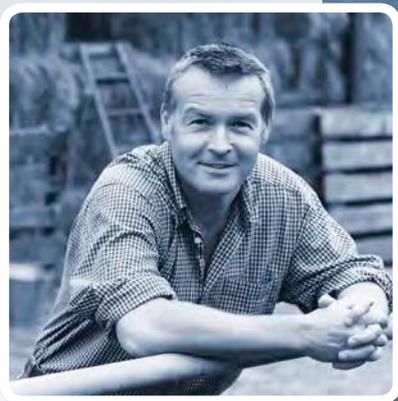
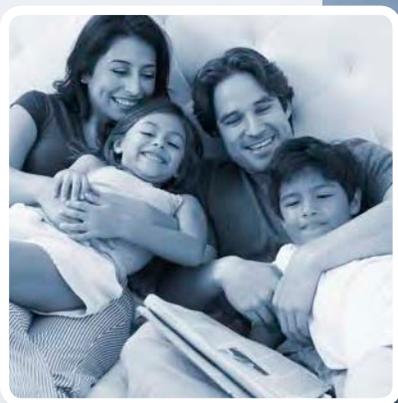


March 15, 2014

Demand-Side Management

**2013
ANNUAL
REPORT**



**SUPPLEMENT 1:
Cost-Effectiveness**

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SUPPLEMENT 1: COST-EFFECTIVENESS

Cost-Effectiveness

Idaho Power considers cost-effectiveness of primary importance in the design, implementation, and tracking of energy efficiency and demand response programs. New energy efficiency and demand response programs or measures are identified both as part of the Integrated Resource Plan (IRP) process and through ongoing program development and research activities.¹ All current and potential programs and measures are screened by sector to determine cost-effectiveness. From the cost-effective demand-side management (DSM) resources, a forecast is developed and used in the IRP to define the resource potential of both energy efficiency and demand response.

Prior to the actual implementation of energy efficiency or demand response programs, Idaho Power performs a cost-effectiveness analysis to assess whether a specific potential program design will be cost-effective from the perspective of Idaho Power and its customers. Incorporated into these models are inputs from various sources to use the most current and reliable information available. When possible, Idaho Power leverages the experiences of other utilities in the region, or throughout the country, to identify specific program parameters. This is typically accomplished through discussions with other utilities' program managers and researchers. Idaho Power also uses electric industry research organizations, such as ESource, the Edison Electrical Institute (EEI), Consortium for Energy Efficiency (CEE), American Council for an Energy Efficient Economy (ACEEE), Advanced Load Control Alliance (ALCA), and Association of Energy Service Professionals (AESP), to identify similar programs and their results. Additionally, Idaho Power relies on the results of program impact evaluations and recommendations from consultants. In 2013, Idaho Power contracted with ADM Associates, Inc. (ADM), The Johnson Consulting Group, Market Decisions Corporation, Opinion Dynamics Corporation (Opinion), and TRC Energy Services for program evaluations and research.

Idaho Power's goal is to have all programs reach benefit/cost (B/C) ratios of 1.0 or greater for the total resource cost (TRC) test, utility cost (UC) test, and participant cost test (PCT) at the program level and the measure level where appropriate. An exception to the measure level cost-effectiveness is when there is an interaction between measures. Idaho Power may launch a pilot or a program to evaluate estimates or assumptions in the cost-effectiveness analysis. Following the implementation of a program, cost-effectiveness analyses are reviewed as new inputs from actual program activity become available, such as actual program expenses, savings, or participation levels. If measures or programs are determined to be not cost-effective after implementation, the program or measures are re-examined, including input provided from the company's Energy Efficiency Advisory Group (EEAG).

Methodology

For its cost-effectiveness methodology, Idaho Power relies on the Electric Power Research Institute (EPRI) *End Use Technical Assessment Guide* (TAG); the *California Standard Practice Manual* and its subsequent addendum, the National Action Plan for Energy Efficiency's (NAPEE) *Understanding Cost-Effectiveness of Energy Efficiency Programs: Best Practices, Technical Methods, and Emerging*

¹ The IRP is a biannual process with the most recent plan submitted in 2013.

Issues for Policy-Makers; and the *National Action Plan on Demand Response*. Traditionally, Idaho Power has primarily used the TRC test and the UC test to develop B/C ratios to determine the cost-effectiveness of DSM programs. These tests are still used because, as defined in the TAG and *California Standard Practice Manual*, they are most similar to supply-side tests and provide a useful basis to compare demand-side and supply-side resources.

For energy efficiency programs, each program's cost-effectiveness is reviewed annually from a one-year perspective. The annual energy-savings benefit value is summed over the life of the measure or program and is discounted to reflect 2013 dollars. The result of the one-year perspective is shown in *Supplement 1: Cost-Effectiveness*. Appendix 4 of the main *Demand-Side Management 2013 Annual Report* includes the program cost-effectiveness to-date by including the culmination of actual historic savings values and expenses as well as the ongoing energy savings benefit over the life of the measures included in a program.

The goal of demand response programs is to minimize or delay the need to build new supply-side resources. Unlike energy efficiency programs, demand response programs must acquire and retain participants each year to maintain a level of demand reduction capacity for the company. Demand response programs are expensive and generally have a higher initial investment than energy efficiency programs. As such, demand response programs are analyzed over the program life where historical program demand reduction and expenses are combined with forecasted program activity to better compare the program to a supply-side resource. While cost-effectiveness is determined over the program life, it is also calculated for each individual year.

Because the 2013 IRP process indicated a lack of near-term capacity deficits, on December 21, 2012, Idaho Power filed a proposal with the Idaho Public Utilities Commission (IPUC) to temporarily suspend two of its demand response programs, A/C Cool Credit and Irrigation Peak Rewards, for 2013. A settlement workshop was held in February 2013, with Idaho Power and interested stakeholders to discuss plans for the 2013 cycling season. The stipulation was filed on February 14, 2013. FlexPeak Management was not included in the original filing due to the company's contractual obligation to EnerNOC, Inc. As part of the public workshops on Case No. IPC-E-13-14, Idaho Power and other stakeholders agreed on a new methodology for valuing demand response. The settlement agreement was approved in IPUC Order No. 32923 on November 12, 2013. The new methodology will be applied to the cost-effectiveness models for all demand response programs in 2014.

Assumptions

Idaho Power relies on research conducted by third-party sources to obtain savings and cost assumptions for various measures. These assumptions are routinely reviewed and updated as new information becomes available. For many of the measures within *Supplement 1: Cost-Effectiveness*, savings, costs, and load shapes were derived from either the Regional Technical Forum (RTF); the *Demand-Side Management Potential Study* conducted by Nexant, Inc., in 2009, or the *Idaho Power Energy Efficiency Potential Study* conducted by EnerNOC Utility Solutions Consulting Group in 2012. In 2013, EnerNOC provided Idaho Power with updated end-use load shapes. Those updated load shapes have been applied to each program and measure when applicable.

The RTF regularly reviews, evaluates, and recommends eligible energy efficiency measures and the estimated savings and costs associated with those measures. As the RTF updates these assumptions, Idaho Power, in turn, applies those assumptions to current program offerings and assesses the need to

make any program changes. Idaho Power staff participate in the RTF by attending the monthly meetings and contributing to various sub-committees. Because cost data from the RTF information is in 2006 dollars, measures with costs from the RTF have been escalated by 15.035 percent in 2012. No 2013 inflator was available. This percentage is provided by the RTF at http://rtf.nwcouncil.org/measures/support/files/RTFStandardInformationWorkbook_v1_5.xlsx.

Idaho Power also relies on other sources, such as the Northwest Power and Conservation Council (NPCC), Northwest Energy Efficiency Alliance (NEEA), the Database for Energy Efficiency Resources (DEER), the Energy Trust of Oregon (ETO), the Bonneville Power Administration (BPA), third-party consultants, and other regional utilities. In 2013, ADM Associates began developing a technical reference manual (TRM) for the Building Efficiency and Easy Upgrades programs. Once the TRM is finalized in 2014, the measures will be reviewed and analyzed for cost-effectiveness. Occasionally, Idaho Power will also use internal engineering estimates and calculations for savings and costs based on information gathered from previous projects.

The remaining inputs used in the cost-effectiveness models are obtained from the IRP process. The *Technical Appendix* of Idaho Power's 2011 IRP is the source for the financial assumptions, including the discount rate and escalation rate. The 2013 IRP was acknowledged by the IPUC in Order No. 32980 on February 24, 2014. The 2013 IRP will be the source of all financial inputs in cost-effectiveness models in 2014. As recommended by the NAPEE *Understanding Cost-Effectiveness of Energy Efficiency Programs*, Idaho Power's weighted average cost of capital (WACC) of 7 percent is used to discount future benefits and costs to today's dollars. However, determining the appropriate discount rate for participant cost and benefits is difficult because of the variety of potential discount rates that can be used by the different participants as described in the TAG manual. Since the participant benefit is based on the anticipated bill savings of the customer, Idaho Power believes the WACC is not an appropriate discount rate to use. Because the customer bill savings is based on Idaho Power's 2013 average customer segment rate and is not escalated, the participant bill savings is discounted using a real discount rate of 3.88 percent, which is based on the 2011 IRP's WACC of 7 percent and an escalation rate of 3 percent. The formula to calculate the real discount rate is as follows:

$$((1 + \text{WACC}) \div (1 + \text{Escalation})) - 1 = \text{Real}$$

The IRP is also the source of the DSM alternative costs, which is the value of energy savings and demand reduction resulting from the DSM programs. These DSM alternative costs vary by season and time of day and are applied to an end-use load shape to obtain the value of that particular measure or program. The DSM alternative energy costs are based on both the projected fuel costs of a peaking unit and forward electricity prices as determined by Idaho Power's power supply model, AURORAxmp[®] Electric Market Model. The avoided capital cost of capacity is based on a gas-fired, simple-cycle turbine. In the 2011 IRP, the annual avoided capacity cost is \$94 per kilowatt (kW). When multiplied by the effective load carrying capacity (ELCC) of 93.4 percent, the annual avoided capacity cost is \$87.80/kW. The ELCC reduces the avoided capacity cost benefit.

Because demand response programs do not match the availability of generation resources, these programs should not claim the full avoided capacity cost benefit of that supply-side resource. In 2011, Idaho Power determined the ELCC for demand response programs by creating load duration curves using five years of actual total system load data and the top 100 hours (adjusted for demand response activity) of each year. Of those top 500 hours, the number of hours that fell within the operating parameters of one or more demand response program between June 1 and August 31 was used

to calculate the ELCC. Approximately 6.6 percent of the total hours were outside the programs' parameters. Therefore, an ELCC of 93.4 percent is now applied to the avoided capacity cost of a simple-cycle gas turbine in the cost-effectiveness calculation of demand response programs.

Net-to-Gross

Net-to-gross (NTG), or net-of-free-ridership (NTFR), is defined by NAPEE's *Understanding Cost-Effectiveness of Energy Efficiency Programs: Best Practices, Technical Methods, and Emerging Issues for Policy-Makers* as a ratio that does as follows:

Adjusts the impacts of the programs so that they only reflect those energy efficiency gains that are the result of the energy efficiency program. Therefore, the NTG deducts energy savings that would have been achieved without the efficiency program (e.g., 'free-riders') and increases savings for any 'spillover' effect that occurs as an indirect result of the program. Since the NTG attempts to measure what the customers would have done in the absence of the energy efficiency program, it can be difficult to determine precisely.

For most programs and individual measures, the NTG ratios are sourced from the 2009 Nexant *Demand-Side Management Potential Study*. The NTG ratio adjustment is shown as part of *Supplement 1: Cost-Effectiveness* for each program and measure. However, for some programs, such as Energy Efficient Lighting, Irrigation Efficiency Rewards, and See ya later, refrigerator[®], the unit incremental savings are net realized energy savings from third-party sources that take into account an NTG ratio adjustment. While each project within the Custom Efficiency program is analyzed independently, and Idaho Power believes there is considerable spillover from this program, a NTG ratio adjustment of 69 percent, the standard custom program NTG ratio from DEER², which includes a spillover adjustment, is used to calculate the cost-effectiveness of this program.

Results

Idaho Power determines cost-effectiveness on a measure basis, where relevant, and program basis. As part of *Supplement 1: Cost-Effectiveness* and where applicable, Idaho Power publishes the cost-effectiveness by measure, calculating the PCT and ratepayer impact measure (RIM) test at the program level, listing the assumptions associated with cost-effectiveness, and citing sources and dates of metrics used in the cost-effectiveness calculation.

The B/C ratio from the participant cost perspective is not calculated for the demand response programs, Weatherization Assistance for Qualified Customers (WAQC), Weatherization Solutions for Eligible Customers, See ya later, refrigerator[®], and Energy House Calls. These programs have few or no customer costs. For energy efficiency programs, the cost-effectiveness models do not assume ongoing participant costs.

² Source: CPUC DEER NTFR Update Process for 2006–2007 Programs, found at <http://www.deeresources.com/files/deer2008exante/downloads/DEER%200607%20Measure%20Update%20Report.pdf>

For most programs, the *Demand-Side Management 2013 Annual Report* contains program UC and TRC B/C ratios using actual cost information over the life of the program through 2013. *Supplement 1: Cost-Effectiveness* contains annual cost-effectiveness metrics for each program using actual information from 2013, includes results of the PCT, and includes the application of an NTG factor where appropriate. Current customer energy rates are used in the calculation of the B/C ratios from a PCT and RIM perspective. Rate increases are not forecast or escalated. Where applicable, the cost-effectiveness results of demand response programs include historical expenses. A summary of the cost-effectiveness by program can be found in Table 3.

In 2013, most of Idaho Power's energy efficiency programs were cost effective, except for the Ductless Heat Pump Pilot, ENERGY STAR[®] Homes Northwest, and the weatherization programs for income-qualified customers.

The Ductless Heat Pump Pilot has a UC of 2.51, TRC of 0.71, and PCT of 0.81. In fall 2013, the RTF approved ductless heat pump annual savings estimates for customers not screened for supplemental fuel use. RTF savings declined from the previously provisionally deemed savings of 3,500 annual kilowatt-hour (kWh) to a range between 292 kWh and 3,016 annual kWh. As a result of the lower kWh savings, the program did not pass the TRC and PCT. The RTF will continue to evaluate ductless heat pumps for the possible inclusion of NEBs for reduced wood purchases and decreased wood-burning emissions. Idaho Power will continue to monitor the program in 2014.

The ENERGY STAR Homes Northwest program has a UC of 1.61, TRC of 0.95, and PCT of 1.46. In 2013, 7 of 267 homes were single-family homes and 260 were townhomes. Due to the lower kWh savings for townhomes versus single-family homes, the program was shown to be not cost-effective from a TRC perspective for 2013.

WAQC had a TRC of 0.74, and Weatherization Solutions for Eligible Customers had a TRC of 0.53 due to the lower estimated savings per home that resulted from the impact evaluation conducted by D&R International. Idaho Power adopted the following IPUC staff's recommendations from Case No. GNR-E-12-01 for calculating the programs' cost-effectiveness:

- Applied a 100-percent NTG.
- Claimed 100 percent of energy savings for each project.
- Included indirect administrative overhead costs. The overhead costs of 2.76 percent were calculated from the \$741,287 of indirect program expenses divided by the total DSM expenses of \$26,841,379 as shown in Appendix 3 of the *Demand-Side Management 2013 Annual Report*.
- Applied the 10-percent conservation preference adder.
- Amortized evaluation expenses over a three-year period.
- Claimed one dollar of NEBs for each dollar of utility and federal funds invested in health, safety, and repair measures.

No cost-effectiveness analysis was performed on the A/C Cool Credit and Irrigation Peak Rewards programs for 2013 due to the temporary suspension of the programs. In Case No. IPC-E-12-29, the company filed a settlement stipulation with the IPUC on February 14, 2003. In the stipulation, parties recognized the need for the company to incur program expenses in 2013 to maintain the programs' infrastructure for the long-term, though it may not be cost effective by traditional standards. The IPUC approved the settlement stipulation in Order No. 32776 on April 2, 2013.

The FlexPeak Management program was the only demand response program in operation in 2013. Idaho Power amended its contract with EnerNOC to operate the FlexPeak Management program in 2013 at a reduced cost. Based on these contract amendments, the cost-effectiveness analysis for the program was updated using a 5-year program life versus the previously analyzed 10-year program life. Idaho Power also calculates cost-effectiveness for each demand response program on a year-to-year basis. For 2013, FlexPeak Management had a TRC 1.41. The 5-year program life TRC ratio for FlexPeak Management program was 1.43.

Eighteen individual measures in various programs are shown to be not cost-effective from a TRC perspective. The measures will be discontinued, analyzed for additional NEBs, modified to increase potential per unit savings, or monitored to examine their impact on the specific program's overall cost-effectiveness.

Table 1. 2013 non-cost-effective measures

| Program | Number of Measures | Notes |
|--------------------------------------|--------------------|--|
| Ductless Heat Pump Pilot | 5 | Measures will be monitored in 2014. RTF to analyze for additional NEBs |
| Easy Upgrades | 1 | Measure will be removed in 2014 due to minimal per-unit savings. |
| Energy Efficient Lighting | 2 | One measure will be removed from the program in 2014 due to negative per-unit savings. One measure will be reviewed in 2014. |
| ENERGY STAR Homes Northwest | 1 | Measure will be reviewed in 2014. |
| Heating & Cooling Efficiency Program | 3 | Measures will be reviewed in 2014. |
| Home Improvement | 2 | Measures will be reviewed in 2014. |
| Home Products Program | 4 | Measures will be reviewed in 2014. |
| Total | 18 | |

In addition to these 18 measures, 2 residential ENERGY STAR clothes washer and 2 residential refrigerator measures fail the UC but pass the TRC. With the inclusion of NEBs, such as gas, wastewater, and detergent savings, the clothes washers do pass the TRC test; however, the 'any' ENERGY STAR clothes washers option still fails the UC test. Idaho Power is now looking at adding clothes washers to the program using a qualified product list for clothes washers meeting a higher modified energy factor (MEF). Two refrigerator measures fail the UC test but pass the TRC test due to the incentives being higher than the incremental costs. Idaho Power will continue to monitor these measures.

Following the annual program cost-effectiveness results are tables that include measure-level cost-effectiveness. Exceptions to the measure-level tables are the demand response programs which do

not provide incentives for installed end-use measures. Other programs not analyzed at the measure level include Custom Efficiency, the custom option of Irrigation Efficiency Rewards, and WAQC, where projects include multiple interactive measures that are analyzed at the project level. Due to the application of a per-home annual energy savings number for Weatherization Solutions for Eligible Customers determined by the 2012 impact evaluation, measure-level realized energy-saving data are unavailable for 2013. The measure level cost-effectiveness analysis is not included in this report due to the lack of realized data at the measure level.

The measure-level cost-effectiveness includes inputs of measure life, energy savings, incremental cost, NTG factors, incentives, program administration cost, and net benefit. Program administration costs include all non-incentive costs: labor, marketing, training, education, purchased services, and evaluation. Energy and expense data have been rounded to the nearest whole unit which may result in minor rounding differences.

2013 DSM Detailed Expense by Program

Included in this supplement is a detailed breakout of program expenses as shown in Appendix 2 of the *Demand-Side Management 2013 Annual Report*. These expenses are broken out by funding source major-expense type (incentives, labor/administration, materials, other expenses, and purchased services).

