. Rate base will be  
17 adjusted downward as unamortized balances decline year-  
18 over-year, while corresponding increases to rate base will  
19 occur to recognize incremental investment. Additionally,  
20 the Company will be able to remove fully amortized assets  
21 from rates immediately upon the completion of amortization.  
22 This effectively keeps rates current and in-line with  
23 fluctuating rate base balances on the Company's books.

24 Third, regular filings limit the lag between  
25 expenditure and recovery as much as possible, allowing the

1 request for recovery to occur on a consistent basis rather  
2 than sporadically at the time of general rate case filings.  
3 This will limit carrying charges and promote rate stability  
4 by avoiding lumpy requests for recovery of this asset.

5 Q. Please describe the expected rate impact of  
6 the Company's proposal over time.

7 A. Under the Company's proposal, the combination  
8 of a four-year amortization period and annual filings will  
9 result in the stabilization of rates within four years if  
10 expenditures in the Custom Efficiency program remain level.  
11 As described above, annual adjustments will take into  
12 account reductions to rate base due to accumulated  
13 amortization, as well as rate base increases associated  
14 with incremental investment. After four years, the  
15 amortization associated with the Company's initial filing  
16 will be removed from rates and a new four-year amortization  
17 period will begin for incremental investment made in 2015.  
18 Beyond four years, each annual filing will reflect the  
19 removal of the full amortization of one year's investment  
20 while beginning amortization of a new year's investment,  
21 thus stabilizing rates after the initial four-year ramp-up  
22 period.

23 Q. Have you prepared an exhibit demonstrating the  
24 customer impact of the Company's proposal over time?

25



1 Company's portfolio is the one it does not have to build."<sup>10</sup>  
2 Through the Custom Efficiency program, the Company has been  
3 able to attain verified cost-effective energy savings that  
4 benefit the Company and customers through lower net power  
5 supply expenses. Unfortunately, current ratemaking  
6 standards actually discourage investment in energy  
7 efficiency relative to supply-side resources by not taking  
8 into account the financial circumstances unique to  
9 investment in DSR. The Company believes its proposal  
10 addresses this problem with a methodology that strikes a  
11 balance between the interests of customers, intervenors,  
12 and shareholders. This methodology allows for timely  
13 recovery of expenditures and the opportunity to earn a fair  
14 and reasonable return, while limiting the long-term impact  
15 on customer rates and year-over-year rate fluctuations.  
16 The Company believes that its proposal financially  
17 encourages an efficient allocation of limited investment  
18 dollars and promotes an optimal resource balance that will  
19 benefit all of the Company's stakeholders.

20 Q. Does this conclude your testimony?

21 A. Yes.

22

23

24

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<sup>10</sup> Case No. IPC-E-10-27, Direct Testimony of John R. Gale, p. 9, 11.  
10-12.

**BEFORE THE  
IDAHO PUBLIC UTILITIES COMMISSION**

**CASE NO. IPC-E-12-24**

**IDAHO POWER COMPANY**

**LARKIN, DI  
TESTIMONY**

**EXHIBIT NO. 1**

**IDAHO POWER COMPANY**  
**TABLE 1**  
**ACCRUED CARRYING CHARGES: 2011 CUSTOM EFFICIENCY INCENTIVE PAYMENTS**  
**IDAHO JURISDICTION**  
**JANUARY 2012 THROUGH MAY 2013**