Table 2. 2013 DSM detailed expenses by program (dollars)

| Sector/Program | Idaho Rider | Oregon Rider | Idaho Power | Total Program |
|---|-------------------|------------------|------------------|-------------------|
| Energy Efficiency/Demand Response | | | | |
| Residential | | | | |
| A/C Cool Credit | \$ 537,163 | \$ 29,731 | \$ 96,964 | \$ 663,858 |
| Labor/Administrative Expense | 81,728 | 4,300 | 0 | 86,028 |
| Other Expense..... | 43,925 | 2,442 | 0 | 46,367 |
| Purchased Services..... | 411,426 | 21,655 | 0 | 433,081 |
| Incentives | 83 | 1,333 | 96,964 | 98,381 |
| Ductless Heat Pump Pilot | 230,761 | 6,814 | 0 | 237,575 |
| Labor/Administrative Expense | 56,170 | 2,956 | 0 | 59,126 |
| Other Expense..... | 5,702 | 298 | 0 | 6,000 |
| Purchased Services..... | 10,639 | 560 | 0 | 11,199 |
| Incentives | 158,250 | 3,000 | 0 | 161,250 |
| Energy Efficient Lighting | 1,331,113 | 25,812 | 0 | 1,356,926 |
| Labor/Administrative Expense | 45,809 | 2,411 | 0 | 48,221 |
| Other Expense..... | 18,398 | 1,108 | 0 | 19,506 |
| Purchased Services..... | 383,288 | 8,240 | 0 | 391,528 |
| Incentives | 883,618 | 14,053 | 0 | 897,671 |
| Energy House Calls | 164,173 | 35,822 | 0 | 199,995 |
| Labor/Administrative Expense | 30,329 | 1,582 | 0 | 31,911 |
| Materials and Equipment | 143 | 4 | 0 | 148 |
| Other Expense..... | 8,983 | 473 | 0 | 9,456 |
| Purchased Services..... | 124,718 | 33,762 | 0 | 158,480 |
| ENERGY STAR® Homes Northwest | 344,217 | 4,664 | 4,000 | 352,882 |
| Labor/Administrative Expense | 30,798 | 1,619 | 0 | 32,418 |
| Other Expense..... | 50,234 | 3,035 | 0 | 53,269 |
| Purchased Services..... | 185 | 10 | 0 | 195 |
| Incentives | 263,000 | 0 | 4,000 | 267,000 |

Table 2. 2013 DSM detailed expenses by program (continued)

| Sector/Program | Idaho Rider | Oregon Rider | Idaho Power | Total Program |
|--|---------------------|-------------------|---------------------|---------------------|
| Heating & Cooling Efficiency Program | \$ 317,973 | \$ 11,700 | \$ 0 | \$ 329,674 |
| Labor/Administrative Expense | 60,834 | 3,201 | 0 | 64,035 |
| Other Expense | 86,409 | 4,706 | 0 | 91,114 |
| Purchased Services | 64,931 | 2,194 | 0 | 67,125 |
| Incentives | 105,800 | 1,600 | 0 | 107,400 |
| Home Energy Audit Program | 88,491 | 248 | 0 | 88,740 |
| Labor/Administrative Expense | 26,506 | 248 | 0 | 26,754 |
| Materials and Equipment | (235) | 0 | 0 | (235) |
| Other Expense | 2,221 | 0 | 0 | 2,221 |
| Purchased Services | 60,000 | 0 | 0 | 60,000 |
| Home Improvement Program | 299,032 | 0 | 465 | 299,497 |
| Labor/Administrative Expense | 84,912 | 0 | 0 | 84,912 |
| Other Expense | 74,206 | 0 | 0 | 74,206 |
| Purchased Services | 225 | 0 | 0 | 225 |
| Incentives | 139,690 | 0 | 465 | 140,155 |
| Home Products Program | 391,348 | 14,117 | 50 | 405,515 |
| Labor/Administrative Expense | 48,188 | 2,532 | 0 | 50,720 |
| Materials and Equipment | 20 | 1 | 0 | 21 |
| Other Expense | 18,054 | 950 | 50 | 19,055 |
| Purchased Services | 37,427 | 1,664 | 0 | 39,091 |
| Incentives | 287,658 | 8,970 | 0 | 296,628 |
| Oregon Residential Weatherization | 0 | 8,248 | 768 | 9,017 |
| Labor/Administrative Expense | 0 | 6,002 | 768 | 6,770 |
| Materials and Equipment | 0 | 349 | 0 | 349 |
| Other Expense | 0 | 465 | 0 | 465 |
| Incentives | 0 | 1,433 | 0 | 1,433 |
| Rebate Advantage | 58,674 | 2,097 | 0 | 60,770 |
| Labor/Administrative Expense | 9,236 | 484 | 0 | 9,720 |
| Materials and Equipment | 16 | 1 | 0 | 17 |
| Other Expense | 11,622 | 612 | 0 | 12,234 |
| Purchased Services | 6,300 | 500 | 0 | 6,800 |
| Incentives | 31,500 | 500 | 0 | 32,000 |
| See ya later, refrigerator® | 571,304 | 17,750 | 0 | 589,054 |
| Labor/Administrative Expense | 44,651 | 2,334 | 0 | 46,985 |
| Materials and Equipment | 58 | 3 | 0 | 61 |
| Other Expense | 49,258 | 2,321 | 0 | 51,580 |
| Purchased Services | 381,306 | 10,213 | 0 | 391,519 |
| Incentives | 96,030 | 2,880 | 0 | 98,910 |
| Weatherization Assistance for Qualified Customers | 0 | 0 | 1,391,677 | 1,391,677 |
| Labor/Administrative Expense | 0 | 0 | 48,919 | 48,919 |
| Materials and Equipment | 0 | 0 | 277 | 277 |
| Other Expense | 0 | 0 | 74,658 | 74,658 |
| Purchased Services | 0 | 0 | 1,267,824 | 1,267,824 |
| Weatherization Solutions for Eligible Customers | 1,239,132 | 0 | 28,659 | 1,267,791 |
| Labor/Administrative Expense | 6,939 | 0 | 28,659 | 35,598 |
| Other Expenses | 85,742 | 0 | 0 | 85,742 |
| Purchased Services | 1,146,452 | 0 | 0 | 1,146,452 |
| Residential Total | \$ 5,573,384 | \$ 157,004 | \$ 1,522,584 | \$ 7,252,972 |

Table 2. 2013 DSM detailed expenses by program (continued)

| Sector/Program | Idaho Rider | Oregon Rider | Idaho Power | Total Program |
|--|----------------------|-------------------|---------------------|----------------------|
| Commercial/Industrial | | | | |
| Building Efficiency | \$ 1,489,195 | \$ 17,839 | \$ 0 | \$ 1,507,035 |
| Labor/Administrative Expense | 130,388 | 6,871 | 0 | 137,259 |
| Other Expense | 41,952 | 2,208 | 0 | 44,159 |
| Purchased Services | 166,444 | 8,760 | 0 | 175,204 |
| Incentives | 1,150,412 | 0 | 0 | 1,150,412 |
| Custom Efficiency | 2,402,903 | 60,245 | 3,077 | 2,466,225 |
| Labor/Administrative Expense | 429,340 | 22,598 | 3,190 | 455,128 |
| Other Expense | 246,048 | 9,268 | 0 | 255,316 |
| Purchased Services | 381,988 | 19,745 | (113) | 401,620 |
| Incentives | 1,345,528 | 8,633 | 0 | 1,354,161 |
| Easy Upgrades | 3,258,427 | 101,363 | 0 | 3,359,790 |
| Labor/Administrative Expense | 237,898 | 12,521 | 0 | 250,419 |
| Materials and Equipment | 250 | 13 | 0 | 263 |
| Other Expense | 145,303 | 7,637 | 0 | 152,941 |
| Purchased Services | 552,569 | 29,083 | 0 | 581,652 |
| Incentives | 2,322,406 | 52,109 | 0 | 2,374,516 |
| FlexPeak Management | 108,842 | 137,184 | 2,497,589 | 2,743,615 |
| Labor/Administrative Expense | 104,553 | 5,508 | 0 | 110,062 |
| Other Expense | 4,289 | 224 | 0 | 4,512 |
| Purchased Services | 0 | 0 | 0 | 0 |
| Incentives | 0 | 131,452 | 2,497,589 | 2,629,041 |
| Oregon Commercial Audit | 0 | 5,090 | 0 | 5,090 |
| Labor/Administrative Expense | 0 | 4,666 | 0 | 4,666 |
| Other Expense | 0 | 424 | 0 | 424 |
| Commercial/Industrial Total | \$ 7,259,367 | \$ 321,722 | \$ 2,500,666 | \$ 10,081,756 |
| Irrigation | | | | |
| Irrigation Efficiency | 2,277,059 | 134,789 | 29,539 | 2,441,386 |
| Labor/Administrative Expense | 316,392 | 16,641 | 29,539 | 362,572 |
| Materials and Equipment | 222 | 12 | 0 | 233 |
| Other Expense | 85,956 | 4,600 | 0 | 90,556 |
| Purchased Services | 11,074 | 311 | 0 | 11,385 |
| Incentives | 1,863,415 | 113,225 | 0 | 1,976,640 |
| Irrigation Peak Rewards | 407,496 | 30,117 | 1,634,494 | 2,072,107 |
| Labor/Administrative Expense | 29,631 | 1,558 | 25,892 | 57,081 |
| Other Expense | 3,637 | 191 | 0 | 3,829 |
| Purchased Services | 374,228 | 19,696 | 0 | 393,924 |
| Incentives | 0 | 8,670 | 1,608,602 | 1,617,272 |
| Irrigation Total | \$ 2,684,555 | \$ 164,905 | \$ 1,664,033 | \$ 4,513,493 |
| Energy Efficiency/Demand Response Total | \$ 15,517,306 | \$ 643,631 | \$ 5,687,283 | \$ 21,848,220 |
| Market Transformation | | | | |
| NEEA | 3,147,405 | 165,653 | 0 | 3,313,058 |
| Purchased Services | 3,147,405 | 165,653 | 0 | 3,313,058 |
| Market Transformation Total | \$ 3,147,405 | \$ 165,653 | \$ 0 | \$ 3,313,058 |

Table 2. 2013 DSM detailed expenses by program (continued)

| Sector/Program | Idaho Rider | Oregon Rider | Idaho Power | Total Program |
|--|----------------------|-------------------|------------------------|----------------------|
| Other Programs and Activities | | | | |
| Residential | | | | |
| Residential Education Initiative | \$ 395,668 | \$ 20,498 | \$ 0 | \$ 416,166 |
| Labor/Administrative Expense | 141,873 | 7,314 | 0 | 149,187 |
| Materials and Equipment | 8,420 | 443 | 0 | 8,863 |
| Other Expense..... | 245,040 | 12,724 | 0 | 257,764 |
| Purchased Services..... | 334 | 18 | 0 | 352 |
| Residential Economizer | 74,901 | 0 | 0 | 74,901 |
| Labor/Administrative Expense | 5,442 | 0 | 0 | 5,442 |
| Other Expense..... | 3 | 0 | 0 | 3 |
| Purchased Services..... | 69,456 | 0 | 0 | 69,456 |
| Residential Total | \$ 470,568 | \$ 20,498 | \$ 0 | \$ 491,067 |
| Commercial/Industrial | | | | |
| Commercial Education Initiative | 63,451 | 3,339 | 0 | 66,790 |
| Labor/Administrative Expense | 4,707 | 247 | 0 | 4,954 |
| Other Expense..... | 30,876 | 1,625 | 0 | 32,501 |
| Purchased Services..... | 27,868 | 1,467 | 0 | 29,335 |
| Commercial/Industrial Total | \$ 63,451 | \$ 3,339 | \$ 0 | \$ 66,790 |
| Other | | | | |
| Energy Efficiency Direct Program Overhead | 361,910 | 19,047 | 0 | 380,957 |
| Labor/Administrative Expense | 214,944 | 11,312 | 0 | 226,256 |
| Materials and Equipment | 168 | 9 | 0 | 176 |
| Other Expense..... | 146,798 | 7,726 | 0 | 154,525 |
| Other Total | \$ 361,910 | \$ 19,047 | \$ 0 | \$ 380,957 |
| Other Programs and Activities Total | \$ 895,929 | \$ 42,884 | \$ 0 | \$ 938,814 |
| Indirect Program Expense | | | | |
| Residential Overhead | 124,825 | 7,056 | 49 | 131,931 |
| Labor/Administrative Expense | 91,360 | 4,807 | 0 | 96,167 |
| Materials and Equipment | 193 | 7 | 49 | 249 |
| Other Expense..... | 16,863 | 872 | 0 | 17,736 |
| Purchased Services..... | 16,409 | 1,369 | 0 | 17,778 |
| Commercial/Industrial Overhead | 136,811 | 7,708 | 0 | 144,518 |
| Labor/Administrative Expense | 99,831 | 5,257 | 0 | 105,088 |
| Materials and Equipment | 36 | 0 | 0 | 36 |
| Other Expense..... | 18,394 | 968 | 0 | 19,362 |
| Purchased Services..... | 18,550 | 1,482 | 0 | 20,032 |
| Energy Efficiency Accounting and Analysis | 802,258 | 42,316 | 137,854 | 982,428 |
| Labor/Administrative Expense | 430,935 | 22,686 | 133,328 | 586,949 |
| Other Expense..... | 57,210 | 3,011 | 4,526 | 64,747 |
| Purchased Services..... | 314,113 | 16,619 | 0 | 330,732 |
| Energy Efficiency Advisory Group | 5,390 | 285 | 0 | 5,674 |
| Labor/Administrative Expense | 4,726 | 250 | 0 | 4,976 |
| Other Expense..... | 664 | 35 | 0 | 698 |
| Special Accounting Entries | 13,838,199 | 6,007 | (14,367,471) | (523,265) |
| Indirect Program Expenses Total | \$ 14,907,483 | \$ 63,371 | \$ (14,229,567) | \$ 741,287 |
| Totals | \$ 34,468,123 | \$ 915,540 | \$ (8,542,284) | \$ 26,841,379 |

Table 3. Cost-effectiveness summary by program

| Program | 2013 Benefit/Cost Tests | | | |
|---|-------------------------|---------------------------|--------------------------------|------------------------|
| | Utility Cost (UC) | Total Resource Cost (TRC) | Ratepayer Impact Measure (RIM) | Participant Cost (PCT) |
| A/C Cool Credit | N/A | N/A | N/A | N/A |
| FlexPeak Management..... | 1.43 | 1.43 | 1.43 | N/A |
| Irrigation Peak Rewards | N/A | N/A | N/A | N/A |
| Ductless Heat Pump Pilot..... | 2.51 | 0.71 | 0.85 | 0.81 |
| Energy Efficient Lighting..... | 4.79 | 2.61 | 0.89 | 2.96 |
| Energy House Calls..... | 3.95 | 3.95 | 0.83 | N/A |
| ENERGY STAR® Homes Northwest | 1.61 | 0.95 | 0.71 | 1.46 |
| Heating & Cooling Efficiency Program | 3.87 | 1.93 | 0.98 | 2.54 |
| Home Improvement Program..... | 3.58 | 1.18 | 0.88 | 1.43 |
| Home Products Program | 1.69 | 2.24 | 0.69 | 3.42 |
| Rebate Advantage..... | 5.39 | 3.80 | 0.91 | 6.38 |
| See ya later, refrigerator® | 1.23 | 1.23 | 0.58 | N/A |
| Weatherization Assistance for Qualified Customers.... | 0.95 | 0.74 | 0.56 | N/A |
| Weatherization Solutions for Eligible Customers..... | 0.46 | 0.53 | 0.35 | N/A |
| Building Efficiency | 5.48 | 3.26 | 1.31 | 2.94 |
| Custom Efficiency..... | 5.61 | 2.56 | 1.81 | 1.58 |
| Easy Upgrades..... | 4.71 | 2.61 | 1.26 | 2.42 |
| Irrigation Efficiency | 6.35 | 1.72 | 1.63 | 1.17 |

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COST-EFFECTIVENESS TABLES BY PROGRAM

FlexPeak Management

Segment: Commercial/Industrial

5-Year Program Cost-Effectiveness Summary

Program Inception: 2009

| Cost Inputs (net-present value [NPV]) | | Ref |
|--|----------------------|-----|
| Total Program Administration | \$ 408,039 | |
| Total Program Incentives | 9,834,490 | |
| Total Utility Cost | \$ 10,242,529 | P |
| Total Shifted Energy Utility Cost | 12,412 | SE |
| Total Measure Equipment and Installation (Incremental Participant Cost)..... | \$ — | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|----------------------|-----|
| Resource Savings | | |
| Cumulative Energy (kWh) | 4,487,257 \$ 296,833 | |
| 2013 Reduction Capacity (MW) | 40 14,355,239 | |
| Total Electric Savings | \$ 14,652,073 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ — | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits | \$ — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|---------------|---------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 14,652,073 | \$ 10,254,941 | 1.43 |
| Total Resource Cost Test..... | 14,652,073 | 10,254,941 | 1.43 |
| Ratepayer Impact Measure Test ... | 14,652,073 | 10,242,529 | 1.43 |
| Participant Cost Test..... | N/A | N/A | N/A |

| Benefits and Costs Included in Each Test | |
|--|------------------------------|
| Utility Cost Test..... | = S = P + SE |
| Total Resource Cost Test..... | = S + NUI + NEB = P + M + SE |
| Ratepayer Impact Measure Test | = S = P + B |
| Participant Cost Test..... | N/A N/A |

| Assumptions for Levelized Calculations | |
|--|--------|
| Discount Rate | |
| Nominal (Weighted Average Cost of Capital [WACC])..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Effective Load Carrying Capacity (ELCC)..... | 93.40% |
| Summer Peak Line Loss (for Demand Response | 13.00% |
| Line Losses..... | 10.90% |

Notes: Based on a contract amendment with EnerNOC signed in 2013, cost-effectiveness analysis for the program updated using a 5-year program life versus the previously analyzed 10-year program life.

As part of the public workshops for Case No. IPC-E-13-14 and approved in Order No. 32923, the new methodology for valuing demand response will be applied to demand response cost-effectiveness models in 2014.

2013 Reduction capacity based on contracted target of 35 MW (40 megawatt [MW] with Summer Peak Line Loss of 13%).

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Ductless Heat Pump Pilot

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|-------------------|-----|
| Program Administration | \$ 76,325 | |
| Program Incentives..... | 161,250 | I |
| Total Utility Cost | \$ 237,575 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ 916,115 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|-------------------|---------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 589,142 | \$ |
| NPV Cumulative Energy (kWh)..... | 6,576,617 | 744,939 |
| Total Electric Savings | \$ 744,939 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 581,315 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits..... | \$ — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|------------|------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 595,951 | \$ 237,575 | 2.51 |
| Total Resource Cost Test..... | 595,951 | 841,467 | 0.71 |
| Ratepayer Impact Measure Test ... | 595,951 | 702,627 | 0.85 |
| Participant Cost Test..... | 742,565 | 916,115 | 0.81 |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB = M |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 80.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Notes: This program is not cost-effective due to lower per-unit deemed savings from the Regional Technical Forum (RTF). Program will be monitored in 2014 for the potential inclusion of non-energy benefits.

Year:2013 Program: Ductless Heat Pump Pilot Market Segment: Residential Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|--------------------|--|----------------|--------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Ductless Heat Pump | No supplemental fuel screen. Heating zone 2, cooling zone 1. | Zonal Electric | Unit | ENRes_SF_HeatPump | 15 | 80% | 2,585.00 | \$3,061.75 | \$- | \$4,261.00 | \$750.00 | \$0.130 | 2.26 | 0.63 | 1,2 |
| Ductless Heat Pump | No supplemental fuel screen. Heating zone 3, cooling zone 1. | Zonal Electric | Unit | ENRes_SF_HeatPump | 15 | 80% | 292.00 | \$345.85 | \$- | \$4,261.00 | \$750.00 | \$0.130 | 0.35 | 0.08 | 1,2 |
| Ductless Heat Pump | No supplemental fuel screen. Heating zone 2, cooling zone 2. | Zonal Electric | Unit | ENRes_SF_HeatPump | 15 | 80% | 2,746.00 | \$3,252.45 | \$- | \$4,261.00 | \$750.00 | \$0.130 | 2.35 | 0.66 | 1,2 |
| Ductless Heat Pump | No supplemental fuel screen. Heating zone 1, cooling zone 3. | Zonal Electric | Unit | ENRes_SF_HeatPump | 15 | 80% | 3,131.00 | \$3,708.45 | \$- | \$4,261.00 | \$750.00 | \$0.130 | 2.56 | 0.75 | 1,2 |
| Ductless Heat Pump | No supplemental fuel screen. Heating zone 2, cooling zone 3. | Zonal Electric | Unit | ENRes_SF_HeatPump | 15 | 80% | 3,016.00 | \$3,572.24 | \$- | \$4,261.00 | \$750.00 | \$0.130 | 2.50 | 0.72 | 1,2 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the *2011 Integrated Resource Plan (IRP)*.

^e Incremental participant cost prior to customer incentives. Based on 2013 average customer costs.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

¹ Regional Technical Forum (RTF). ResHeatingCoolingDuctlessHeatPumpsSF_v1_5.xls. 2014.

² Measure combination not cost-effective. Will be monitored in 2014.