| Account 182.317 - Interest Accrual |                                    |                                 |                |   |                                   |  |
|------------------------------------|------------------------------------|---------------------------------|----------------|---|-----------------------------------|--|
|                                    | (A)                                | (B)                             | (C)            | (D)   | (E)                               | (F)  |
|                                    |                                    |                                 | (A+B)/2        |   |                                   |  |
| <u>MONTH</u>                       | <u>Beginning</u><br><u>Balance</u> | <u>Ending</u><br><u>Balance</u> | <u>AVG BAL</u> | <u>Idaho</u><br><u>Allowed</u><br><u>Rate of Return</u> | <u>Carrying</u><br><u>Charges</u> | <u>Cumulative</u><br><u>Interest</u><br><u>Charges</u> |
| Jan, 2012*                         | 7,230,724                          | 7,275,420                       | 7,253,072      | 7.86%   | 47,508                            | 304,543  |
| Feb                                | 7,275,420                          | 7,322,928                       | 7,299,174      | 7.86%   | 47,810                            | 352,353  |
| Mar                                | 7,322,928                          | 7,370,738                       | 7,346,833      | 7.86%   | 48,122                            | 400,474  |
| Apr                                | 7,370,738                          | 7,418,859                       | 7,394,798      | 7.86%   | 48,436                            | 448,910  |
| May                                | 7,418,859                          | 7,467,295                       | 7,443,077      | 7.86%   | 48,752                            | 497,662  |
| June                               | 7,467,295                          | 7,516,047                       | 7,491,671      | 7.86%   | 49,070                            | 546,733  |
| July                               | 7,516,047                          | 7,565,118                       | 7,540,583      | 7.86%   | 49,391                            | 596,124  |
| Aug                                | 7,565,118                          | 7,614,509                       | 7,589,813      | 7.86%   | 49,713                            | 645,837  |
| Sep                                | 7,614,509                          | 7,664,222                       | 7,639,365      | 7.86%   | 50,038                            | 695,875  |
| Oct                                | 7,664,222                          | 7,714,260                       | 7,689,241      | 7.86%   | 50,365                            | 746,239  |
| Nov                                | 7,714,260                          | 7,764,624                       | 7,739,442      | 7.86%   | 50,693                            | 796,933  |
| Dec                                | 7,764,624                          | 7,815,318                       | 7,789,971      | 7.86%   | 51,024                            | 847,957  |
| Jan, 2013                          | 7,815,318                          | 7,866,342                       | 7,840,830      | 7.86%   | 51,357                            | 899,314  |
| Feb                                | 7,866,342                          | 7,917,699                       | 7,892,021      | 7.86%   | 51,693                            | 951,007  |
| Mar                                | 7,917,699                          | 7,969,392                       | 7,943,546      | 7.86%   | 52,030                            | 1,003,037  |
| Apr                                | 7,969,392                          | 8,021,422                       | 7,995,407      | 7.86%   | 52,370                            | 1,055,407  |
| May                                | 8,021,422                          | 8,073,792                       | 8,047,607      | 7.86%   | 52,712                            | 1,108,119  |

|   |                           |
|---|---------------------------|
| <b>Balance with Interest through May 2013</b> | <b><u>\$8,126,504</u></b> |
|---|---------------------------|

\* Reflects prudently-incurred 2011 Custom Efficiency incentive payments of \$7,018,385 plus accrued 2011 carrying charges of \$212,339.

**IDAHO POWER COMPANY  
TABLE 2  
CUSTOM EFFICIENCY AMORTIZATION ANNUAL REVENUE REQUIREMENT  
IDAHO JURISDICTION  
AMORTIZATION BEGINNING JUNE 1, 2013**

| A                                     | B                       | C                                      | D                               | E                    |
|---------------------------------------|-------------------------|--|---------------------------------|----------------------|
| Account Balance as<br>of May 31, 2013 | Monthly<br>Amortization | Six Months Accumulated<br>Amortization | Mid-Year Unamortized<br>Balance | Idaho Authorized ROR |
| Table 1, Column B                     | A / 48                  | B X 6                                  | A - C                           | Case No. IPC-E-11-08 |
| \$8,126,504                           | \$169,302               | \$1,015,813                            | \$7,110,691                     | 7.86%                |

| F                              | G                           | H                              | I                             |
|--------------------------------|-----------------------------|--------------------------------|-------------------------------|
| Pre-Tax Return on<br>Rate Base | Return with Tax<br>Gross-Up | Annual Amortization<br>Expense | Annual Revenue<br>Requirement |
| D X E                          | F X 1.642                   | A / 4                          | G + H                         |
| \$558,900                      | \$917,714                   | \$2,031,626                    | \$2,949,340                   |

**BEFORE THE  
IDAHO PUBLIC UTILITIES COMMISSION**

**CASE NO. IPC-E-12-24**

**IDAHO POWER COMPANY**

**LARKIN, DI  
TESTIMONY**

**EXHIBIT NO. 2**

Idaho Power Company  
 Calculation of Revenue Impact  
 Class Allocated Custom Efficiency Amortization  
 State of Idaho  
 Filed October 31, 2012