Energy Efficient Lighting

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | | Ref |
|---|-----------|------------------|-----|
| Program Administration | \$ | 459,255 | |
| Program Incentives..... | | 897,671 | I |
| Total Utility Cost | \$ | 1,356,926 | P |
| | | | |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ | 4,430,246 | M |
| | | | |
| Net Benefit Inputs (NPV) | | | Ref |
| Resource Savings | | | |
| 2013 Annual Gross Energy (kWh) | | 9,995,753 | |
| NPV Cumulative Energy (kWh)..... | | 72,951,593 | |
| | \$ | 6,499,196 | |
| Total Electric Savings | \$ | 6,499,196 | S |
| | | | |
| Participant Bill Savings | | | |
| NPV Cumulative Participant Savings | \$ | 5,951,969 | B |
| | | | |
| Other Benefits | | | |
| Non-Utility Rebates/Incentives | \$ | — | NUI |
| Non-Energy Benefits..... | \$ | 6,245,977 | NEB |

Notes: No NTG. Deemed savings from the RTF already accounts for net realized energy savings.
NEBs include PV of periodic bulb (capital) replacement costs.

| Summary of Cost-Effectiveness Results | | | |
|--|-------------------------|--------------|-------------------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 6,499,196 | \$ 1,356,926 | 4.79 |
| Total Resource Cost Test..... | 12,745,173 | 4,889,501 | 2.61 |
| Ratepayer Impact Measure Test ... | 6,499,196 | 7,308,895 | 0.89 |
| Participant Cost Test..... | 13,095,617 | 4,430,246 | 2.96 |
| | | | |
| Benefits and Costs Included in Each Test | | | |
| Utility Cost Test..... | = S * NTG | | = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG | | = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG | | = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB | | = M |
| | | | |
| Assumptions for Levelized Calculations | | | |
| Discount Rate | | | |
| Nominal (WACC)..... | | | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | | | 3.88% |
| Escalation Rate..... | | | 3.00% |
| Net-to-Gross (NTG) | | | 100.00% |
| Average Customer Segment Rate/kWh..... | | \$0.086 | |
| Line Losses..... | | | 10.90% |

Year:2013 Program: Energy Efficient Lighting Market Segment: Residential Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|------------------------------|---|---------------|--------------|-------------------|---------------------------------|------------------|---|--------------------------------|---------------------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) ^e | Gross Incremental Participant Cost ^f | Incentive/ Unit | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Dimmable Reflector CFL | Retail. 1,015–1,439 lumens. Dimmable Reflector—All | Baseline bulb | lamp | ENRes_SF_Lighting | 7 | 100% | 18.00 | \$9.65 | \$9.03 | \$8.62 | \$2.00 | \$0.046 | 3.41 | 1.98 | 1 |
| General Purpose CFL | Retail. 1,015–1,439 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 8 | 100% | 13.00 | \$7.93 | \$3.08 | \$3.62 | \$2.00 | \$0.046 | 3.05 | 2.61 | 1 |
| Reflector CFL | Retail. 1,015–1,439 lumens. Reflector—All | Baseline bulb | lamp | ENRes_SF_Lighting | 7 | 100% | 18.00 | \$9.65 | \$9.03 | \$8.62 | \$2.00 | \$0.046 | 3.41 | 1.98 | 1 |
| 3-Way CFL | Retail. 1,440–2,019 lumens. 3-Way—All | Baseline bulb | lamp | ENRes_SF_Lighting | 11 | 100% | 29.00 | \$23.90 | \$10.84 | \$11.41 | \$2.00 | \$0.046 | 7.17 | 2.73 | 1 |
| General Purpose CFL | Retail. 1,440–2,019 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 8.00 | \$5.46 | \$2.54 | \$3.62 | \$2.00 | \$0.046 | 2.31 | 2.00 | 1 |
| 3-Way CFL | Retail. 2,020–2,600 lumens. 3-Way—All | Baseline bulb | lamp | ENRes_SF_Lighting | 11 | 100% | 22.00 | \$18.13 | \$5.29 | \$11.16 | \$2.00 | \$0.046 | 6.02 | 1.92 | 1 |
| General Purpose CFL | Retail. 2,020–2,600 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 12.00 | \$8.19 | \$6.74 | \$12.09 | \$2.00 | \$0.046 | 3.21 | 1.18 | 1 |
| CC Candelabra decorative CFL | Retail. 250–369 lumens. CC Candelabra: decorative—All | Baseline bulb | lamp | ENRes_SF_Lighting | 20 | 100% | 1.00 | \$1.38 | \$3.65 | \$5.22 | \$2.00 | \$0.046 | 0.67 | 0.95 | 1, 2 |
| Globe CFL | Retail. 250–369 lumens. Globe—All | Baseline bulb | lamp | ENRes_SF_Lighting | 7 | 100% | (1.00) | \$(0.54) | \$3.39 | \$4.30 | \$2.00 | \$0.046 | -0.27 | 0.67 | 1, 3 |
| Reflector CFL | Retail. 250–369 lumens. Reflector—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 4.00 | \$2.73 | \$17.60 | \$5.96 | \$2.00 | \$0.046 | 1.25 | 3.31 | 1 |
| CC Candelabra decorative CFL | Retail. 370–664 lumens. CC Candelabra: decorative—All | Baseline bulb | lamp | ENRes_SF_Lighting | 20 | 100% | 10.00 | \$13.78 | \$4.74 | \$4.80 | \$2.00 | \$0.046 | 5.60 | 3.52 | 1 |
| General Purpose CFL | Retail. 370 to 664 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 7.00 | \$4.78 | \$3.68 | \$3.13 | \$2.00 | \$0.046 | 2.06 | 2.45 | 1 |
| Globe CFL | Retail. 370–664 lumens. Globe—All | Baseline bulb | lamp | ENRes_SF_Lighting | 7 | 100% | 6.00 | \$3.22 | \$6.33 | \$5.88 | \$2.00 | \$0.046 | 1.41 | 1.55 | 1 |
| Reflector CFL | Retail. 370–664 lumens. Reflector—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 9.00 | \$6.15 | \$18.71 | \$6.70 | \$2.00 | \$0.046 | 2.55 | 3.50 | 1 |
| CC Candelabra decorative CFL | Retail. 665–1,014 lumens. CC Candelabra: decorative—All | Baseline bulb | lamp | ENRes_SF_Lighting | 20 | 100% | 16.00 | \$22.05 | \$4.96 | \$5.83 | \$2.00 | \$0.046 | 8.06 | 4.11 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|------------------------|--|---------------|--------------|-------------------|---------------------------------|------------------|---|--------------------------------|---------------------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) ^e | Gross Incremental Participant Cost ^f | Incentive/Unit | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Dimmable Reflector CFL | Retail. 665–1,014 lumens. Dimmable Reflector—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 15.00 | \$10.24 | \$18.64 | \$6.78 | \$2.00 | \$0.046 | 3.81 | 3.87 | 1 |
| General Purpose CFL | Retail. 665–1,014 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 8.00 | \$5.46 | \$2.82 | \$2.96 | \$2.00 | \$0.046 | 2.31 | 2.49 | 1 |
| Globe CFL | Retail. 665–1,014 lumens. Globe—All | Baseline bulb | lamp | ENRes_SF_Lighting | 7 | 100% | 8.00 | \$4.29 | \$11.24 | \$5.83 | \$2.00 | \$0.046 | 1.81 | 2.50 | 1 |
| Reflector CFL | Retail. 665–1,014 lumens. Reflector—All | Baseline bulb | lamp | ENRes_SF_Lighting | 9 | 100% | 15.00 | \$10.24 | \$18.64 | \$6.78 | \$2.00 | \$0.046 | 3.81 | 3.87 | 1 |
| General Purpose CFL | Give-Away. 1,440–2,019 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 8 | 100% | 8.00 | \$4.88 | \$2.49 | \$— | \$— | \$0.046 | 13.26 | 20.03 | 1 |
| General Purpose CFL | Give-Away. 1,015–1,439 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 7 | 100% | 13.00 | \$6.97 | \$5.74 | \$— | \$— | \$0.046 | 11.65 | 21.25 | 1 |
| General Purpose CFL | Give-Away. 665–1,014 lumens. General Purpose—All | Baseline bulb | lamp | ENRes_SF_Lighting | 8 | 100% | 8.00 | \$4.88 | \$2.31 | \$— | \$— | \$0.046 | 13.26 | 19.54 | 1 |

^a Average measure life.

^b No Net-to-Gross (NTG) percentage. Deemed savings from RTF includes realization rate.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the 2011 Integrated Resource Plan (IRP).

^e Present value of periodic replacement costs.

^f Incremental participant cost prior to customer incentives.

^g Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^h Utility Cost Ratio = (NPV Avoided Costs * NTG)/((Admin Cost/kWh * kWh Savings) + Incentives).

ⁱ Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

¹ RTF. ResCFLLighting_v3_0.xlsm. Retail. Any Interior. 2013.

² Measure not cost-effective. Will be reviewed in 2014.

³ Measure has negative savings. Will be removed from the program in 2014.

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Energy House Calls

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | | Ref |
|---|------------|----------------|-----|
| Program Administration | \$ | 199,995 | |
| Program Incentives..... | | — | I |
| Total Utility Cost | \$ | 199,995 | P |
| | | | |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ | — | M |
| | | | |
| Net Benefit Inputs (NPV) | | | Ref |
| Resource Savings | | | |
| 2013 Annual Gross Energy (kWh) | | 837,261 | |
| NPV Cumulative Energy (kWh)..... | 10,305,000 | \$ 988,461 | |
| Total Electric Savings | \$ | 988,461 | S |
| | | | |
| Participant Bill Savings | | | |
| NPV Cumulative Participant Savings | \$ | 941,921 | B |
| | | | |
| Other Benefits | | | |
| Non-Utility Rebates/Incentives | \$ | — | NUI |
| Non-Energy Benefits..... | \$ | — | NEB |

Notes: No participant costs.

| Summary of Cost-Effectiveness Results | | | |
|--|-------------------------|-------------------|---------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 790,769 | \$ 199,995 | 3.95 |
| Total Resource Cost Test..... | 790,769 | 199,995 | 3.95 |
| Ratepayer Impact Measure Test ... | 790,769 | 953,532 | 0.83 |
| Participant Cost Test..... | N/A | N/A | N/A |
| | | | |
| Benefits and Costs Included in Each Test | | | |
| Utility Cost Test..... | = S * NTG | = P | |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG | = P + ((M-I)*NTG) | |
| Ratepayer Impact Measure Test | = S * NTG | = P + (B * NTG) | |
| Participant Cost Test..... | N/A | N/A | |
| | | | |
| Assumptions for Levelized Calculations | | | |
| Discount Rate | | | |
| Nominal (WACC)..... | | | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | | | 3.88% |
| Escalation Rate..... | | | 3.00% |
| Net-to-Gross (NTG) | | | 80.00% |
| Average Customer Segment Rate/kWh..... | | | \$0.086 |
| Line Losses..... | | | 10.90% |

Year:2013 Program: Energy House Calls

Market Segment: Residential

Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-------------------|--|---------------------------|--------------|-----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: PTCS Duct Sealing: Heating Zone 1 (Electric FAF Heating System w/CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 1,496.00 | \$1,627.40 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 1 (Electric FAF Heating System w/o CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 1,433.00 | \$1,558.87 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 1 (Electric Heat Pump Heating System) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 887.00 | \$964.91 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 2 (Electric FAF Heating System w/CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 2,361.00 | \$2,568.38 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 2 (Electric FAF Heating System w/o CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 2,290.00 | \$2,491.15 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 2 (Electric Heat Pump Heating System) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 1,664.00 | \$1,810.16 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 3 (Electric FAF Heating System w/CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 3,074.00 | \$3,344.01 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 3 (Electric FAF Heating System w/o CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 3,023.00 | \$3,288.53 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Single Wide (<= 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 3 (Electric Heat Pump Heating System) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 2,324.00 | \$2,528.13 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-------------------|--|---------------------------|--------------|-----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 1 (Electric FAF Heating System w/CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 1,881.00 | \$2,046.22 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness : Heating Zone 1 (Electric FAF Heating System w/o CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 1,799.00 | \$1,957.02 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 1 (Electric Heat Pump Heating System) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 1,093.00 | \$1,189.01 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 2 (Electric FAF Heating System w/CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 2,898.00 | \$3,152.55 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 2 (Electric FAF Heating System w/o CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 2,791.00 | \$3,036.15 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 2 (Electric Heat Pump Heating System) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 2,022.00 | \$2,199.61 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 3 (Electric FAF Heating System w/CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 3,710.00 | \$4,035.87 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 3 (Electric FAF Heating System w/o CAC) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 3,645.00 | \$3,965.17 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |
| PTCS Duct Sealing | Other (> 1,000 ft ²) Manufactured Home Duct Tightness: Heating Zone 3 (Electric Heat Pump Heating System) | Pre-existing duct leakage | Home | ENRes_MH_Heater | 18 | 80% | 2,813.00 | \$3,060.09 | \$— | \$— | \$— | \$0.239 | 3.64 | 3.64 | 1 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the 2011 *Integrated Resource Plan* (IRP).

^e No participant cost.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = $(NPV \text{ Avoided Costs} * NTG) / ((Admin \text{ Cost}/kWh * kWh \text{ Savings}) + Incentives)$.

^h Total Resource Cost Ratio = $((NPV \text{ Avoided Costs} + NEB) * NTG) / ((Admin \text{ Cost}/kWh * kWh \text{ Savings}) + Incentives + ((Incremental \text{ Participant Cost} - Incentives) * NTG))$

ⁱ RTF. ResHeatingCoolingDuctSealingMH_v2_4.xlsm. 2012.

ENERGY STAR[®] Homes Northwest

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | | Ref |
|---|-----------|----------------|------------------|
| Program Administration | \$ | 85,882 | |
| Program Incentives..... | | 267,000 | I |
| Total Utility Cost | \$ | 352,882 | P |
| | | | |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ | 607,800 | M |
| | | | |
| Net Benefit Inputs (NPV) | | | Ref |
| Resource Savings | | | |
| 2013 Annual Gross Energy (kWh) | 365,370 | \$ | |
| NPV Cumulative Energy (kWh)..... | 5,839,337 | \$ | 791,120 |
| Total Electric Savings | | \$ | 791,120 S |
| | | | |
| Participant Bill Savings | | | |
| NPV Cumulative Participant Savings | | \$ | 618,205 B |
| | | | |
| Other Benefits | | | |
| Non-Utility Rebates/Incentives | | \$ | — NUI |
| Non-Energy Benefits..... | | \$ | — NEB |

Notes: 2009 International Energy Conservation Code (IECC) adopted in Idaho in 2011.

| Summary of Cost-Effectiveness Results | | | |
|--|-------------------------|------------|-------------------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 569,607 | \$ 352,882 | 1.61 |
| Total Resource Cost Test..... | 569,607 | 598,258 | 0.95 |
| Ratepayer Impact Measure Test ... | 569,607 | 797,990 | 0.71 |
| Participant Cost Test..... | 885,205 | 607,800 | 1.46 |
| | | | |
| Benefits and Costs Included in Each Test | | | |
| Utility Cost Test..... | = S * NTG | | = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG | | = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG | | = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB | | = M |
| | | | |
| Assumptions for Levelized Calculations | | | |
| Discount Rate | | | |
| Nominal (WACC)..... | | | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | | | 3.88% |
| Escalation Rate..... | | | 3.00% |
| Net-to-Gross (NTG) | | | 72.00% |
| Average Customer Segment Rate/kWh..... | | | \$0.086 |
| Line Losses..... | | | 10.90% |

Year:2013 Program: ENERGY STAR Homes Northwest Market Segment: Residential Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|------------------|--|--|--------------|-----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| ENERGY STAR home | Home in Idaho or Montana with Heat Pump: Heating Zone 1 Cooling Zone 3 | Single-family home built to International Energy Conservation Code (IECC) 2009 Code. Adopted 2011. | Home | IPC_Residential | 37 | 72% | 3,778.00 | \$8,702.87 | \$— | \$3,915.69 | \$1,000.00 | \$0.246 | 3.25 | 1.56 | 1 |
| ENERGY STAR home | Home in Idaho or Montana built to the DHP TCO: Heating Zone 1 Cooling Zone 3 | Single family home built to IECC 2009 Code. Adopted 2011. | Home | IPC_Residential | 37 | 72% | 4,844.00 | \$11,158.48 | \$— | \$5,624.69 | \$1,000.00 | \$0.246 | 3.67 | 1.46 | 2 |
| ENERGY STAR home | Multifamily—Heat Pump: Heating Zone 1 Cooling Zone 3 | Multi-family home built to IECC 2009 Code. Adopted 2011. | Home | IPC_Residential | 36 | 72% | 1,294.00 | \$2,943.67 | \$— | \$2,294.95 | \$1,000.00 | \$0.246 | 1.61 | 0.94 | 3, 4 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the *2011 Integrated Resource Plan (IRP)*.

^e Incremental participant cost prior to customer incentives.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG)/((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

¹ RTF. ResNewsFESStarWAIDMT_v2_2.xls. 2012.

² RTF. EStarNWSFHomes_DHPtco_WAIDMT_v1_0.xls. 2011.

³ RTF. ResMFESstarHomes2012_v1_1.xlsm. 2012.

⁴ Measure combination not cost-effective. Will monitor in 2014.

Heating & Cooling Efficiency Program

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|-------------------|-----|
| Program Administration | \$ 222,274 | |
| Program Incentives..... | 107,400 | I |
| Total Utility Cost | \$ 329,674 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ 519,312 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--------------------------------------|---------------------|-----|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 1,003,730 | |
| NPV Cumulative Energy (kWh)..... | 13,039,162 | |
| | \$ 1,594,397 | |
| Total Electric Savings | \$ 1,594,397 | S |

Participant Bill Savings

NPV Cumulative Participant Savings \$ 1,213,310 B

Other Benefits

Non-Utility Rebates/Incentives \$ — NUI
Non-Energy Benefits..... \$ — NEB

Summary of Cost-Effectiveness Results

| Test | Benefit | Cost | Ratio |
|-----------------------------------|--------------|------------|-------|
| Utility Cost Test..... | \$ 1,275,518 | \$ 329,674 | 3.87 |
| Total Resource Cost Test..... | 1,275,518 | 659,203 | 1.93 |
| Ratepayer Impact Measure Test ... | 1,275,518 | 1,300,322 | 0.98 |
| Participant Cost Test..... | 1,320,710 | 519,312 | 2.54 |

Benefits and Costs Included in Each Test

| | | |
|-------------------------------------|-------------------------|-------------------|
| Utility Cost Test..... | = S * NTG | = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG | = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG | = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB | = M |

Assumptions for Levelized Calculations

| | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 80.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Year:2013 Program: Heating & Cooling Efficiency Program Market Segment: Residential Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|--|---|-------------------------------------|--------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|---------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Air Conditioning (A/C) & Heat Pump Units | Evaporative cooler single family | Central A/C | Unit | ENRes_SF_CAC | 12 | 80% | 416.00 | \$605.56 | \$— | \$— | \$150.00 | \$0.221 | 2.00 | 2.00 | 1 |
| A/C & Heat Pump Units | Evaporative cooler manufactured home | Central A/C | Unit | ENRes_MH_CAC | 12 | 80% | 309.00 | \$483.50 | \$— | \$— | \$150.00 | \$0.221 | 1.77 | 1.77 | 1 |
| A/C & Heat Pump Units | Evaporative cooler multi-family | Central A/C | Unit | ENRes_MH_CAC | 12 | 80% | 296.00 | \$425.92 | \$— | \$— | \$150.00 | \$0.221 | 1.58 | 1.58 | 1 |
| A/C & Heat Pump Units | Open-loop water source heat pump for existing and new construction: 14.00 EER 3.5 COP | Electric resistance/ Oil Propane | Unit | ENRes_SF_HeatPump | 20 | 80% | 8,927.00 | \$13,276.62 | \$— | \$11,425.00 | \$1,000.00 | \$0.221 | 3.57 | 0.94 | 2, 3 |
| A/C & Heat Pump Units | Open-loop water source heat pump: 14.00 EER 3.5 COP | Air-source heat pump | Unit | ENRes_SF_HeatPump | 20 | 80% | 2,648.00 | \$3,938.22 | \$— | \$4,435.00 | \$500.00 | \$0.221 | 2.90 | 0.74 | 2, 4, 5 |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 1 | Forced air furnace with central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 5,306.00 | \$7,891.31 | \$— | \$4,165.00 | \$800.00 | \$0.221 | 3.20 | 1.35 | 3, 6 |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 2 | Forced air furnace with central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 6,961.00 | \$10,352.70 | \$— | \$4,165.00 | \$800.00 | \$0.221 | 3.54 | 1.65 | 3, 6 |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 3 | Forced air furnace with central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 7,876.00 | \$11,713.52 | \$— | \$4,165.00 | \$800.00 | \$0.221 | 3.69 | 1.79 | 3, 6 |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 1 Cooling Zone 3 | Forced air furnace w/o central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 4,380.00 | \$6,514.12 | \$— | \$6,398.00 | \$800.00 | \$0.221 | 2.95 | 0.83 | 3, 4, 6 |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 2 Cooling Zone 1 | Forced air furnace w/o central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 6,719.00 | \$9,992.78 | \$— | \$6,398.00 | \$800.00 | \$0.221 | 3.50 | 1.18 | 3, 6 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------|---|------------------------------------|--------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 2 Cooling Zone 2 | Forced air furnace w/o central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 6,451.00 | \$9,594.20 | \$— | \$6,398.00 | \$800.00 | \$0.221 | 3.45 | 1.14 | 3, 6 |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 2 Cooling Zone 3 | Forced air furnace w/o central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 6,035.00 | \$8,975.51 | \$— | \$6,398.00 | \$800.00 | \$0.221 | 3.37 | 1.09 | 3, 6 |
| A/C & Heat Pump Units | Single-family home HVAC Conversions: Convert to Heat Pump 8.50 HSPF Heating Zone 3 Cooling Zone 1 | Forced air furnace w/o central A/C | Unit | ENRes_SF_HeatPump | 20 | 80% | 7,634.00 | \$11,353.61 | \$— | \$6,398.00 | \$800.00 | \$0.221 | 3.65 | 1.30 | 3, 6 |
| A/C & Heat Pump Units | Existing single-family home Heat Pump: upgraded to 8.50 HSPF All Climates | Heat pump | Unit | ENRes_SF_HeatPump | 20 | 80% | 2,597.00 | \$3,862.37 | \$— | \$1,850.00 | \$250.00 | \$0.221 | 3.75 | 1.47 | 1, 5 |
| A/C & Heat Pump Units | Existing single-family home Heat Pump: upgraded to 9.0 HSPF/14 SEER Heating Zone 1 | Heat pump | Unit | ENRes_SF_HeatPump | 15 | 80% | 128.00 | \$151.61 | \$— | \$58.67 | \$— | \$0.221 | 4.29 | 1.61 | 7, 8 |
| A/C & Heat Pump Units | Existing single-family home Heat Pump: upgraded to 9.0 HSPF/14 SEER Heating Zone 2 | Heat pump | Unit | ENRes_SF_HeatPump | 15 | 80% | 116.00 | \$137.39 | \$— | \$58.67 | \$— | \$0.221 | 4.29 | 1.51 | 7, 8 |
| A/C & Heat Pump Units | Existing single-family home Heat Pump: upgraded to 9.0 HSPF/14 SEER Heating Zone 3 | Heat pump | Unit | ENRes_SF_HeatPump | 15 | 80% | 115.00 | \$136.21 | \$— | \$58.67 | \$— | \$0.221 | 4.29 | 1.51 | 7, 8 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the *2011 Integrated Resource Plan (IRP)*.