| Line No                      | Tariff Description                   | Rate Sch. No. | Average Number of Customers | (B) Normalized Energy (kWh) | (C) Revenue Requirement Allocation | (D) Cents per kWh Rate | (E) Current Billed Revenue | (F) Proposed Billed Revenue | (G) Percent Revenue Change |
|------------------------------|--------------------------------------|---------------|-----------------------------|-----------------------------|------------------------------------|------------------------|----------------------------|-----------------------------|----------------------------|
| <u>Uniform Tariff Rates:</u> |                                      |               |                             |                             |                                    |                        |                            |                             |                            |
| 1                            | Residential Service                  | 1             | 404,785                     | 4,823,318,996               | \$1,059,335                        | 0.0220                 | \$417,352,464              | \$418,411,799               | 0.25%                      |
| 2                            | Master Metered Mobile Home Park      | 3             | 23                          | 4,889,668                   | \$1,074                            | 0.0220                 | \$402,015                  | \$403,089                   | 0.27%                      |
| 3                            | Residential Service Energy Watch     | 4             | 0                           | 0                           | \$0                                | 0.0000                 | \$0                        | \$0                         | 0.00%                      |
| 4                            | Residential Service Time-of-Day      | 5             | 1,152                       | 13,721,181                  | \$3,014                            | 0.0220                 | \$1,216,033                | \$1,219,047                 | 0.25%                      |
| 5                            | Small General Service                | 7             | 27,998                      | 148,988,687                 | \$32,722                           | 0.0220                 | \$16,233,672               | \$16,266,394                | 0.20%                      |
| 6                            | Large General Service - Secondary    | 9S            | 32,283                      | 3,140,350,716               | \$689,709                          | 0.0220                 | \$195,058,611              | \$195,748,320               | 0.35%                      |
| 7                            | Large General Service - Primary      | 9P            | 189                         | 431,899,796                 | \$94,857                           | 0.0220                 | \$23,086,186               | \$23,181,043                | 0.41%                      |
| 8                            | Large General Service - Transmission | 9T            | 2                           | 2,712,595                   | \$596                              | 0.0220                 | \$145,088                  | \$145,683                   | 0.41%                      |
| 9                            | Dusk to Dawn Lighting                | 15            | 0                           | 6,481,376                   | \$1,423                            | 0.0220                 | \$1,231,311                | \$1,232,735                 | 0.12%                      |
| 10                           | Large Power Service - Secondary      | 19S           | 1                           | 6,678,959                   | \$1,467                            | 0.0220                 | \$354,845                  | \$356,312                   | 0.41%                      |
| 11                           | Large Power Service - Primary        | 19P           | 105                         | 2,050,443,491               | \$450,335                          | 0.0220                 | \$97,221,416               | \$97,671,750                | 0.46%                      |
| 12                           | Large Power Service - Transmission   | 19T           | 3                           | 44,485,107                  | \$9,770                            | 0.0220                 | \$1,998,342                | \$2,008,112                 | 0.49%                      |
| 13                           | Agricultural Irrigation Service      | 24            | 17,013                      | 1,695,350,452               | \$372,346                          | 0.0220                 | \$116,053,614              | \$116,425,961               | 0.32%                      |
| 14                           | Unmetered General Service            | 40            | 1,288                       | 15,807,753                  | \$3,472                            | 0.0220                 | \$1,189,372                | \$1,192,844                 | 0.29%                      |
| 15                           | Street Lighting                      | 41            | 1,197                       | 23,165,568                  | \$5,088                            | 0.0220                 | \$3,327,180                | \$3,332,268                 | 0.15%                      |
| 16                           | Traffic Control Lighting             | 42            | 412                         | 2,981,282                   | \$655                              | 0.0220                 | \$155,372                  | \$156,027                   | 0.42%                      |
| 17                           | Total Uniform Tariffs                |               | 486,451                     | 12,411,275,627              | \$2,725,862                        |                        | \$875,025,522              | \$877,751,384               | 0.31%                      |
| 18                           |                                      |               |                             |                             |                                    |                        |                            |                             |                            |
| 19                           | <u>Special Contracts</u>             |               |                             |                             |                                    |                        |                            |                             |                            |
| 20                           | Micron                               | 26            | 1                           | 587,867,669                 | \$129,112                          | 0.0220                 | \$23,828,078               | \$23,957,190                | 0.54%                      |
| 21                           | J R Simplot                          | 29            | 1                           | 192,687,586                 | \$42,320                           | 0.0220                 | \$7,389,321                | \$7,431,641                 | 0.57%                      |
| 22                           | DOE                                  | 30            | 1                           | 236,974,493                 | \$52,046                           | 0.0220                 | \$9,390,916                | \$9,442,963                 | 0.55%                      |
| 23                           | Hoku                                 | 32            | 1                           | 0                           | \$0                                | 0.0000                 | \$0                        | \$0                         | 0.00%                      |
| 24                           | Total Special Contracts              |               | 4                           | 1,017,529,748               | \$223,478                          |                        | \$40,608,315               | \$40,831,793                | 0.55%                      |
| 25                           |                                      |               |                             |                             |                                    |                        |                            |                             |                            |
| 26                           | Total Idaho Retail Sales             |               | 486,455                     | 13,428,805,375              | \$2,949,340                        |                        | \$915,633,837              | \$918,583,177               | 0.32%                      |