^e Incremental participant cost prior to customer incentives. Based on 2012–2013 median customer costs.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

¹ Idaho Power Energy Efficiency Potential Study by EnerNOC Utility Solutions Consulting. IPC Residential LoadMAP.

² Savings from Ecotope, Inc., heat pump sizing specifications and heat pump measure savings estimates. December 2009.

³ Costs based on average 2013 local contractor costs.

⁴ Measure not cost-effective due to high incremental costs. Will monitor in 2014.

⁵ Costs based on incremental difference between technology and RTF survey data.

⁶ Savings from RTF. Res_SFHPConversion_v2_6.xlsm.2012.

⁷ RTF. ResHeatingCoolingHeatPumpUpgradeSF_v2_8.xlsm. 2012.

⁸ Customers receive incentive for going to an efficiency of at least an 8.5 HSPF heat pump. Incremental savings claimed for projects with an efficiency greater than a 9.0 HSPF. No additional incentive paid.

Home Improvement Program

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|-------------------|-----|
| Program Administration | \$ 159,343 | |
| Program Incentives..... | 140,155 | I |
| Total Utility Cost | \$ 299,497 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ 901,506 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|---------------------|-----|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 616,044 | |
| NPV Cumulative Energy (kWh)..... | 10,268,456 | |
| Total Electric Savings | \$ 1,341,804 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 1,145,298 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits..... | \$ — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|--------------|------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 1,073,443 | \$ 299,497 | 3.58 |
| Total Resource Cost Test..... | 1,073,443 | 908,578 | 1.18 |
| Ratepayer Impact Measure Test ... | 1,073,443 | 1,215,734 | 0.88 |
| Participant Cost Test..... | 1,285,452 | 901,506 | 1.43 |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB = M |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 80.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Year:2013 Program: Home Improvement Program Market Segment: Residential Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|---|----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Attic Insulation | R0 to R38. Average electric heating system w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.06 | \$4.06 | \$- | \$0.55 | \$0.15 | \$0.259 | 4.75 | 3.24 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.87 | \$5.66 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.07 | 3.73 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.87 | \$5.66 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.07 | 3.73 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.87 | \$5.66 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.07 | 3.73 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average electric heating system w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.49 | \$6.87 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.22 | 4.01 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.28 | \$5.32 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.76 | 4.02 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.97 | \$6.94 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.04 | 4.48 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.01 | \$7.05 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.06 | 4.51 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.09 | \$7.22 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.08 | 4.55 | 1 |
| Single Family: Attic Insulation | R0 to R38. Average Heating System w/ CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.58 | \$8.38 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.22 | 4.79 | 1 |
| Single Family: Attic Insulation | R0 to R38. Electric FAF Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.65 | \$6.20 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.93 | 4.29 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|---|----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Attic Insulation | R0 to R38. Electric FAF Heating System w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.29 | \$6.49 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.18 | 3.93 | 1 |
| Single Family: Attic Insulation | R0 to R38. Heat pump. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.44 | \$3.37 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.15 | 3.20 | 1 |
| Single Family: Attic Insulation | R0 to R38. Heat pump. Heating Zone 2 Cooling Zone 1 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.18 | \$5.10 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.71 | 3.94 | 1 |
| Single Family: Attic Insulation | R0 to R38. Heat pump. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.23 | \$5.20 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.73 | 3.98 | 1 |
| Single Family: Attic Insulation | R0 to R38. Heat pump. Heating Zone 2 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.30 | \$5.38 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.77 | 4.04 | 1 |
| Single Family: Attic Insulation | R0 to R38. Heat pump. Heating Zone 3 Cooling Zone 1 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.91 | \$6.79 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.02 | 4.45 | 1 |
| Single Family: Attic Insulation | R0 to R38. Zonal Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.17 | \$4.29 | \$- | \$0.55 | \$0.15 | \$0.259 | 4.81 | 3.32 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.28 | \$7.68 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.14 | 4.65 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average electric heating system w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.19 | \$4.32 | \$- | \$0.55 | \$0.15 | \$0.259 | 4.82 | 3.33 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.05 | \$6.02 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.12 | 3.82 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.05 | \$6.02 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.12 | 3.82 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.05 | \$6.02 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.12 | 3.82 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|---|----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Attic Insulation | R0 to R49. Average electric heating system w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.71 | \$7.31 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.27 | 4.09 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.42 | \$5.66 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.83 | 4.13 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.15 | \$7.37 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.10 | 4.58 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.20 | \$7.49 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.12 | 4.61 | 1 |
| Single Family: Attic Insulation | R0 to R49. Average Heating System w/ CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.81 | \$8.91 | \$- | \$0.55 | \$0.15 | \$0.259 | 6.27 | 4.89 | 1 |
| Single Family: Attic Insulation | R0 to R49. Electric FAF Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.82 | \$6.59 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.99 | 4.39 | 1 |
| Single Family: Attic Insulation | R0 to R49. Electric FAF Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.59 | \$5.10 | \$- | \$0.55 | \$0.15 | \$0.259 | 4.98 | 3.58 | 1 |
| Single Family: Attic Insulation | R0 to R49. Electric FAF Heating System w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.50 | \$6.91 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.23 | 4.01 | 1 |
| Single Family: Attic Insulation | R0 to R49. Heat pump. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.53 | \$3.58 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.24 | 3.31 | 1 |
| Single Family: Attic Insulation | R0 to R49. Heat pump. Heating Zone 2 Cooling Zone 1 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.31 | \$5.40 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.77 | 4.04 | 1 |
| Single Family: Attic Insulation | R0 to R49. Heat pump. Heating Zone 2 Cooling Zone 2 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.36 | \$5.52 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.80 | 4.08 | 1 |
| Single Family: Attic Insulation | R0 to R49. Heat pump. Heating Zone 2 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.44 | \$5.70 | \$- | \$0.55 | \$0.15 | \$0.259 | 5.84 | 4.14 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|--|-----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Attic Insulation | R0 to R49. Heat pump. Heating Zone 3 Cooling Zone 1 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 3.08 | \$7.20 | \$— | \$0.55 | \$0.15 | \$0.259 | 6.08 | 4.54 | 1 |
| Single Family: Attic Insulation | R0 to R49. Zonal Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.31 | \$4.56 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.87 | 3.41 | 1 |
| Single Family: Attic Insulation | R0 to R49. Zonal Heating System w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R0 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 3.69 | \$7.27 | \$— | \$0.55 | \$0.15 | \$0.259 | 5.26 | 4.08 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average electric heating system w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.56 | \$1.10 | \$— | \$0.55 | \$0.15 | \$0.259 | 2.98 | 1.43 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.78 | \$1.53 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.49 | 1.82 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.78 | \$1.53 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.49 | 1.82 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.78 | \$1.53 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.49 | 1.82 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average electric heating system w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.94 | \$1.86 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.77 | 2.08 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.61 | \$1.44 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.72 | 1.83 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.80 | \$1.87 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.19 | 2.21 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.81 | \$1.90 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.22 | 2.23 | 1 |
| Single Family: Attic Insulation | R19 to R38. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.83 | \$1.95 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.26 | 2.27 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|--|-----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Attic Insulation | R19 to R38. Average Heating System w/ CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.97 | \$2.26 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.52 | 2.51 | 1 |
| Single Family: Attic Insulation | R19 to R38. Electric FAF Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.72 | \$1.68 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.00 | 2.05 | 1 |
| Single Family: Attic Insulation | R19 to R38. Electric FAF Heating System w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 1.07 | \$2.11 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.95 | 2.26 | 1 |
| Single Family: Attic Insulation | R19 to R38. Heat pump. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.38 | \$0.89 | \$— | \$0.55 | \$0.15 | \$0.259 | 2.87 | 1.25 | 1 |
| Single Family: Attic Insulation | R19 to R38. Heat pump. Heating Zone 2 Cooling Zone 1 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.57 | \$1.33 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.57 | 1.72 | 1 |
| Single Family: Attic Insulation | R19 to R38. Heat pump. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.58 | \$1.36 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.61 | 1.75 | 1 |
| Single Family: Attic Insulation | R19 to R38. Heat pump. Heating Zone 2 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.60 | \$1.41 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.68 | 1.80 | 1 |
| Single Family: Attic Insulation | R19 to R38. Heat pump. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.76 | \$1.78 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.10 | 2.13 | 1 |
| Single Family: Attic Insulation | R19 to R38. Zonal Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.65 | \$1.28 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.22 | 1.60 | 1 |
| Single Family: Attic Insulation | R19 to R38. Zonal Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.59 | \$1.16 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.07 | 1.49 | 1 |
| Single Family: Attic Insulation | R19 to R38. Zonal Heating System w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R38 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.79 | \$1.57 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.52 | 1.85 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average electric heating system w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.69 | \$1.35 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.30 | 1.67 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|--|-----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Attic Insulation | R19 to R49. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.96 | \$1.89 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.79 | 2.10 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.96 | \$1.89 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.79 | 2.10 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average electric heating system w/o CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.96 | \$1.89 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.79 | 2.10 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average electric heating system w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 1.16 | \$2.29 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.07 | 2.38 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.76 | \$1.77 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.09 | 2.13 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.99 | \$2.31 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.55 | 2.54 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.00 | \$2.34 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.58 | 2.57 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average Heating System w/ CAC. Heating Zone 2 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.03 | \$2.41 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.62 | 2.61 | 1 |
| Single Family: Attic Insulation | R19 to R49. Average Heating System w/ CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.19 | \$2.79 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.86 | 2.86 | 1 |
| Single Family: Attic Insulation | R19 to R49. Electric FAF Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.89 | \$2.07 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.37 | 2.37 | 1 |
| Single Family: Attic Insulation | R19 to R49. Electric FAF Heating System w/ CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.15 | \$2.70 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.81 | 2.81 | 1 |
| Single Family: Attic Insulation | R19 to R49. Electric FAF Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.81 | \$1.61 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.56 | 1.89 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|--|-----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Attic Insulation | R19 to R49. Electric FAF Heating System w/o CAC. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 1.11 | \$2.18 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.00 | 2.31 | 1 |
| Single Family: Attic Insulation | R19 to R49. Electric FAF Heating System w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 1.32 | \$2.60 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.23 | 2.57 | 1 |
| Single Family: Attic Insulation | R19 to R49. Heat pump. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.47 | \$1.10 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.23 | 1.48 | 1 |
| Single Family: Attic Insulation | R19 to R49. Heat pump. Heating Zone 2 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.70 | \$1.63 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.94 | 2.00 | 1 |
| Single Family: Attic Insulation | R19 to R49. Heat pump. Heating Zone 2 Cooling Zone 2 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.71 | \$1.67 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.99 | 2.04 | 1 |
| Single Family: Attic Insulation | R19 to R49. Heat pump. Heating Zone 2 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.74 | \$1.73 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.05 | 2.09 | 1 |
| Single Family: Attic Insulation | R19 to R49. Heat pump. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.93 | \$2.18 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.46 | 2.45 | 1 |
| Single Family: Attic Insulation | R19 to R49. Zonal Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.80 | \$1.87 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.19 | 2.21 | 1 |
| Single Family: Attic Insulation | R19 to R49. Zonal Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 0.73 | \$1.43 | \$— | \$0.55 | \$0.15 | \$0.259 | 3.39 | 1.74 | 1 |
| Single Family: Attic Insulation | R19 to R49. Zonal Heating System w/o CAC. Heating Zone 3 Cooling Zone 1 | Attic Insulation R19 to R49 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 1.16 | \$2.30 | \$— | \$0.55 | \$0.15 | \$0.259 | 4.07 | 2.38 | 1 |
| Single Family: Floor Insulation | R0 to R30. Electric FAF Heating System w/ CAC. Heating Zone 1 Cooling Zone 3 | Floor Insulation R0 to R30 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.48 | \$3.47 | \$— | \$0.84 | \$0.50 | \$0.259 | 3.14 | 2.40 | 1 |
| Single Family: Floor Insulation | R0 to R30. Electric FAF Heating System w/ CAC. Heating Zone 3 Cooling Zone 1 | Floor Insulation R0 to R30 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.37 | \$5.54 | \$— | \$0.84 | \$0.50 | \$0.259 | 3.98 | 3.20 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|---|----------------------------|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Floor Insulation | R0 to R30. Electric FAF Heating System w/o CAC. Heating Zone 1 | Floor Insulation R0 to R30 | ft ² | ENRes_SF_Heater | 45 | 80% | 1.53 | \$3.02 | \$— | \$0.84 | \$0.50 | \$0.259 | 2.69 | 2.07 | 1 |
| Single Family: Floor Insulation | R0 to R30. Electric FAF Heating System w/o CAC. Heating Zone 2 | Floor Insulation R0 to R30 | ft ² | ENRes_SF_Heater | 45 | 80% | 2.00 | \$3.94 | \$— | \$0.84 | \$0.50 | \$0.259 | 3.10 | 2.45 | 1 |
| Single Family: Floor Insulation | R0 to R30. Electric FAF Heating System w/o CAC. Heating Zone 3 | Floor Insulation R0 to R30 | ft ² | ENRes_SF_Heater | 45 | 80% | 2.42 | \$4.77 | \$— | \$0.84 | \$0.50 | \$0.259 | 3.39 | 2.73 | 1 |
| Single Family: Floor Insulation | R0 to R30. Heat Pump. Heating Zone 1 Cooling Zone 3. | Floor Insulation R0 to R30 | ft ² | ENRes_SF_HeatPump | 45 | 80% | 0.61 | \$1.42 | \$— | \$0.84 | \$0.50 | \$0.259 | 1.72 | 1.22 | 1 |
| Single Family: Floor Insulation | R0 to R30. Heat Pump. Heating Zone 2 Cooling Zone 2. | Floor Insulation R0 to R30 | ft ² | ENRes_SF_HeatPump | 45 | 80% | 0.97 | \$2.27 | \$— | \$0.84 | \$0.50 | \$0.259 | 2.41 | 1.77 | 1 |
| Single Family: Floor Insulation | R0 to R30. Heat Pump. Heating Zone 2 Cooling Zone 3. | Floor Insulation R0 to R30 | ft ² | ENRes_SF_HeatPump | 45 | 80% | 0.97 | \$2.27 | \$— | \$0.84 | \$0.50 | \$0.259 | 2.42 | 1.78 | 1 |
| Single Family: Floor Insulation | R0 to R30. Heat Pump. Heating Zone 3 Cooling Zone 1. | Floor Insulation R0 to R30 | ft ² | ENRes_SF_HeatPump | 45 | 80% | 1.33 | \$3.11 | \$— | \$0.84 | \$0.50 | \$0.259 | 2.95 | 2.23 | 1 |
| Single Family: Floor Insulation | R0 to R30. Zonal Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Floor Insulation R0 to R30 | ft ² | ENRes_SF_Heater | 45 | 80% | 1.46 | \$2.88 | \$— | \$0.84 | \$0.50 | \$0.259 | 2.62 | 2.00 | 1 |
| Single Family: Floor Insulation | R0 to R30. Zonal Heating System w/o CAC. Heating Zone 2 Cooling Zone 2 | Floor Insulation R0 to R30 | ft ² | ENRes_SF_Heater | 45 | 80% | 1.91 | \$3.77 | \$— | \$0.84 | \$0.50 | \$0.259 | 3.03 | 2.38 | 1 |
| Single Family: Floor Insulation | R0 to R30. Zonal Heating System w/o CAC. Heating Zone 3 Cooling Zone 1 | Floor Insulation R0 to R30 | ft ² | ENRes_SF_Heater | 45 | 80% | 2.31 | \$4.55 | \$— | \$0.84 | \$0.50 | \$0.259 | 3.32 | 2.66 | 1 |
| Single Family: Wall Insulation | R0 to R11. Electric FAF Heating System w/o CAC. Heating Zone 2 Cooling Zone 2 | Wall Insulation R0 to R11 | ft ² | ENRes_SF_Heater | 45 | 80% | 2.43 | \$4.80 | \$— | \$2.43 | \$0.50 | \$0.259 | 3.40 | 1.44 | 1 |
| Single Family: Wall Insulation | R0 to R11. Electric FAF Heating System. Heating Zone 1 | Wall Insulation R0 to R11 | ft ² | ENRes_SF_Heater | 45 | 80% | 1.80 | \$3.55 | \$— | \$2.43 | \$0.50 | \$0.259 | 2.94 | 1.13 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|--------------------------------|--|--|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Wall Insulation | R0 to R11. Electric FAF Heating System. Heating Zone 3 | Wall Insulation R0 to R11 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.94 | \$5.80 | \$— | \$2.43 | \$0.50 | \$0.259 | 3.68 | 1.65 | 1 |
| Single Family: Wall Insulation | R0 to R11. Heat Pump Heating Zone 1 Cooling Zone 3 | Wall Insulation R0 to R11 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 0.95 | \$2.23 | \$— | \$2.43 | \$0.50 | \$0.259 | 2.39 | 0.78 | 1, 2 |
| Single Family: Wall Insulation | R0 to R11. Heat Pump Heating Zone 2 Cooling Zone 2 | Wall Insulation R0 to R11 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 1.53 | \$3.59 | \$— | \$2.43 | \$0.50 | \$0.259 | 3.20 | 1.18 | 1 |
| Single Family: Wall Insulation | R0 to R11. Heat Pump Heating Zone 3 | Wall Insulation R0 to R11 | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 2.12 | \$4.96 | \$— | \$2.43 | \$0.50 | \$0.259 | 3.78 | 1.53 | 1 |
| Single Family: Wall Insulation | R0 to R11. Zonal Heating System w/o CAC. Heating Zone 1 Cooling Zone 3 | Wall Insulation R0 to R11 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 1.60 | \$3.15 | \$— | \$2.43 | \$0.50 | \$0.259 | 2.76 | 1.02 | 1 |
| Single Family: Wall Insulation | R0 to R11. Zonal Heating System w/o CAC. Heating Zone 2 Cooling Zone 3 | Wall Insulation R0 to R11 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.13 | \$4.20 | \$— | \$2.43 | \$0.50 | \$0.259 | 3.20 | 1.30 | 1 |
| Single Family: Wall Insulation | R0 to R11. Zonal Heating System. Heating Zone 3 | Wall Insulation R0 to R11 | ft ₂ | ENRes_SF_Heater | 45 | 80% | 2.57 | \$5.07 | \$— | \$2.43 | \$0.50 | \$0.259 | 3.48 | 1.50 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 29.63 | \$69.28 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.45 | 2.04 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 16.92 | \$39.56 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.60 | 1.33 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 36.61 | \$85.60 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.72 | 2.37 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------|---|--|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Window | Double Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 21.16 | \$49.48 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.96 | 1.59 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 29.62 | \$69.26 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.45 | 2.04 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 16.85 | \$39.40 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.59 | 1.32 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 35.75 | \$83.59 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.69 | 2.33 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 20.57 | \$48.10 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.92 | 1.55 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 33.73 | \$78.87 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.62 | 2.24 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 19.16 | \$44.80 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.80 | 1.47 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 40.98 | \$95.82 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.85 | 2.55 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------|---|--|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Window | Double Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 23.56 | \$55.09 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.12 | 1.72 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 22.95 | \$53.66 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.08 | 1.69 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 1 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 13.38 | \$31.29 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.20 | 1.09 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 31.10 | \$72.72 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.51 | 2.11 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 3: Cooling Zone 1 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 18.35 | \$42.91 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.73 | 1.42 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 30.14 | \$70.47 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.47 | 2.07 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 17.44 | \$40.78 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.65 | 1.36 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 30.13 | \$70.45 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.47 | 2.07 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------|---|--|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 17.37 | \$40.61 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.64 | 1.36 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 34.24 | \$80.06 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.63 | 2.26 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 19.68 | \$46.02 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.85 | 1.50 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 23.46 | \$54.85 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.12 | 1.72 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 2 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 13.89 | \$32.48 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.26 | 1.13 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 22.47 | \$52.54 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.05 | 1.66 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 13.31 | \$31.12 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.19 | 1.09 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 30.86 | \$72.16 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.50 | 2.10 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------|---|--|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Average Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 18.15 | \$42.44 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.71 | 1.40 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 23.36 | \$54.62 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.11 | 1.71 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 13.74 | \$32.13 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.24 | 1.12 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 30.85 | \$72.13 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.50 | 2.10 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Zonal Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 18.08 | \$42.27 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.71 | 1.40 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 26.14 | \$61.12 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.27 | 1.86 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 15.27 | \$35.70 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.43 | 1.22 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 34.96 | \$81.74 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.66 | 2.29 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------|---|--|-----------------|-------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit ^f | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Electric FAF Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 20.39 | \$47.68 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.90 | 1.54 | 1 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 14.76 | \$34.51 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.37 | 1.19 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 1: Cooling Zone 3 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 9.27 | \$21.68 | \$— | \$23.71 | \$2.50 | \$0.259 | 3.54 | 0.79 | 1, 2 |
| Single Family: Window | Single Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Single Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 24.18 | \$56.54 | \$— | \$23.71 | \$2.50 | \$0.259 | 5.16 | 1.76 | 1 |
| Single Family: Window | Double Pane to Class 30: Heating Zone 2: Cooling Zone 3 (Heat Pump Heating System) | WINDOW CL30 Prime Window Replacement of Double Pane Base | ft ₂ | ENRes_SF_HeatPump | 45 | 80% | 14.60 | \$34.14 | \$— | \$23.71 | \$2.50 | \$0.259 | 4.35 | 1.75 | 1 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the *2011 Integrated Resource Plan (IRP)*.

^e Incremental participant cost prior to customer incentives. Based on 2013 median customer costs.

^f Properly sealed ducts required for the program. If additional air sealing and duct sealing was required, an additional incentive of \$0.50/in. ft. was paid.

^g Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^h Utility Cost Ratio = (NPV Avoided Costs * NTG)/((Admin Cost/kWh * kWh Savings) + Incentives).

ⁱ Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

¹ RTF. ResSFwx_v2_5_IdahoPower_withCAC_ByCoolingZone.xlsm. 2011.

² Measure combination not cost-effective. Will be monitored in 2014.

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Home Products Program

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|-------------------|-----|
| Program Administration | \$ 108,887 | |
| Program Incentives..... | 296,628 | I |
| Total Utility Cost | \$ 405,515 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ 550,151 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|-------------------|------------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 885,980 | |
| NPV Cumulative Energy (kWh)..... | 8,613,318 | \$ 858,342 |
| Total Electric Savings | \$ 858,342 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 736,866 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits..... | \$ 847,967 | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|------------|------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 686,674 | \$ 405,515 | 1.69 |
| Total Resource Cost Test..... | 1,365,047 | 608,333 | 2.24 |
| Ratepayer Impact Measure Test ... | 686,674 | 995,008 | 0.69 |
| Participant Cost Test..... | 1,881,461 | 550,151 | 3.42 |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB = M |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 80.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Notes: Non-energy benefits include the NPV of avoided gas, water, and detergent savings for ENERGY STAR clothes washers and low-flow showerheads. Gas savings based on RTF's assumptions of therms saved per year.

Clothes washers removed from the program in March 2013 due to the measure as currently offered in the program not being cost-effective.

Year:2013 Program: Home Products Program Market Segment: Residential Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|----------------|--|--------------------------|--------------|-----------------------|---------------------------------|------------------|---|--------------------------------|---------------------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) ^e | Gross Incremental Participant Cost ^f | Incentive/Unit | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Clothes Washer | ENERGY STAR clothes washer, any MEF, any DHW, any dryer | Baseline clothes washers | Washer | ENRes_SF_Washer | 14 | 80% | 41.00 | \$44.99 | \$206.88 | \$78.61 | \$50.00 | \$0.366 | 0.55 | 2.29 | 1, 2 |
| Clothes Washer | ENERGY STAR clothes washer MEF of 2.4 or higher and WF of 4 or lower, any DHW, any dryer | Baseline clothes washers | Washer | ENRes_SF_Washer | 14 | 80% | 70.00 | \$76.81 | \$306.34 | \$90.14 | \$50.00 | \$0.366 | 0.81 | 2.84 | 1, 2 |
| Clothes Washer | ENERGY STAR clothes washer MEF of 3.2 or higher and WF of 2.9 or lower, any DHW, any dryer | Baseline clothes washers | Washer | ENRes_SF_Washer | 14 | 80% | 121.00 | \$132.77 | \$455.39 | \$270.15 | \$50.00 | \$0.366 | 1.13 | 1.74 | 1, 2 |
| Refrigerator | ENERGY STAR refrigerator: any | Baseline refrigerator | Refrigerator | ENRes_SF_Refrigerator | 17 | 80% | 26.00 | \$31.95 | \$— | \$14.08 | \$30.00 | \$0.366 | 0.65 | 0.95 | 3, 4 |
| Refrigerator | ENERGY STAR Refrigerator: Bottom freezer w/ice thru door | Baseline refrigerator | Refrigerator | ENRes_SF_Refrigerator | 17 | 80% | 16.00 | \$19.66 | \$— | \$6.52 | \$30.00 | \$0.366 | 0.44 | 0.92 | 3, 4 |
| Refrigerator | ENERGY STAR Refrigerator: Bottom freezer w/o ice thru door | Baseline refrigerator | Refrigerator | ENRes_SF_Refrigerator | 17 | 80% | 18.00 | \$22.12 | \$— | \$6.25 | \$30.00 | \$0.366 | 0.48 | 1.01 | 3 |
| Refrigerator | ENERGY STAR Refrigerator: Side-by-side w/ice thru door | Baseline refrigerator | Refrigerator | ENRes_SF_Refrigerator | 17 | 80% | 18.00 | \$22.12 | \$— | \$15.89 | \$30.00 | \$0.366 | 0.48 | 0.70 | 3, 4 |
| Refrigerator | ENERGY STAR Refrigerator: Side-by-side w/o ice thru door | Baseline refrigerator | Refrigerator | ENRes_SF_Refrigerator | 17 | 80% | 21.00 | \$25.81 | \$— | \$24.78 | \$30.00 | \$0.366 | 0.55 | 0.62 | 3, 4 |
| Refrigerator | ENERGY STAR Refrigerator: Top freezer w/ice thru door | Baseline refrigerator | Refrigerator | ENRes_SF_Refrigerator | 17 | 80% | 24.00 | \$29.50 | \$— | \$10.50 | \$30.00 | \$0.366 | 0.61 | 1.02 | 3 |
| Refrigerator | ENERGY STAR Refrigerator: Top freezer w/o ice thru door | Baseline refrigerator | Refrigerator | ENRes_SF_Refrigerator | 17 | 80% | 49.00 | \$60.22 | \$— | \$18.10 | \$30.00 | \$0.366 | 1.00 | 1.25 | 3 |
| Freezer | ENERGY STAR freezer No tiers. any freezer | Baseline freezer | freezer | ENRes_SF_Freezer | 22 | 80% | 40.00 | \$60.73 | \$— | \$4.31 | \$20.00 | \$0.366 | 1.40 | 2.20 | 5 |
| Freezer | ENERGY STAR Freezer (no tiers): Chest, any defrost | Baseline freezer | freezer | ENRes_SF_Freezer | 22 | 80% | 29.00 | \$44.03 | \$— | \$3.41 | \$20.00 | \$0.366 | 1.15 | 2.03 | 5 |
| Freezer | ENERGY STAR Freezer (no tiers): Upright, automatic defrost | Baseline freezer | freezer | ENRes_SF_Freezer | 22 | 80% | 56.00 | \$85.03 | \$— | \$5.80 | \$20.00 | \$0.366 | 1.68 | 2.33 | 5 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------|--|------------------------------|--------------|------------------|---------------------------------|------------------|---|--------------------------------|---------------------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) ^e | Gross Incremental Participant Cost ^f | Incentive/Unit | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Freezer | ENERGY STAR Freezer (no tiers): Upright, manual defrost | Baseline freezer | freezer | ENRes_SF_Freezer | 22 | 80% | 28.00 | \$42.51 | \$— | \$2.90 | \$20.00 | \$0.366 | 1.12 | 2.05 | 5 |
| Freezer | ENERGY STAR Freezer (no tiers): any upright freezer | Baseline freezer | freezer | ENRes_SF_Freezer | 22 | 80% | 47.00 | \$71.36 | \$— | \$4.94 | \$20.00 | \$0.366 | 1.53 | 2.27 | 5 |
| Low-flow showerhead | Low-flow showerhead 2.0 gpm any shower any water heating retail | Showerhead 2.2 gpm or higher | showerhead | ENRes_SF_WtrHtr | 10 | 80% | 66.78 | \$50.28 | \$91.61 | \$27.61 | \$7.00 | \$0.005 | 5.48 | 4.76 | 6 |
| Low-flow showerhead | Low-flow showerhead 1.75 gpm any shower any water heating retail | Showerhead 2.2 gpm or higher | showerhead | ENRes_SF_WtrHtr | 10 | 80% | 99.77 | \$75.13 | \$134.42 | \$27.61 | \$7.00 | \$0.005 | 8.00 | 6.98 | 6 |
| Low-flow showerhead | Low-flow showerhead 1.5 gpm any shower any water heating retail | Showerhead 2.2 gpm or higher | showerhead | ENRes_SF_WtrHtr | 10 | 80% | 129.12 | \$97.22 | \$107.91 | \$27.61 | \$7.00 | \$0.005 | 10.14 | 8.88 | 6 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the *2011 Integrated Resource Plan (IRP)*.

^e Sum of NPV of avoided cost of gas, water, and detergent savings.

^f Incremental participant cost prior to customer incentives.

^g Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^h Utility Cost Ratio = (NPV Avoided Costs * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives).

ⁱ Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

¹ RTF. ResClothesWasherSF_v4.0.xls. Any DHW, Any Dryer. 2013. Adjusted savings by changing Electric Water Heating saturation from 55% to 52% to match IPC mix.

² Measure not cost-effective. Measure removed from the program in 2013.

³ RTF. ResRefrigerator_v3_1.xls. 2013.

⁴ Measure not cost-effective. Will be monitored in 2014.

⁵ RTF. ResFreezer_v2_2.xlsm. 2012.

⁶ RTF. ResShowerheads_v2_1.xlsm. 2011. Adjusted savings by changing Electric Water Heating saturation from 64% to 52% to match IPC mix.

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Rebate Advantage

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | | Ref |
|---|-----------|-------------------|-----|
| Program Administration | \$ | 28,770 | |
| Program Incentives..... | | 32,000 | I |
| Total Utility Cost | \$ | 60,770 | P |
| | | | |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ | 63,920 | M |
| | | | |
| Net Benefit Inputs (NPV) | | | Ref |
| Resource Savings | | | |
| 2013 Annual Gross Energy (kWh) | | 269,891 | |
| NPV Cumulative Energy (kWh)..... | 3,849,999 | \$ 409,802 | |
| Total Electric Savings | | \$ 409,802 | S |
| | | | |
| Participant Bill Savings | | | |
| NPV Cumulative Participant Savings | \$ | 375,795 | B |
| | | | |
| Other Benefits | | | |
| Non-Utility Rebates/Incentives | \$ | — | NUI |
| Non-Energy Benefits..... | \$ | — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|------------|-----------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 327,841 | \$ 60,770 | 5.39 |
| Total Resource Cost Test..... | 327,841 | 86,306 | 3.80 |
| Ratepayer Impact Measure Test ... | 327,841 | 361,407 | 0.91 |
| Participant Cost Test..... | 407,795 | 63,920 | 6.38 |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB = M |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 80.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Year:2013 Program: Rebate Advantage

Market Segment: Residential

Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------------------|---|--|--------------|-----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| ENERGY STAR® Manufactured home | New ENERGY STAR Manufactured Home with Electric FAF: Heating Zone 1 | Manufactured home built to Housing and Urban Development (HUD) code. | Home | ENRes_MH_Heater | 26 | 80% | 5,420.00 | \$7,790.13 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 3.95 | 3.07 | 1 |
| ENERGY STAR Manufactured home | New ENERGY STAR Manufactured Home with Electric FAF: Heating Zone 2 | Manufactured home built to HUD code. | Home | ENRes_MH_Heater | 27 | 80% | 6,847.00 | \$10,092.11 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 4.67 | 3.70 | 1 |
| ENERGY STAR Manufactured home | New ENERGY STAR Manufactured Home with Electric FAF: Heating Zone 3 | Manufactured home built to HUD code. | Home | ENRes_MH_Heater | 27 | 80% | 8,057.00 | \$11,875.59 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 5.11 | 4.11 | 1 |
| ENERGY STAR Manufactured home | New ENERGY STAR Manufactured Home with Heat Pump: Heating Zone 1 Cooling Zone 3 | Manufactured home built to HUD code. | Home | Res_HVAC | 23 | 80% | 3,254.00 | \$5,925.77 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 3.52 | 2.63 | 1 |
| ENERGY STAR Manufactured home | New ENERGY STAR Manufactured Home with Heat Pump: Heating Zone 2 Cooling Zone 1 | Manufactured home built to HUD code. | Home | Res_HVAC | 25 | 80% | 4,346.00 | \$8,345.54 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 4.56 | 3.48 | 1 |
| ENERGY STAR Manufactured home | New ENERGY STAR Manufactured Home with Heat Pump: Heating Zone 2 Cooling Zone 2 | Manufactured home built to HUD code. | Home | Res_HVAC | 25 | 80% | 4,390.00 | \$8,430.03 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 4.59 | 3.51 | 1 |
| ENERGY STAR Manufactured home | New ENERGY STAR Manufactured Home with Heat Pump: Heating Zone 2 Cooling Zone 3 | Manufactured home built to HUD code. | Home | Res_HVAC | 25 | 80% | 4,472.00 | \$8,587.50 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 4.65 | 3.56 | 1 |
| ENERGY STAR Manufactured home | New ENERGY STAR Manufactured Home with Heat Pump: Heating Zone 3 Cooling Zone 1 | Manufactured home built to HUD code. | Home | Res_HVAC | 26 | 80% | 5,516.00 | \$10,848.13 | \$— | \$1,567.49 | \$1,000.00 | \$0.107 | 5.47 | 4.25 | 1 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the 2011 *Integrated Resource Plan (IRP)*.

^e Incremental participant cost prior to customer incentives.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG)/((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = $((NPV \text{ Avoided Costs} + NEB) * NTG) / ((Admin \text{ Cost}/kWh * kWh \text{ Savings}) + Incentives + ((Incremental \text{ Participant Cost} - Incentives) * NTG))$

¹ RTF. NewMH_EStar_EcoRated_v1_3.xls. 2013.

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See ya later, refrigerator®

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|-------------------|-----|
| Program Administration | \$ 490,144 | |
| Program Incentives..... | 98,910 | I |
| Total Utility Cost | \$ 589,054 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ — | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|-------------------|------------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 1,442,344 | |
| NPV Cumulative Energy (kWh)..... | 8,394,736 | \$ 723,695 |
| Total Electric Savings | \$ 723,695 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 667,996 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits..... | \$ — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|------------|------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 723,695 | \$ 589,054 | 1.23 |
| Total Resource Cost Test..... | 723,695 | 589,054 | 1.23 |
| Ratepayer Impact Measure Test ... | 723,695 | 1,257,050 | 0.58 |
| Participant Cost Test..... | N/A | N/A | N/A |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | N/A N/A |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 100.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Notes: No NTG. Deemed savings from the Regional Technical Forum (RTF) already accounts for net realized energy savings.
No participant costs.

Year:2013 Program: See ya later, refrigerator[®] Market Segment: Residential Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|------------------------|--|-----------|--------------|------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Freezer Recycling | Freezer removal and decommissioning | | Freezer | ENRes_SF_Freezer | 5 | 100% | 478.00 | \$192.09 | \$— | \$— | \$30.00 | \$0.340 | 1.00 | 1.00 | 1 |
| Refrigerator Recycling | Refrigerator removal and decommissioning | | Refrigerator | ENRes_SF_SecRef | 7 | 100% | 424.00 | \$232.35 | \$— | \$— | \$30.00 | \$0.340 | 1.33 | 1.33 | 1 |

^a Average measure life.

^b No Net-to-Gross (NTG) percentage. Deemed savings from RTF includes realization rates.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the 2011 Integrated Resource Plan (IRP).

^e No participant cost.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG)/((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

¹ RTF. ResFridgeFreezeDecommissioning_v2.5.xlsm. 2012.

Weatherization Assistance for Qualified Customers

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|---------------------|-----|
| Program Administration | \$ 247,587 | |
| CAP Agency Payments | 1,144,090 | |
| Total Program Expenses | \$ 1,391,677 | |
| Less: 2013 Evaluations Expenses (Unamortized Years 2 & 3) | (48,089) | |
| Total Utility Cost | \$ 1,343,588 | P |
| Idaho Power Indirect Overhead Expense Allocation—2.76% | \$ 37,083 | OH |
| Additional State Funding | 660,343 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|---------------------|--------------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 681,736 | |
| NPV Cumulative Energy (kWh)..... | 9,737,706 | \$ 1,191,569 |
| 10% Credit (Northwest Power Act) | 119,157 | |
| Total Electric Savings | \$ 1,310,726 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 949,247 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits | | |
| Health and Safety | 163,713 | |
| Repair..... | 28,388 | |
| Other | — | |
| Non-Energy Benefits Total | \$ 192,101 | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|--------------|--------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 1,310,726 | \$ 1,380,671 | 0.95 |
| Total Resource Cost Test..... | 1,502,827 | 2,041,014 | 0.74 |
| Ratepayer Impact Measure Test ... | 1,310,726 | 2,329,919 | 0.56 |
| Participant Cost Test..... | N/A | N/A | N/A |

| Benefits and Costs Included in Each Test | |
|--|--------------------------------------|
| Utility Cost Test..... | = S * NTG = P + OH |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + OH + M |
| Ratepayer Impact Measure Test | = S * NTG = P + OH + (B * NTG) |
| Participant Cost Test..... | N/A N/A |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) – 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 100.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Notes: Savings based on average realized savings of 2,684 kWh per home. Savings from the billing analysis of the 2011 projects.

Program cost-effectiveness incorporated Idaho Public Utilities Commission (IPUC) staff recommendations from Case No. GNR-E-12-01. Recommendations include:

Claimed 100% of savings; increased NTG to 100%; added a 10% conservation preference adder; health, safety, and repair non-energy benefits; amortized evaluation expenses over a three-year period; and allocation of indirect overhead expenses.

No customer participant costs. Costs shown are from the DOE state weatherization assistance program.

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Weatherization Solutions for Eligible Customers

Segment: Residential
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|---------------------|-----|
| Program Administration | \$ 232,695 | |
| Weatherization LLC Payments | 1,035,096 | |
| Total Program Expenses | \$ 1,267,791 | |
| Less: 2013 Evaluations Expenses (Unamortized Years 2 & 3) | (48,089) | |
| Total Utility Cost | \$ 1,219,702 | P |
| Idaho Power Indirect Overhead Expense Allocation—2.76% | \$ 33,664 | OH |
| Additional State Funding | — | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|-------------------|------------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 303,116 | |
| NPV Cumulative Energy (kWh)..... | 4,329,615 | \$ 529,800 |
| 10% Credit (Northwest Power Act) | | 52,980 |
| Total Electric Savings | \$ 582,780 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 422,058 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits | | |
| Health and Safety | 65,742 | |
| Repair..... | 9,812 | |
| Other | — | |
| Non-Energy Benefits Total | \$ 75,565 | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|------------|--------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 582,780 | \$ 1,253,366 | 0.46 |
| Total Resource Cost Test..... | 658,345 | 1,253,366 | 0.53 |
| Ratepayer Impact Measure Test ... | 582,780 | 1,675,424 | 0.35 |
| Participant Cost Test..... | N/A | N/A | N/A |

| Benefits and Costs Included in Each Test | |
|--|--------------------------------------|
| Utility Cost Test..... | = S * NTG = P + OH |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + OH + M |
| Ratepayer Impact Measure Test | = S * NTG = P + OH + (B * NTG) |
| Participant Cost Test..... | N/A N/A |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) – 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 100.00% |
| Average Customer Segment Rate/kWh..... | \$0.086 |
| Line Losses..... | 10.90% |

Notes: Savings based on average realized savings of 1,826 kWh per home. Savings from the billing analysis of the 2011 projects.

Program cost-effectiveness incorporated IPUC staff recommendations from Case No. GNR-E-12-01. Recommendations include:

Increased NTG to 100%; added a 10% conservation preference adder; health, safety, and repair non-energy benefits; amortized evaluation expenses over a three-year period; and allocation of indirect overhead expenses.

No customer participant costs.