Note:  
 June 1, 2013 - May 31, 2014, Forecast

**BEFORE THE  
IDAHO PUBLIC UTILITIES COMMISSION  
CASE NO. IPC-E-12-24**

**IDAHO POWER COMPANY**

**LARKIN, DI  
TESTIMONY**

**EXHIBIT NO. 3**

**IDAHO POWER COMPANY  
LONG-TERM CUSTOMER IMPACT  
PROPOSED CUSTOM EFFICIENCY AMORTIZATION  
IDAHO JURISDICTION  
2013 - 2018**

|   | <u>June 1, 2013</u> | <u>June 1, 2014</u> | <u>June 1, 2015</u> | <u>June 1, 2016</u> | <u>June 1, 2017</u> | <u>June 1, 2018</u> |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b><u>2011 Expenditures with Carrying Charges</u></b> | \$8,126,504         | \$8,126,504         | \$8,126,504         | \$8,126,504         | \$0                 | \$0                 |
| Mid-Year Amortization Adjustment                      | \$1,015,813         | \$1,015,813         | \$1,015,813         | \$1,015,813         | \$0                 | \$0                 |
| Accumulated Amortization                              | \$0                 | \$2,031,626         | \$4,063,252         | \$6,094,878         | \$0                 | \$0                 |
| Rate Base Amount                                      | \$7,110,691         | \$5,079,065         | \$3,047,439         | \$1,015,813         | \$0                 | \$0                 |
| Annual Revenue Requirement                            | \$2,949,340         | \$2,687,136         | \$2,424,932         | \$2,162,728         | \$0                 | \$0                 |
| <b><u>2012 Expenditures with Carrying Charges</u></b> |                     | \$8,126,504         | \$8,126,504         | \$8,126,504         | \$8,126,504         | \$0                 |
| Mid-Year Amortization Adjustment                      |                     | \$1,015,813         | \$1,015,813         | \$1,015,813         | \$1,015,813         | \$0                 |
| Accumulated Amortization                              |                     | \$0                 | \$2,031,626         | \$4,063,252         | \$6,094,878         | \$0                 |
| Rate Base Amount                                      |                     | \$7,110,691         | \$5,079,065         | \$3,047,439         | \$1,015,813         | \$0                 |
| Annual Revenue Requirement                            |                     | \$2,949,340         | \$2,687,136         | \$2,424,932         | \$2,162,728         | \$0                 |
| <b><u>2013 Expenditures with Carrying Charges</u></b> |                     |                     | \$8,126,504         | \$8,126,504         | \$8,126,504         | \$8,126,504         |
| Mid-Year Amortization Adjustment                      |                     |                     | \$1,015,813         | \$1,015,813         | \$1,015,813         | \$1,015,813         |
| Accumulated Amortization                              |                     |                     | \$0                 | \$2,031,626         | \$4,063,252         | \$6,094,878         |
| Rate Base Amount                                      |                     |                     | \$7,110,691         | \$5,079,065         | \$3,047,439         | \$1,015,813         |
| Annual Revenue Requirement                            |                     |                     | \$2,949,340         | \$2,687,136         | \$2,424,932         | \$2,162,728         |
| <b><u>2014 Expenditures with Carrying Charges</u></b> |                     |                     |                     | \$8,126,504         | \$8,126,504         | \$8,126,504         |
| Mid-Year Amortization Adjustment                      |                     |                     |                     | \$1,015,813         | \$1,015,813         | \$1,015,813         |
| Accumulated Amortization                              |                     |                     |                     | \$0                 | \$2,031,626         | \$4,063,252         |
| Rate Base Amount                                      |                     |                     |                     | \$7,110,691         | \$5,079,065         | \$3,047,439         |
| Annual Revenue Requirement                            |                     |                     |                     | \$2,949,340         | \$2,687,136         | \$2,424,932         |
| <b><u>2015 Expenditures with Carrying Charges</u></b> |                     |                     |                     |                     | \$8,126,504         | \$8,126,504         |
| Mid-Year Amortization Adjustment                      |                     |                     |                     |                     | \$1,015,813         | \$1,015,813         |
| Accumulated Amortization                              |                     |                     |                     |                     | \$0                 | \$2,031,626         |
| Rate Base Amount                                      |                     |                     |                     |                     | \$7,110,691         | \$5,079,065         |
| Annual Revenue Requirement                            |                     |                     |                     |                     | \$2,949,340         | \$2,687,136         |
| <b><u>2016 Expenditures with Carrying Charges</u></b> |                     |                     |                     |                     |                     | \$8,126,504         |
| Mid-Year Amortization Adjustment                      |                     |                     |                     |                     |                     | \$1,015,813         |
| Accumulated Amortization                              |                     |                     |                     |                     |                     | \$0                 |
| Rate Base Amount                                      |                     |                     |                     |                     |                     | \$7,110,691         |
| Annual Revenue Requirement                            |                     |                     |                     |                     |                     | \$2,949,340         |
| <b>TOTAL ANNUAL REVENUE REQUIREMENT</b>               | <b>\$2,949,340</b>  | <b>\$5,636,477</b>  | <b>\$8,061,409</b>  | <b>\$10,224,137</b> | <b>\$10,224,137</b> | <b>\$10,224,137</b> |