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Building Efficiency

Segment: Commercial
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|---------------------|-----|
| Program Administration | \$ 356,623 | |
| Program Incentives..... | 1,150,412 | I |
| Total Utility Cost | \$ 1,507,035 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ 2,435,845 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|--------------|----------------------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 10,988,934 | |
| NPV Cumulative Energy (kWh)..... | 106,839,919 | \$ 10,318,972 |
| Total Electric Savings | | \$ 10,318,972 |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 6,019,806 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits..... | \$ — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|--------------|--------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 8,255,178 | \$ 1,507,035 | 5.48 |
| Total Resource Cost Test..... | 8,255,178 | 2,535,381 | 3.26 |
| Ratepayer Impact Measure Test ... | 8,255,178 | 6,322,879 | 1.31 |
| Participant Cost Test..... | 7,170,218 | 2,435,845 | 2.94 |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB = M |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 80.00% |
| Average Customer Segment Rate/kWh..... | \$0.057 |
| Line Losses..... | 10.90% |

Year:2013 Program: Building Efficiency

Market Segment: Commercial

Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------|--|----------------|----------------------------|----------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Lighting Controls | Interior light load reduction:10–19% below code | Code standards | ft ² | ENComm_InsLt | 11 | 96% | 0.38 | \$0.33 | \$— | \$0.05 | \$0.05 | \$0.032 | 5.17 | 5.17 | 1 |
| Lighting Controls | Interior light load reduction - 20% or more below code | Code standards | ft ² | ENComm_InsLt | 11 | 96% | 1.09 | \$0.96 | \$— | \$0.10 | \$0.15 | \$0.032 | 4.98 | 6.73 | 1 |
| Lighting Controls | Exterior light load reduction: 15% or more below code | Code standards | kW | IPC_Outdoor Lighting | 11 | 96% | 4,059.00 | \$2,644.99 | \$— | \$205.00 | \$200.00 | \$0.032 | 7.70 | 7.59 | 2 |
| Lighting Controls | Daylight photo controls | Code standards | Square Feet | ENComm_InsLt | 8 | 96% | 0.61 | \$0.40 | \$— | \$0.25 | \$0.25 | \$0.032 | 1.41 | 1.41 | 3 |
| Lighting Controls | Occupancy sensors | Code standards | Sensor | ENComm_InsLt | 8 | 96% | 289.99 | \$189.85 | \$— | \$77.00 | \$25.00 | \$0.032 | 5.32 | 2.16 | 3 |
| Sign Lighting | High efficiency exit signs | Code standards | Signs | IPC_8760 | 16 | 96% | 333.00 | \$379.59 | \$— | \$31.52 | \$7.50 | \$0.032 | 20.07 | 8.84 | 3 |
| A/C & Heat Pump Units | Premium Efficiency HVAC unit | Code standards | Ton | ENComm_HVAC | 15 | 80% | 386.72 | \$469.49 | \$— | \$122.22 | \$50.00 | \$0.032 | 6.02 | 3.13 | 1 |
| A/C & Heat Pump Units | Additional HVAC Unit Efficiency bonus | Code standards | Ton | ENComm_HVAC | 15 | 80% | 181.78 | \$220.69 | \$— | \$81.50 | \$25.00 | \$0.032 | 5.73 | 2.32 | 1 |
| A/C & Heat Pump Units | Efficient Chillers | Code standards | Ton | ENComm_Cooling | 15 | 80% | 154.28 | \$207.42 | \$— | \$75.00 | \$20.00 | \$0.032 | 6.65 | 2.41 | 2 |
| Economizers | Air side economizers | Code standards | Ton | ENComm_Cooling | 15 | 80% | 300.00 | \$403.34 | \$— | \$170.00 | \$75.00 | \$0.032 | 3.81 | 2.01 | 3 |
| Reflective Roofing | Reflective roof coating | Code standards | ft ² | ENComm_Cooling | 15 | 80% | 0.41 | \$0.55 | \$— | \$0.35 | \$0.05 | \$0.032 | 6.99 | 1.45 | 3 |
| Efficient Windows | High-performance windows | Code standards | ft ² | ENComm_HVAC | 30 | 80% | 1.01 | \$1.99 | \$— | \$0.74 | \$0.50 | \$0.032 | 3.00 | 2.20 | 3 |
| Automated Control Systems | Energy management control systems | Code standards | ft ² | ENComm_HVAC | 14 | 96% | 1.24 | \$1.42 | \$— | \$1.00 | \$0.30 | \$0.032 | 4.02 | 1.35 | 3 |
| Automated Control Systems | Demand controlled ventilation | Code standards | Ft ³ per Minute | ENComm_HVAC | 10 | 96% | 1.31 | \$1.12 | \$— | \$0.60 | \$0.50 | \$0.032 | 1.98 | 1.68 | 3 |
| Variable Speed Controls | Variable speed drives | Code standards | HP | ENComm_HVAC | 15 | 96% | 985.02 | \$1,195.84 | \$— | \$187.00 | \$60.00 | \$0.032 | 12.54 | 5.38 | 3 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the *2011 Integrated Resource Plan (IRP)*.

^e Incremental participant cost prior to customer incentives.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

⁹ Utility Cost Ratio = $(NPV \text{ Avoided Costs} * NTG) / ((Admin \text{ Cost}/kWh * kWh \text{ Savings}) + Incentives)$.

¹⁰ Total Resource Cost Ratio = $((NPV \text{ Avoided Costs} + NEB) * NTG) / ((Admin \text{ Cost}/kWh * kWh \text{ Savings}) + Incentives + ((Incremental \text{ Participant Cost} - Incentives) * NTG))$

¹ Savings calculated from Idaho Power engineering estimates and research. Participant costs calculated based on Potential study assumptions.

² Savings and costs calculated from Idaho Power engineering estimates and research.

³ Idaho Power Demand-Side Management Potential Study by Nexant, Inc. IPC DSM Potential - Commercial Model 081209.xlsm. 2009.

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Custom Efficiency

Segment: Industrial
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|---------------------|-----|
| Program Administration | \$ 1,112,064 | |
| Program Incentives..... | 1,354,161 | I |
| Total Utility Cost | \$ 2,466,225 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ 5,626,006 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|----------------------|-----|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 21,370,350 | |
| NPV Cumulative Energy (kWh)..... | 207,773,244 | |
| Total Electric Savings | \$ 20,067,465 | S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 7,538,463 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits..... | \$ — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|---------------|--------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 13,846,551 | \$ 2,466,225 | 5.61 |
| Total Resource Cost Test..... | 13,846,551 | 5,413,798 | 2.56 |
| Ratepayer Impact Measure Test ... | 13,846,551 | 7,667,765 | 1.81 |
| Participant Cost Test..... | 8,892,624 | 5,656,006 | 1.58 |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB = M |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 69.00% |
| Average Customer Segment Rate/kWh..... | \$0.037 |
| Line Losses..... | 10.90% |

Notes: Energy savings are unique by project and are reviewed by Idaho Power engineering staff or third-party consultants. Each project must complete a certification inspection.
Green Rewind initiative is available to agricultural, commercial, and industrial customers. Commercial and industrial motor rewinds are paid under Custom Efficiency.
NTG of 69% from CPUC DEER NTFR Update Process for 2006-2007 Programs.

Year:2013 Program: Custom Efficiency—Green Motors Market Segment: Industrial Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------------|---|--------------------------|--------------|-----------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 15HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 601.00 | \$377.80 | \$— | \$154.35 | \$30.00 | \$0.050 | 4.34 | 1.79 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 20HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 804.00 | \$505.41 | \$— | \$172.21 | \$40.00 | \$0.050 | 4.35 | 2.03 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 25HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 1,052.00 | \$661.31 | \$— | \$196.76 | \$50.00 | \$0.050 | 4.45 | 2.24 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 30HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 1,133.00 | \$712.23 | \$— | \$216.10 | \$60.00 | \$0.050 | 4.21 | 2.19 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 40HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 1,319.00 | \$829.15 | \$— | \$264.09 | \$80.00 | \$0.050 | 3.92 | 2.10 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 50HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 1,418.00 | \$891.39 | \$— | \$292.35 | \$100.00 | \$0.050 | 3.60 | 2.03 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 60HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 1,476.00 | \$1,037.42 | \$— | \$344.79 | \$120.00 | \$0.050 | 3.69 | 2.05 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 70HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 1,519.00 | \$1,067.64 | \$— | \$372.69 | \$150.00 | \$0.050 | 3.26 | 1.94 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 100HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 2,005.00 | \$1,409.23 | \$— | \$462.33 | \$200.00 | \$0.050 | 3.24 | 2.02 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 125HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 2,598.00 | \$1,633.16 | \$— | \$519.23 | \$250.00 | \$0.050 | 2.97 | 1.99 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 150HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 3,089.00 | \$1,941.81 | \$— | \$578.37 | \$300.00 | \$0.050 | 2.95 | 2.07 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 200HP | Standard rewind practice | Motor | MF_Motors | 8 | 69% | 4,088.00 | \$2,569.80 | \$— | \$696.28 | \$400.00 | \$0.050 | 2.93 | 2.19 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 250HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 4,972.00 | \$3,494.60 | \$— | \$894.90 | \$500.00 | \$0.050 | 3.22 | 2.36 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 300HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 5,935.00 | \$4,171.45 | \$— | \$904.58 | \$600.00 | \$0.050 | 3.21 | 2.60 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------------|---|--------------------------|--------------|-----------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 350HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 6,919.00 | \$4,863.06 | \$— | \$948.10 | \$700.00 | \$0.050 | 3.21 | 2.76 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 400HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 7,848.00 | \$5,516.01 | \$— | \$1,058.93 | \$800.00 | \$0.050 | 3.19 | 2.78 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 450HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 8,811.00 | \$6,192.86 | \$— | \$1,157.49 | \$900.00 | \$0.050 | 3.19 | 2.81 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 500HP | Standard rewind practice | Motor | MF_Motors | 9 | 69% | 9,804.00 | \$6,890.80 | \$— | \$1,250.49 | \$1,000.00 | \$0.050 | 3.19 | 2.86 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 600HP | Standard rewind practice | Motor | MF_Motors | 7 | 69% | 14,689.00 | \$8,119.94 | \$— | \$1,842.75 | \$1,200.00 | \$0.050 | 2.90 | 2.36 | 1 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. CPUC DEER NTFR Update Process for 2006-2007 Programs.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the 2011 *Integrated Resource Plan* (IRP).

^e Incremental participant cost prior to customer incentives.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

ⁱ RTF. IndGreenMotorRewind_v2_0.xlsm. 2013.

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Easy Upgrades

Segment: Commercial
2013 Program Results

| Cost Inputs (NPV) | | Ref |
|---|---------------------|-----|
| Program Administration | \$ 985,274 | |
| Program Incentives..... | 2,374,516 | I |
| Total Utility Cost | \$ 3,359,790 | P |
| Measure Equipment and Installation (Incremental Participant Cost) | \$ 5,753,371 | M |

| Net Benefit Inputs (NPV) | | Ref |
|--|---------------|------------------------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh) | 21,061,946 | |
| NPV Cumulative Energy (kWh)..... | 204,774,786 | \$ 19,777,864 |
| Total Electric Savings | | \$ 19,777,864 S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | \$ 11,537,863 | B |
| Other Benefits | | |
| Non-Utility Rebates/Incentives | \$ — | NUI |
| Non-Energy Benefits..... | \$ — | NEB |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|---------------|--------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 15,822,291 | \$ 3,359,790 | 4.71 |
| Total Resource Cost Test..... | 15,822,291 | 6,062,874 | 2.61 |
| Ratepayer Impact Measure Test ... | 15,822,291 | 12,590,081 | 1.26 |
| Participant Cost Test..... | 13,912,379 | 5,753,371 | 2.42 |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test..... | = S * NTG = P |
| Total Resource Cost Test..... | = (S + NUI + NEB) * NTG = P + ((M-I)*NTG) |
| Ratepayer Impact Measure Test | = S * NTG = P + (B * NTG) |
| Participant Cost Test..... | = B + I + NUI + NEB = M |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC)..... | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate..... | 3.00% |
| Net-to-Gross (NTG) | 80.00% |
| Average Customer Segment Rate/kWh..... | \$0.057 |
| Line Losses..... | 10.90% |

Notes: Measure inputs from Evergreen Consulting Group or Idaho Power Demand-Side Management Potential Study by Nexant, Inc. unless otherwise noted.

Year:2013 Program: Easy Upgrades

Market Segment: Commercial

Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|----------------------|--|------------------------------------|--------------|--------------|---------------------------------|------------------|--|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Standard T8s | 2-ft or 3-ft T8s and electronic ballast (one or more lamps) | 2-ft or 3-ft T12 (includes U-bend) | Fixture | ENComm_InsLt | 11 | 96% | 106.40 | \$93.68 | \$— | \$40.92 | \$8.00 | \$0.047 | 6.92 | 2.02 | 1 |
| Standard T8s | 1 lamp 4-ft T8 and electronic ballast | 1 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 11 | 96% | 59.50 | \$52.39 | \$— | \$28.40 | \$12.00 | \$0.047 | 3.40 | 1.65 | 1 |
| Standard T8s | 1 or 2 lamp 4-ft T8s and electronic ballasts | 2 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 11 | 96% | 108.50 | \$95.53 | \$— | \$37.60 | \$14.00 | \$0.047 | 4.80 | 2.20 | 1 |
| Standard T8s | 2 or 3 lamp 4-ft T8s and electronic ballast | 3 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 11 | 96% | 176.75 | \$155.62 | \$— | \$54.45 | \$18.00 | \$0.047 | 5.68 | 2.44 | 1 |
| Standard T8s | 2, 3, or 4 lamp 4-ft T8s and electronic ballasts | 4 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 11 | 96% | 236.83 | \$208.52 | \$— | \$59.83 | \$22.00 | \$0.047 | 6.04 | 2.88 | 1 |
| Standard T8s | 1 or 2 lamp 6-ft T8s and electronic ballast | 1 or 2 Lamp 6-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 121.33 | \$115.61 | \$— | \$49.33 | \$14.00 | \$0.047 | 5.63 | 2.07 | 1 |
| Standard T8s | 1 or 2 lamp 6-ft T8s and electronic ballast (slimline & ho) | 1 or 2 Lamp 6-ft T12HO/VHO | Fixture | ENComm_InsLt | 12 | 96% | 377.03 | \$359.24 | \$— | \$81.55 | \$14.00 | \$0.047 | 10.87 | 3.57 | 1 |
| Standard T8s | 1 or 2 lamp 8-ft T8s and electronic ballast | 1 or 2 Lamp 8-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 116.67 | \$111.16 | \$— | \$58.47 | \$12.00 | \$0.047 | 6.10 | 1.72 | 1 |
| Standard T8s | 2, 3 or 4 lamp 8-ft T8s and electronic ballast | 3 or 4 Lamp 8-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 262.50 | \$250.11 | \$— | \$101.66 | \$24.00 | \$0.047 | 6.61 | 2.17 | 1 |
| Standard T8s | 1 or 2 lamp 8-ft T8s and electronic ballast (slimline & ho) | 1 or 2 Lamp 8-ft T12HO/VHO | Fixture | ENComm_InsLt | 12 | 96% | 525.91 | \$501.09 | \$— | \$67.57 | \$12.00 | \$0.047 | 13.10 | 5.34 | 1 |
| Standard T8s | 2, 3 or 4 lamp 8-ft T8s and electronic ballast (slimline & ho) | 3 or 4 Lamp 8-ft T12HO/VHO | Fixture | ENComm_InsLt | 12 | 96% | 1,195.59 | \$1,139.17 | \$— | \$95.00 | \$24.00 | \$0.047 | 13.64 | 7.37 | 1 |
| Standard T8s | 2 or 4 lamp 4-ft T8s and electronic ballast (tandem/retrofit) | 1 or 2 Lamp 8-ft T12 | Fixture | ENComm_InsLt | 11 | 96% | 121.33 | \$106.83 | \$— | \$53.07 | \$22.00 | \$0.047 | 3.70 | 1.78 | 1 |
| Standard T8s | 2 or 4 lamp 4-ft T8s and electronic ballast (tandem/retrofit) | 1 or 2 Lamp 8-ft T12HO/VHO | Fixture | ENComm_InsLt | 11 | 96% | 540.87 | \$476.20 | \$— | \$54.81 | \$30.00 | \$0.047 | 8.25 | 5.77 | 1 |
| High performance T8s | 1 lamp 4-ft hp T8 and electronic ballast | 1 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 80.50 | \$76.70 | \$— | \$62.98 | \$22.00 | \$0.047 | 2.86 | 1.13 | 1 |
| High performance T8s | 1 or 2 lamp 4-ft hp T8s and electronic ballast | 2 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 129.86 | \$123.73 | \$— | \$60.13 | \$24.00 | \$0.047 | 3.95 | 1.83 | 1 |
| High performance T8s | 2 or 3 lamp 4-ft hp T8s and electronic ballast | 3 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 203.97 | \$194.35 | \$— | \$67.23 | \$32.00 | \$0.047 | 4.49 | 2.47 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|------------------------------|---|--|--------------|--------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| High performance T8s | 2, 3, or 4 lamp 4-ft hp T8s and electronic ballast | 4 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 262.83 | \$250.43 | \$— | \$67.32 | \$34.00 | \$0.047 | 5.19 | 3.07 | 1 |
| High performance T8s | 2 or 4 lamp 4-ft hp T8s and electronic ballast (tandem/retrofit) | 1 or 2 Lamp 8-ft T12 | Fixture | ENComm_InsLt | 12 | 96% | 171.07 | \$163.00 | \$— | \$68.86 | \$34.00 | \$0.047 | 3.72 | 2.07 | 1 |
| High performance T8s | 2 or 4 lamp 4-ft hp T8s and electronic ballast (tandem/retrofit) | 1 or 2 Lamp 8-ft T12HO/VHO | Fixture | ENComm_InsLt | 12 | 96% | 567.38 | \$540.61 | \$— | \$74.54 | \$45.00 | \$0.047 | 7.24 | 5.19 | 1 |
| T5 (Non-HO) | 1 or 2 lamp 4-ft T5s and electronic ballast | 1 or 2 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 11 | 96% | 102.67 | \$90.39 | \$— | \$50.30 | \$14.00 | \$0.047 | 4.61 | 1.62 | 1 |
| T5 (Non-HO) | 2, 3, or 4 lamp 4-ft T5s and electronic ballast | 3 or 4 Lamp 4-ft T12 | Fixture | ENComm_InsLt | 11 | 96% | 185.50 | \$163.32 | \$— | \$90.34 | \$24.00 | \$0.047 | 4.79 | 1.63 | 1 |
| T5/T8 high bay (new fixture) | 4 lamp 4-ft T8s and electronic ballast | Fixture (lamp & ballast) using ≥ 200 W | Fixture | ENComm_InsLt | 12 | 96% | 574.58 | \$547.47 | \$— | \$153.91 | \$75.00 | \$0.047 | 5.15 | 2.96 | 1 |
| T5/T8 high bay (new fixture) | 6 lamp 4-ft T8s and electronic ballast or 2, 3, or 4 lamp 4-ft T5hos and electronic ballast | Fixture (lamp & ballast) using 200–399 W | Fixture | ENComm_InsLt | 12 | 96% | 400.47 | \$381.57 | \$— | \$184.82 | \$75.00 | \$0.047 | 3.90 | 1.84 | 1 |
| T5/T8 high bay (new fixture) | 6 or 8 lamp 4-ft T8s and electronic ballast or 4 or 6 lamp 4-ft T5hos and electronic ballast | Fixture (lamp & ballast) using ≥ 400 W | Fixture | ENComm_InsLt | 12 | 96% | 966.27 | \$920.68 | \$— | \$210.34 | \$110.00 | \$0.047 | 5.69 | 3.51 | 1 |
| T5/T8 high bay (new fixture) | 10 or 12 lamp 4-ft T8s and electronic ballast or 8 or 10 lamp 4-ft T5hos and electronic ballast | Fixture (lamp & ballast) 751–1,100 W | Fixture | ENComm_InsLt | 12 | 96% | 2,366.70 | \$2,255.03 | \$— | \$386.65 | \$180.00 | \$0.047 | 7.43 | 4.42 | 1 |
| T8/T5 HO–T8/T5HO relamp only | Lamp 4-ft Reduced Wattage HP T8 | | Fixture | ENComm_InsLt | 8 | 96% | 84.00 | \$54.99 | \$— | \$15.20 | \$1.00 | \$0.047 | 10.67 | 2.84 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 2 Lamp 4-ft Reduced Wattage HP T8 | | Fixture | ENComm_InsLt | 8 | 96% | 137.12 | \$89.77 | \$— | \$22.83 | \$2.00 | \$0.047 | 10.21 | 3.03 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 3 Lamp 4-ft Reduced Wattage HP T8 | | Fixture | ENComm_InsLt | 8 | 96% | 107.80 | \$70.58 | \$— | \$31.62 | \$3.00 | \$0.047 | 8.40 | 1.91 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 4 Lamp 4-ft Reduced Wattage HP T8 | | Fixture | ENComm_InsLt | 8 | 96% | 96.25 | \$63.01 | \$— | \$37.83 | \$4.00 | \$0.047 | 7.10 | 1.48 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 1 Lamp 4-ft Reduced Wattage T5 | 1 or 2 lamp 4-ft T5 | Fixture | ENComm_InsLt | 8 | 96% | 56.00 | \$36.66 | \$— | \$2.50 | \$1.00 | \$0.047 | 9.69 | 6.94 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|------------------------------|-----------------------------------|----------------------------|--------------|--------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| T8/T5 HO–T8/T5HO relamp only | 2 Lamp 4-ft Reduced Wattage T5 | 2 or 3 or 4 lamp 4-ft T5 | Fixture | ENComm_InsLt | 8 | 96% | 119.00 | \$77.91 | \$— | \$5.00 | \$2.00 | \$0.047 | 9.85 | 7.14 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 3 Lamp 4-ft Reduced Wattage T5 | 3 or 4 lamp 4-ft T5 | Fixture | ENComm_InsLt | 8 | 96% | 77.00 | \$50.41 | \$— | \$7.50 | \$3.00 | \$0.047 | 7.31 | 4.42 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 4 Lamp 4-ft Reduced Wattage T5 | 4 lamp 4-ft T5 | Fixture | ENComm_InsLt | 8 | 96% | 42.00 | \$27.50 | \$— | \$10.00 | \$4.00 | \$0.047 | 4.42 | 2.25 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 1 Lamp 4-ft Reduced Wattage T5HO | 1 or 2 lamp 4-ft T5HO | Fixture | ENComm_InsLt | 8 | 96% | 115.50 | \$75.62 | \$— | \$2.50 | \$1.00 | \$0.047 | 11.29 | 9.23 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 2 Lamp 4-ft Reduced Wattage T5HO | 2 or 3 or 4 lamp 4-ft T5HO | Fixture | ENComm_InsLt | 8 | 96% | 243.83 | \$159.63 | \$— | \$5.00 | \$2.00 | \$0.047 | 11.39 | 9.38 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 3 Lamp 4-ft Reduced Wattage T5HO | 3 or 4 lamp 4-ft T5HO | Fixture | ENComm_InsLt | 8 | 96% | 154.00 | \$100.82 | \$— | \$7.50 | \$3.00 | \$0.047 | 9.45 | 6.65 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 4 Lamp 4-ft Reduced Wattage T5HO | 4 or 6 lamp 4-ft T5HO | Fixture | ENComm_InsLt | 8 | 96% | 294.00 | \$192.48 | \$— | \$10.00 | \$4.00 | \$0.047 | 10.37 | 7.84 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 6 Lamp 4-ft Reduced Wattage T5HO | 6 or 8 lamp 4-ft T5HO | Fixture | ENComm_InsLt | 8 | 96% | 308.00 | \$201.64 | \$— | \$15.00 | \$6.00 | \$0.047 | 9.45 | 6.65 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 8 Lamp 4-ft Reduced Wattage T5HO | 8 or 10 lamp 4-ft T5HO | Fixture | ENComm_InsLt | 8 | 96% | 379.75 | \$248.62 | \$— | \$20.00 | \$8.00 | \$0.047 | 9.23 | 6.39 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 10 Lamp 4-ft Reduced Wattage T5HO | 10 lamp 4-ft T5HO | Fixture | ENComm_InsLt | 8 | 96% | 213.50 | \$139.78 | \$— | \$25.00 | \$10.00 | \$0.047 | 6.70 | 3.90 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 1 or 2 lamp 4-ft 28 watt T8 | 1 Lamp 4-ft 25 W T8 | Fixture | ENComm_InsLt | 8 | 96% | 78.94 | \$51.68 | \$— | \$15.20 | \$1.00 | \$0.047 | 10.53 | 2.71 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 2 or 3 lamp 4-ft 28 watt T8 | 2 Lamp 4-ft 25 W T8 | Fixture | ENComm_InsLt | 8 | 96% | 85.63 | \$56.06 | \$— | \$21.42 | \$2.00 | \$0.047 | 8.93 | 2.18 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 3 or 4 lamp 4-ft 28 watt T8 | 3 Lamp 4-ft 25 W T8 | Fixture | ENComm_InsLt | 8 | 96% | 102.75 | \$67.27 | \$— | \$31.62 | \$3.00 | \$0.047 | 8.25 | 1.83 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 4 lamp 4-ft 28 watt T8 | 2 Lamp 4-ft 25 W T8 | Fixture | ENComm_InsLt | 8 | 96% | 190.17 | \$124.50 | \$— | \$25.42 | \$2.00 | \$0.047 | 10.93 | 3.58 | 1 |
| T8/T5 HO–T8/T5HO relamp only | 4 lamp 4-ft 28 watt T8 | 4 Lamp 4-ft 25 W T8 | Fixture | ENComm_InsLt | 8 | 96% | 81.67 | \$53.47 | \$— | \$34.83 | \$4.00 | \$0.047 | 6.55 | 1.37 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|--|---|-------------------------|--------------|--------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Permanent fixture removal measure (formerly HID permanent removal) | 3 or 4 lamp 4 ft T12 and electronic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 453.25 | \$296.74 | \$— | \$28.33 | \$15.00 | \$0.047 | 7.85 | 5.80 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 2 lamp 8-ft T12 and magnetic or electronic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 456.75 | \$299.03 | \$— | \$38.33 | \$15.00 | \$0.047 | 7.87 | 4.88 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 3 or 4 lamp 8-ft T12 or T12HO/VHO and magnetic or electronic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 1,531.25 | \$1,002.49 | \$— | \$38.89 | \$25.00 | \$0.047 | 9.92 | 8.73 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 1 lamp 8-ft T12HO and magnetic or electronic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 404.25 | \$264.66 | \$— | \$38.33 | \$15.00 | \$0.047 | 7.47 | 4.50 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 1 lamp 8-ft T12VHO and magnetic or electronic ballast or 2 lamp 8-ft T12HO/VHO and magnetic or electronic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 945.58 | \$619.06 | \$— | \$38.33 | \$25.00 | \$0.047 | 8.56 | 7.23 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 4 lamp 2-ft T12 and magnetic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 350.00 | \$229.14 | \$— | \$28.33 | \$15.00 | \$0.047 | 6.99 | 4.97 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 3 or 4 lamp 3-ft T12 and magnetic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 463.75 | \$303.61 | \$— | \$26.67 | \$15.00 | \$0.047 | 7.92 | 6.07 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 3 lamp 4-ft T12 and magnetic ballast | Decommissioning Fixture | | ENComm_InsLt | 8 | 96% | 465.50 | \$304.76 | \$— | \$28.33 | \$15.00 | \$0.047 | 7.93 | 5.89 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|--|--|-----------------|--------------|--------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Permanent fixture removal measure (formerly HID permanent removal) | 4 lamp 4-ft T12 and magnetic ballast | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 574.00 | \$375.79 | \$— | \$28.33 | \$25.00 | \$0.047 | 6.94 | 6.54 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 2 lamp 6-ft T12 and magnetic ballast | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 416.50 | \$272.68 | \$— | \$32.33 | \$15.00 | \$0.047 | 7.57 | 5.11 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 1 lamp 6-ft T12HO and magnetic ballast | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 371.00 | \$242.89 | \$— | \$32.33 | \$15.00 | \$0.047 | 7.19 | 4.75 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 1 lamp 6-ft T12VHO and magnetic ballast | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 588.00 | \$384.96 | \$— | \$32.33 | \$25.00 | \$0.047 | 7.02 | 6.19 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | 2 lamp 6-ft T12HO/VHO and magnetic ballast | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 880.25 | \$576.29 | \$— | \$32.33 | \$25.00 | \$0.047 | 8.34 | 7.54 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | Mercury vapor using 119 input Watts (W) | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 416.50 | \$272.68 | \$— | \$41.67 | \$15.00 | \$0.047 | 7.57 | 4.35 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | Mercury vapor using > 120 input W | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 1,760.50 | \$1,152.58 | \$— | \$44.17 | \$25.00 | \$0.047 | 10.27 | 8.77 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | High pressure sodium using 116 input W | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 406.00 | \$265.80 | \$— | \$41.67 | \$15.00 | \$0.047 | 7.49 | 4.28 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|--|--|-----------------------------|--------------|--------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Permanent fixture removal measure (formerly HID permanent removal) | High pressure sodium using > 120 input W | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 1,591.80 | \$1,042.13 | \$— | \$43.93 | \$25.00 | \$0.047 | 10.02 | 8.48 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | Metal halide using 142 input W | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 497.00 | \$325.38 | \$— | \$41.67 | \$15.00 | \$0.047 | 8.14 | 4.88 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | Metal halide using > 150 input W | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 1,790.25 | \$1,172.05 | \$— | \$44.17 | \$25.00 | \$0.047 | 10.31 | 8.82 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | Incandescent/cfl using 100–200 input W | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 437.50 | \$286.43 | \$— | \$24.33 | \$15.00 | \$0.047 | 7.73 | 6.18 | 1 |
| Permanent fixture removal measure (formerly HID permanent removal) | Incandescent/cfl using ≥ 200 input W | Decommissioning | Fixture | ENComm_InsLt | 8 | 96% | 875.00 | \$572.85 | \$— | \$27.67 | \$25.00 | \$0.047 | 8.32 | 8.01 | 1 |
| Compact Fluorescents (CFLs) | Screw-in compact fluorescent ≤ 32 W | Fixture using ≥ 60 input w | Fixture | ENComm_InsLt | 6 | 96% | 98.00 | \$48.62 | \$— | \$23.00 | \$2.00 | \$0.047 | 7.07 | 1.74 | 1 |
| CFLS | Screw-in compact fluorescent 33 to 59 W | Fixture using ≥ 100 input W | Fixture | ENComm_InsLt | 6 | 96% | 143.50 | \$71.20 | \$— | \$31.00 | \$4.00 | \$0.047 | 6.36 | 1.86 | 1 |
| CFLS | Screw-in compact fluorescent ≥ 60 W | Fixture using ≥ 150 input W | Fixture | ENComm_InsLt | 6 | 96% | 175.00 | \$86.83 | \$— | \$29.00 | \$20.00 | \$0.047 | 2.95 | 2.26 | 1 |
| CFLS | Screw-in cold-cathode ≤ 32 W | Fixture using ≥ 60 input W | Fixture | ENComm_InsLt | 6 | 96% | 175.88 | \$87.26 | \$— | \$35.38 | \$4.00 | \$0.047 | 6.83 | 1.98 | 1 |
| CFLS | Hard-wired compact fluorescent ≤ 49 W and electronic ballasts | Fixture using ≥ 90 input W | Fixture | ENComm_InsLt | 6 | 96% | 262.78 | \$130.38 | \$— | \$85.00 | \$30.00 | \$0.047 | 2.96 | 1.32 | 1 |
| CFLS | Hard-wired compact fluorescent 50–99 W and electronic ballasts | Fixture using ≥ 150 input W | Fixture | ENComm_InsLt | 6 | 96% | 471.10 | \$233.74 | \$— | \$104.50 | \$40.00 | \$0.047 | 3.61 | 1.81 | 1 |
| Light Emitting Diodes (LEDs) | Screw-in or pin-based led ≤ 10 W | Fixture using ≥ 40 input W | Fixture | ENComm_InsLt | 12 | 96% | 105.00 | \$100.05 | \$— | \$45.00 | \$10.00 | \$0.047 | 6.43 | 1.98 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---|---|--|--------------|----------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Ceramic/pulse start/electronic metal halide | Pulse start metal halides 200–1000 w | Screw-in reduced wattage metal halide, > 125 W | Fixture | ENComm_InsLt | 8 | 96% | 476.85 | \$312.19 | \$— | \$70.83 | \$25.00 | \$0.047 | 6.32 | 3.28 | 1 |
| Ceramic/pulse start metal halide | 150 to 250 input W metal halide | Fixture (lamp & ballast) using ≥ 295 input W | Fixture | ENComm_InsLt | 12 | 96% | 570.50 | \$543.58 | \$— | \$185.00 | \$30.00 | \$0.047 | 9.19 | 2.54 | 1 |
| Ceramic/pulse start metal halide | 251 to 360 input W metal halide | Fixture (lamp & ballast) using ≥ 450 input W | Fixture | ENComm_InsLt | 12 | 96% | 499.63 | \$476.05 | \$— | \$217.50 | \$55.00 | \$0.047 | 5.82 | 1.95 | 1 |
| Ceramic/pulse start metal halide | 361+ input W metal halide | Fixture (lamp & ballast) using ≥ 600 input W | Fixture | ENComm_InsLt | 12 | 96% | 2,033.50 | \$1,937.55 | \$— | \$245.00 | \$105.00 | \$0.047 | 9.27 | 5.55 | 1 |
| LED exits | LED exit sign or equivalent (5 W or less) | Exit sign using ≥ 18 W | Fixture | IPC_8760 | 16 | 96% | 88.67 | \$101.07 | \$— | \$68.69 | \$25.00 | \$0.047 | 3.33 | 1.37 | 1 |
| Lighting controls | Wall switch occupancy sensor | Manual or no prior control | Fixture | ENComm_InsLt | 10 | 96% | 149.30 | \$120.31 | \$— | \$90.00 | \$35.00 | \$0.047 | 2.75 | 1.22 | 1 |
| Lighting controls | Wall or ceiling mount occupancy sensor | Manual or no prior control | Fixture | ENComm_InsLt | 10 | 96% | 472.17 | \$380.48 | \$— | \$130.00 | \$50.00 | \$0.047 | 5.06 | 2.45 | 1 |
| Lighting controls | Fixture mount occupancy sensor | Manual or no prior control | Fixture | ENComm_InsLt | 10 | 96% | 252.22 | \$203.24 | \$— | \$100.00 | \$50.00 | \$0.047 | 3.15 | 1.78 | 1 |
| Lighting controls | Interior photocell control (dimming, step-dimming or switching) | Manual or no prior control | Fixture | ENComm_InsLt | 10 | 96% | 379.42 | \$305.74 | \$— | \$130.00 | \$40.00 | \$0.047 | 5.08 | 2.03 | 1 |
| Lighting controls | Auto-off time switch or time clock control (minimum of 100 W connected to load) | Manual or no prior control | Fixture | ENComm_InsLt | 10 | 96% | 272.74 | \$219.78 | \$— | \$125.00 | \$40.00 | \$0.047 | 3.99 | 1.57 | 1 |
| Case/walk-in lighting | T8 fluorescent lighting | T12 fluorescent lighting | Lamp | ENComm_Refrigeration | 6 | 96% | 309.31 | \$147.27 | \$— | \$44.70 | \$15.00 | \$0.047 | 4.79 | 2.44 | 2 |
| Case/walk-in lighting | LED display case lighting | T12 fluorescent lighting | Linear Foot | ENComm_Refrigeration | 8 | 96% | 111.25 | \$70.01 | \$— | \$42.72 | \$15.00 | \$0.047 | 3.32 | 1.43 | 3 |
| T8 to LED case lighting | LED reach in and open display case lighting | T8 fluorescent lighting | Linear Foot | ENComm_Refrigeration | 8 | 96% | 77.75 | \$48.93 | \$— | \$44.38 | \$10.00 | \$0.047 | 3.44 | 1.01 | 4 |
| Case/Walk-in Lighting | Fluorescent walk-in light fixture | Incandescent walk-in light fixture | Fixture | ENComm_Refrigeration | 6 | 96% | 627.99 | \$299.00 | \$— | \$47.49 | \$25.00 | \$0.047 | 5.27 | 3.77 | 2 |
| A/C & Heat Pump Units | PTAC/PTHP unit, min 12 EER | Standard PTAC/PTHP unit | Unit | ENComm_Cooling | 12 | 80% | 562.50 | \$627.33 | \$— | \$255.00 | \$50.00 | \$0.047 | 6.57 | 2.09 | 5 |
| A/C & Heat Pump Units | 5 ton or less 1 phase A/C unit, min 15 SEER | Standard 1–5 ton A/C unit | Ton | ENComm_Cooling | 15 | 80% | 130.29 | \$175.17 | \$— | \$50.00 | \$25.00 | \$0.047 | 4.50 | 2.74 | 5 |
| A/C & Heat Pump Units | 5 ton or less 1 phase A/C unit, min 16 SEER | Standard 5 ton or less A/C unit | Ton | ENComm_Cooling | 15 | 80% | 183.22 | \$246.34 | \$— | \$100.00 | \$50.00 | \$0.047 | 3.36 | 2.00 | 5 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------------|--|---------------------------------|--------------|----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| AC & Heat Pump Units | 5 ton or less 1 phase A/C unit, min 17 SEER | Standard 5 ton or less A/C unit | Ton | ENComm_Cooling | 15 | 80% | 229.93 | \$309.13 | \$— | \$150.00 | \$75.00 | \$0.047 | 2.88 | 1.70 | 5 |
| AC & Heat Pump Units | 5 ton or less 3 phase A/C unit, min 14 SEER | Standard 1-5 ton A/C unit | Ton | ENComm_Cooling | 15 | 80% | 362.96 | \$487.98 | \$— | \$75.00 | \$50.00 | \$0.047 | 5.82 | 4.48 | 5 |
| AC & Heat Pump Units | 5 ton or less 3 phase A/C unit, min 15 SEER | Standard 5 ton or less A/C unit | Ton | ENComm_Cooling | 15 | 80% | 423.45 | \$569.31 | \$— | \$75.00 | \$75.00 | \$0.047 | 4.80 | 4.80 | 5 |
| AC & Heat Pump Units | 5 ton or less 3 phase A/C unit, min 16 SEER | Standard 5 ton or less A/C unit | Ton | ENComm_Cooling | 15 | 80% | 476.38 | \$640.47 | \$— | \$150.00 | \$100.00 | \$0.047 | 4.19 | 3.16 | 5 |
| AC & Heat Pump Units | 6–10 ton ac unit, must meet CEE tier 1 | Standard 6–10 ton A/C unit | Ton | ENComm_Cooling | 15 | 80% | 130.15 | \$174.98 | \$— | \$100.00 | \$50.00 | \$0.047 | 2.49 | 1.46 | 5 |
| AC & Heat Pump Units | 11–19 ton ac unit, min 10.8 EER must meet CEE tier 1 | Standard 11–19 ton A/C unit | Ton | ENComm_Cooling | 15 | 80% | 197.67 | \$265.76 | \$— | \$100.00 | \$50.00 | \$0.047 | 3.59 | 2.14 | 5 |
| AC & Heat Pump Units | 20 ton or more A/C unit, min 10 EER must meet CEE tier 1 | Standard 20 ton+ A/C unit | Ton | ENComm_Cooling | 15 | 80% | 112.72 | \$151.55 | \$— | \$75.00 | \$50.00 | \$0.047 | 2.19 | 1.61 | 5 |
| Economizers | Air-side economizer control addition | No prior control | Ton | ENComm_Cooling | 15 | 80% | 300.00 | \$403.34 | \$— | \$170.00 | \$75.00 | \$0.047 | 3.62 | 1.95 | 2, 6 |
| Economizers | Water-side economizer control addition | No prior control | Ton | ENComm_Cooling | 10 | 80% | 1,199.10 | \$1,138.47 | \$— | \$463.00 | \$75.00 | \$0.047 | 6.93 | 2.06 | 2, 6 |
| Economizers | Air-side economizer system repair | Non-functional Economizer | Unit | ENComm_Cooling | 15 | 80% | 4,499.29 | \$6,049.13 | \$— | \$630.00 | \$250.00 | \$0.047 | 10.49 | 6.32 | 2, 6 |
| Evaporative coolers/pre-coolers | Pre-cooler added to condenser | Standard air cooled A/C unit | Ton | ENComm_Cooling | 10 | 80% | 832.30 | \$790.22 | \$— | \$200.00 | \$100.00 | \$0.047 | 4.54 | 2.89 | 2 |
| Evaporative coolers/pre-coolers | Retrofit to direct evaporative cooler | Replacing standard A/C unit | Ton | ENComm_Cooling | 15 | 80% | 902.52 | \$1,213.41 | \$— | \$400.00 | \$200.00 | \$0.047 | 4.00 | 2.41 | 2 |
| Evaporative coolers/pre-coolers | Retrofit to indirect evaporative cooler | Replacing standard A/C unit | Ton | ENComm_Cooling | 15 | 80% | 676.89 | \$910.06 | \$— | \$550.00 | \$300.00 | \$0.047 | 2.19 | 1.37 | 2 |
| Programmable thermostats | 7-day, two-stage setback thermostat | Manual thermostat | Unit | ENComm_HVAC | 11 | 80% | 4,209.94 | \$3,903.54 | \$— | \$174.76 | \$40.00 | \$0.047 | 13.13 | 9.03 | 2, 6 |
| Automated control systems | Energy management control systems | Manual controls | Square Feet | ENComm_HVAC | 14 | 80% | 1.20 | \$1.38 | \$— | \$0.95 | \$0.30 | \$0.047 | 3.09 | 1.26 | 2, 6 |
| Automated control systems | Control system reprogramming/optimization | Automated control system | Square Feet | ENComm_HVAC | 4 | 80% | 0.75 | \$0.26 | \$— | \$0.15 | \$0.10 | \$0.047 | 1.57 | 1.21 | 5, 6 |
| Automated control systems | Lodging room occupancy control system | Manual controls | Room | ENComm_HVAC | 12 | 80% | 900.00 | \$901.96 | \$— | \$75.00 | \$50.00 | \$0.047 | 7.82 | 6.43 | 5, 6 |
| Variable speed fans/pumps | Variable speed drive, fan | Single speed HVAC system fan | HP | ENComm_HVAC | 15 | 96% | 1,078.29 | \$1,309.08 | \$— | \$187.00 | \$60.00 | \$0.047 | 11.35 | 5.40 | 2, 6 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------|---|--------------------------------|--------------|----------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Variable speed fans/pumps | Variable speed drive, pump | Single speed HVAC system pump | HP | ENComm_HVAC | 15 | 96% | 891.74 | \$1,082.60 | \$— | \$187.00 | \$60.00 | \$0.047 | 10.20 | 4.64 | 2, 6 |
| Variable speed controls | Variable speed drives | Standard motor, 5-200 hp | HP | ENComm_Misc | 10 | 96% | 3,542.00 | \$2,770.68 | \$— | \$187.00 | \$60.00 | \$0.047 | 11.74 | 7.63 | 2 |
| Premium windows | SHGC of .30 or less and u-factor .30 or less. | Standard window | Square Feet | ENComm_HVAC | 30 | 80% | 1.38 | \$2.72 | \$— | \$1.50 | \$1.50 | \$0.047 | 1.39 | 1.39 | 2 |
| Efficient windows | SHGC of .40 or less and u-factor .42 or less. | Standard window | Square Feet | ENComm_HVAC | 30 | 80% | 0.92 | \$1.81 | \$— | \$0.68 | \$1.00 | \$0.047 | 1.39 | 1.84 | 2 |
| Window shading | Adding window shade screen | No screen or other shading | Square Feet | ENComm_Cooling | 10 | 80% | 2.10 | \$1.99 | \$— | \$1.00 | \$0.50 | \$0.047 | 2.66 | 1.60 | 2 |
| Reflective roofing | Adding reflective roof treatment | Non-reflective low pitch roof | Square Feet | ENComm_Cooling | 15 | 80% | 0.40 | \$0.54 | \$— | \$0.32 | \$0.05 | \$0.047 | 6.25 | 1.51 | 2 |
| Roof/ceiling insulation | Increasing to R24 min insulation | Insulation level, R11 or less | Square Feet | ENComm_HVAC | 40 | 80% | 0.92 | \$2.09 | \$— | \$0.83 | \$0.10 | \$0.047 | 11.69 | 2.30 | 2 |
| Roof/ceiling insulation | Increasing to R38 min insulation | Insulation level, R11 or less | Square Feet | ENComm_HVAC | 40 | 80% | 1.46 | \$3.32 | \$— | \$0.95 | \$0.20 | \$0.047 | 9.88 | 3.04 | 2 |
| Wall insulation | Increase to R11 min insulation | Insulation level, R5 or less | Square Feet | ENComm_HVAC | 40 | 80% | 1.04 | \$2.38 | \$— | \$0.62 | \$0.05 | \$0.047 | 19.18 | 3.45 | 2 |
| Wall insulation | Increase to R19 min insulation | Insulation level, R5 or less | Square Feet | ENComm_HVAC | 40 | 80% | 2.44 | \$5.54 | \$— | \$0.74 | \$0.10 | \$0.047 | 20.67 | 6.09 | 2 |
| Refrigeration cases | Efficient, medium-temp open case | Standard medium-temp open case | Linear Foot | ENComm_Refrigeration | 16 | 96% | 148.18 | \$174.67 | \$— | \$100.00 | \$20.00 | \$0.047 | 6.22 | 1.62 | 2 |
| Refrigeration cases | Efficient, medium-temp reach-in | Standard medium-temp open case | Linear Foot | ENComm_Refrigeration | 16 | 96% | 564.94 | \$665.92 | \$— | \$100.00 | \$100.00 | \$0.047 | 5.05 | 5.05 | 2 |
| Refrigeration cases | Efficient, low-temp reach-in (reach-in) | Standard low-temp reach-in | Linear Foot | ENComm_Refrigeration | 16 | 96% | 478.36 | \$563.87 | \$— | \$100.00 | \$150.00 | \$0.047 | 3.14 | 4.35 | 2 |
| Refrigeration cases | Efficient, low-temp reach-in (open case) | Standard low-temp open case | Linear Foot | ENComm_Refrigeration | 16 | 96% | 1,208.00 | \$1,423.94 | \$— | \$100.00 | \$150.00 | \$0.047 | 6.61 | 8.61 | 2 |
| Refrigeration cases | Efficient, low-temp reach-in (coffin case) | Standard low-temp coffin case | Linear Foot | ENComm_Refrigeration | 16 | 96% | 703.42 | \$829.16 | \$— | \$100.00 | \$55.00 | \$0.047 | 9.04 | 6.06 | 2 |
| Refrigeration cases | Vertical night covers | No covers present | Linear Foot | ENComm_Refrigeration | 5 | 96% | 148.00 | \$58.87 | \$— | \$9.00 | \$9.00 | \$0.047 | 3.54 | 3.54 | 2 |
| Refrigeration cases | Horizontal night covers | No covers present | Linear Foot | ENComm_Refrigeration | 5 | 96% | 59.00 | \$23.47 | \$— | \$9.00 | \$5.00 | \$0.047 | 2.90 | 1.94 | 2 |
| Refrigeration cases | Refrigeration line insulation | No insulation present | Linear Foot | ENComm_Refrigeration | 11 | 96% | 17.00 | \$14.41 | \$— | \$2.00 | \$1.00 | \$0.047 | 7.69 | 5.01 | 2 |
| Refrigeration cases | Door gasket—walk-in | No or damaged door gasket | Linear Foot | ENComm_Refrigeration | 4 | 96% | 137.50 | \$43.70 | \$— | \$4.00 | \$2.00 | \$0.047 | 4.96 | 4.04 | 2 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|------------------------------|--|--|-----------------|----------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Refrigeration cases | Door gasket—reach-in | Damaged door gasket | Linear Foot | ENComm_Refrigeration | 4 | 96% | 92.50 | \$29.40 | \$— | \$4.00 | \$1.00 | \$0.047 | 5.28 | 3.43 | 2 |
| Refrigeration cases | Auto-closer—walk-in | No or damaged auto closer, low-temp | Unit | ENComm_Refrigeration | 8 | 96% | 2,470.00 | \$1,554.33 | \$— | \$433.00 | \$50.00 | \$0.047 | 8.98 | 2.80 | 2 |
| Refrigeration cases | Auto-closer—reach-in | Damaged auto closer, low-temp | Unit | ENComm_Refrigeration | 8 | 96% | 1,297.00 | \$816.18 | \$— | \$300.00 | \$50.00 | \$0.047 | 7.06 | 2.23 | 2 |
| Refrigeration cases | Auto-closer—walk-in | No or damaged auto closer, med-temp | Unit | ENComm_Refrigeration | 8 | 96% | 1,067.00 | \$671.45 | \$— | \$433.00 | \$40.00 | \$0.047 | 7.15 | 1.38 | 2 |
| Refrigeration cases | Auto-closer—reach-in | Damaged auto closer, med-temp | Unit | ENComm_Refrigeration | 8 | 96% | 243.00 | \$152.92 | \$— | \$125.00 | \$40.00 | \$0.047 | 2.85 | 1.10 | 2 |
| Refrigeration cases | No-heat glass doors | Standard low-temp reach-in | Unit | ENComm_Refrigeration | 12 | 96% | 749.00 | \$687.45 | \$— | \$200.00 | \$50.00 | \$0.047 | 7.75 | 2.88 | 2 |
| Refrigeration cases | Anti-sweat heat (ASH) controls | Low or med-temp case w/out controls | Linear Foot | ENComm_Refrigeration | 8 | 96% | 299.50 | \$188.47 | \$— | \$48.75 | \$40.00 | \$0.047 | 3.35 | 2.90 | 7 |
| Vending machines | ENERGY STAR vending machine | Standard vending machine | Unit | ENComm_Misc | 14 | 96% | 1,472.00 | \$1,563.31 | \$— | \$350.00 | \$75.00 | \$0.047 | 10.41 | 3.68 | 2 |
| Vending machines | Beverage machine control | Vending machine with no sensor | Unit | ENComm_Misc | 14 | 96% | 546.50 | \$580.40 | \$— | \$170.00 | \$75.00 | \$0.047 | 5.53 | 2.90 | 2 |
| Vending machines | Other cold product control | Vending machine with no sensor | Unit | ENComm_Misc | 14 | 96% | 546.50 | \$580.40 | \$— | \$170.00 | \$50.00 | \$0.047 | 7.36 | 2.92 | 2 |
| Vending machines | Non-cooled snack control | Vending machine with no sensor | Unit | ENComm_Misc | 14 | 96% | 382.55 | \$406.28 | \$— | \$170.00 | \$25.00 | \$0.047 | 9.07 | 2.14 | 2 |
| Commercial kitchen equipment | ENERGY STAR dishwasher | Standard dishwasher | Unit | ENComm_Misc | 11 | 96% | 231.00 | \$197.54 | \$— | \$55.00 | \$15.00 | \$0.047 | 7.33 | 2.95 | 2 |
| Commercial kitchen equipment | Low-temperature dish machine | Dish machine w/electric booster | kW | ENComm_Misc | 13 | 96% | 657.86 | \$654.56 | \$— | \$127.00 | \$75.00 | \$0.047 | 5.93 | 4.03 | 2 |
| Commercial kitchen equipment | ENERGY STAR refrigerator | Standard refrigerator | Refrigerator | ENComm_Misc | 13 | 96% | 85.71 | \$85.28 | \$— | \$30.00 | \$30.00 | \$0.047 | 2.41 | 2.41 | 2 |
| Commercial kitchen equipment | ENERGY STAR 2.0 solid or glass door refrigerator - less than 30 cu.ft. | Solid or glass door refrigerator: less than 30 ft ³ . | Refrigerator or | ENComm_Refrigeration | 12 | 96% | 4.25 | \$3.90 | \$— | \$73.62 | \$75.00 | \$0.047 | 0.05 | 0.05 | 8, 9 |
| Commercial kitchen equipment | Ice maker, up to 200 lbs/day | Standard ice maker of the same size | Unit | ENComm_Misc | 10 | 96% | 161.20 | \$126.10 | \$— | \$- | \$100.00 | \$0.047 | 1.13 | 1.13 | 10 |
| Commercial kitchen equipment | Ice maker, more than 200 lbs/day | Standard ice maker of the same size | Unit | ENComm_Misc | 10 | 96% | 596.33 | \$466.47 | \$— | \$- | \$200.00 | \$0.047 | 1.96 | 1.96 | 11 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|--------------------------|-----------------------------------|-------------------------------------|--------------|----------------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Evaporator fans | Evaporator fan controls | Med-temp walk-in with no controls | Unit | ENComm_Refrigeration | 5 | 96% | 361.00 | \$143.59 | \$— | \$85.00 | \$25.00 | \$0.047 | 3.28 | 1.38 | 2 |
| Evaporator fans | Efficient evaporator fan motors | Med- or low-temp walk-in | Motor | ENComm_Refrigeration | 10 | 96% | 478.30 | \$370.92 | \$— | \$161.00 | \$100.00 | \$0.047 | 2.91 | 1.97 | 2 |
| Evaporator fans | ECM case fan motors | Standard, shaded-pole fan motors | Motor | ENComm_Refrigeration | 15 | 96% | 477.00 | \$532.59 | \$— | \$96.63 | \$60.00 | \$0.047 | 6.20 | 4.35 | 12 |
| Compressors/c condensers | Efficient, low-temp compressor | Standard low-temp compressor | Ton | ENComm_Refrigeration | 15 | 96% | 1,051.00 | \$1,173.49 | \$— | \$132.00 | \$45.00 | \$0.047 | 11.93 | 6.33 | 2 |
| Compressors/c condensers | Efficient, air-cooled condenser | Standard air cooled condenser | Ton | ENComm_Refrigeration | 15 | 96% | 410.01 | \$457.80 | \$— | \$140.30 | \$100.00 | \$0.047 | 3.68 | 2.78 | 2 |
| Compressors/c condensers | Efficient, water-cooled condenser | Standard air cooled condenser | Ton | ENComm_Refrigeration | 15 | 96% | 559.03 | \$624.18 | \$— | \$209.00 | \$100.00 | \$0.047 | 4.75 | 2.59 | 2 |
| Compressors/c condensers | Efficient, evaporative, condenser | Standard air cooled condenser | Ton | ENComm_Refrigeration | 15 | 96% | 678.74 | \$757.84 | \$— | \$278.00 | \$200.00 | \$0.047 | 3.14 | 2.37 | 2 |
| Head/suction pressure | Floating head pressure controller | Standard head pressure control | HP | ENComm_Refrigeration | 15 | 96% | 692.50 | \$773.21 | \$— | \$271.20 | \$60.00 | \$0.047 | 8.02 | 2.51 | 13 |
| Head/suction pressure | Floating suction pressure | Standard suction pressure control | HP | ENComm_Refrigeration | 16 | 96% | 272.91 | \$321.69 | \$— | \$52.48 | \$10.00 | \$0.047 | 13.53 | 4.86 | 2 |
| Office equipment | PC network power management | No central control | Unit | ENComm_Office | 4 | 96% | 99.00 | \$31.21 | \$— | \$13.80 | \$10.00 | \$0.047 | 2.05 | 1.64 | 14 |
| Laundry machines | High-efficiency washer | Standard washer, electric hot water | Washer | ENComm_Misc | 14 | 96% | 287.00 | \$304.80 | \$— | \$195.00 | \$25.00 | \$0.047 | 7.60 | 1.45 | 2 |
| Laundry machines | High-efficiency, coin-op washer | Coin-op washer, electric hot water | Washer | ENComm_Misc | 8 | 96% | 828.00 | \$525.63 | \$— | \$230.07 | \$200.00 | \$0.047 | 2.11 | 1.88 | 2 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage. *Idaho Power Demand-Side Management Potential Study* by Nexant, Inc., 2009.

^c Estimated kWh savings measured at the customers meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the *2011 Integrated Resource Plan (IRP)*.

^e Incremental participant cost prior to customer incentives.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

ⁱ Evergreen Consulting Group, LLC. *Idaho Power Lighting Tool*. 2013.

^j Idaho Power Demand-Side Management Potential Study by Nexant, Inc. *IPC DSM Potential - Commercial Model 081209.xlsm*. 2009.

^k RTF. *ComGroceryDisplayCaseLEDs_v2_2* and *ComGroceryCaseLEDs_v1.1.xls*. 2013. T12 to LED. Averaged the measures for less than 4 W/in. ft. and 4-8.5 W/in. ft.

^l RTF. *ComGroceryDisplayCaseLEDs_v2_2* and *ComGroceryCaseLEDs_v1.1.xls*. 2013. T8 to LED. Averaged the measures for less than 4 W/in. ft. and 4-8.5 W/in. ft.

^m Savings and participant costs calculated from Idaho Power engineering estimates and research. Participant costs include total install cost of the measure.

ⁿ Saving values identified by ADM Associates as needing further review in impact evaluation. Will be reviewed and updated in 2014.

^o RTF. *ComGroceryAntiSweatHeaters_v2_0.xlsm*. 2013.

^p RTF. *ComRefrigerator_v3.xlsm*. Average solid and glass door. 2012.

^q Measure not cost-effective. Will be removed in 2014.

^r RTF. *ComIceMaker_v1_1.xls*. Average of all ENERGY STAR air-cooled models producing less than 200 lbs/day. Measure deactivated by RTF in 2013. Will review for 2014.

^s RTF. *ComIceMaker_v1_1.xls*. Average of all Energy Star® air cooled models producing between 200-1000 lbs/day. Measure deactivated by RTF in 2013. Will review for 2014.

^t RTF. *ComGroceryDisplayECMs_v2_2.xlsm*. 2012.

¹³ RTF. ComGroceryFHPCSingleCompressor_v1_1.xls. 2012. Averaged the measures for condensing unit and remote condenser low and medium temperature.

¹⁴ RTF. NonResNetCompPwrMgt_v3_0.xlsm. 2011. RTF reviewed for 2013 and made savings applicable for schools only. Company will review in 2014.

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Irrigation Efficiency Rewards

Segment: Irrigation

2013 Program Results

| Cost Inputs (NPV) | | Ref |
|--------------------------------------|------------------|-----------------------|
| Program Administration | | \$ 464,746 |
| | Menu \$ 965,139 | |
| Program Incentives..... | Custom 1,011,501 | 1,976,640 I |
| Total Utility Cost | | \$ 2,441,386 P |
| Measure Equipment and Installation | Menu | \$ 2,702,680 |
| (Incremental Participant Cost) | Custom | 12,056,502 |
| | | 14,759,181 M |

| Net Benefit Inputs (NPV) | | Ref |
|---|-------------|-------------------------|
| Resource Savings | | |
| 2013 Annual Gross Energy (kWh)—Menu | 14,302,824 | |
| NPV Cumulative Energy (kWh)..... | 104,701,908 | \$ 12,692,056 |
| 2013 Annual Gross Energy (kWh)—Custom | 4,208,397 | |
| NPV Cumulative Energy (kWh)..... | 30,807,007 | 3,734,452 |
| Total Electric Savings | | \$ 16,426,508 S |
| Participant Bill Savings | | |
| NPV Cumulative Participant Savings | Menu | \$ 5,771,358 |
| | Custom | 1,698,138 |
| | | \$ 7,469,496 B |
| Other Benefits | | |
| Non-Energy Benefits..... | Menu | \$ 3,151,599 |
| | Custom | 4,741,563 |
| Total Non-Energy Benefits | | \$ 7,893,163 NEB |

| Benefits and Costs Included in Each Test | |
|--|---|
| Utility Cost Test | = Menu S + (Custom S * NTG) = P |
| Total Resource Cost Test | = Menu S + (Custom S * NTG) + (NEB * NTG) = P + (Menu M - I) + ((Custom M - I) * NTG) |
| Ratepayer Impact Measure Test..... | = Menu S + (Custom S * NTG) = P + Menu B + (Custom B * NTG) |
| Participant Cost Test | = B + I + NEB = M |

| Summary of Cost-Effectiveness Results | | | |
|---------------------------------------|---------------|--------------|-------|
| Test | Benefit | Cost | Ratio |
| Utility Cost Test..... | \$ 15,492,895 | \$ 2,441,386 | 6.35 |
| Total Resource Cost Test... | 21,412,767 | 12,462,677 | 1.72 |
| Ratepayer Impact Measure Test..... | 15,492,895 | 9,486,348 | 1.63 |
| Participant Cost Test..... | 17,339,299 | 14,759,181 | 1.17 |

| Assumptions for Levelized Calculations | |
|--|---------|
| Discount Rate | |
| Nominal (WACC) | 7.00% |
| Real ((1 + WACC) / (1 + Escalation)) - 1 | 3.88% |
| Escalation Rate | 3.00% |
| Net-to-Gross—Custom Option Only & NEB | 75.00% |
| Average Customer Segment Rate/kWh | \$0.059 |
| Line Losses | 10.90% |

Notes: Energy savings are combined for projects under the Custom and Menu program. Savings under each Custom project is unique and individually calculated and assessed.
Green Rewind initiative is available to agricultural, commercial, and industrial customers. Agricultural motor rewinds are paid under Irrigation Efficiency.
No NTG. Deemed savings from the Regional Technical Forum (RTF) already accounts for net realized energy savings.
Non-energy benefits based on Idaho Power engineering estimates of annual yield benefit and labor, maintenance, and water savings for Custom and Menu projects.

Year:2013 Program: Irrigation Efficiency Rewards Market Segment: Irrigation Program Type: Energy Efficiency

| Measure Name ^a | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^b | NTG ^c | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|---------------------------|--|--|--------------|----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^d | NPV Avoided Costs ^e | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^f | Incentive/ Unit | Admin Cost (\$/kWh) ^g | UC Ratio ^h | TRC Ratio ⁱ | |
| Nozzle Replacement | New flow-control-type nozzles replacing existing brass nozzles or worn out flow control nozzles of same flow rate or less. | Brass nozzles or worn out flow control nozzles of same flow rate or less | Unit | IPC_Irrigation | 4 | 100% | 40.56 | \$17.48 | \$— | \$6.52 | \$1.50 | \$0.025 | 6.93 | 2.32 | 1 |
| Nozzle Replacement | New nozzles replacing existing worn nozzles of same flow rate or less | Worn nozzle of same flow rate or less | Unit | IPC_Irrigation | 4 | 100% | 40.56 | \$17.48 | \$— | \$2.44 | \$0.25 | \$0.025 | 13.74 | 5.05 | 1 |
| Sprinklers | Rebuilt or new brass impact sprinklers | | Unit | IPC_Irrigation | 5 | 100% | 28.22 | \$15.12 | \$— | \$14.18 | \$2.75 | \$0.025 | 4.37 | 1.02 | 1 |
| Levelers | Rebuilt wheel line levelers | | Unit | IPC_Irrigation | 5 | 100% | 41.68 | \$22.34 | \$— | \$0.93 | \$0.75 | \$0.025 | 12.41 | 11.28 | 1, 2 |
| Sprinklers | New rotating-type sprinklers or low-pressure pivot sprinkler heads with the same flow rate or less | Worn sprinkler with the same flow rate or less | Unit | IPC_Irrigation | 5 | 100% | 28.00 | \$15.01 | \$— | \$13.66 | \$2.75 | \$0.025 | 4.34 | 1.04 | 3 |
| Regulator Replacement | New low pressure regulators | | Unit | IPC_Irrigation | 5 | 100% | 38.00 | \$20.36 | \$— | \$7.05 | \$5.00 | \$0.025 | 3.41 | 2.54 | 3 |
| Gasket Replacement | New gaskets for hand lines, wheel lines or portable mainline | | Unit | IPC_Irrigation | 5 | 100% | 169.68 | \$90.93 | \$— | \$4.54 | \$1.00 | \$0.025 | 17.24 | 10.32 | 1 |
| Hub Replacement | New wheel line hubs | | Unit | IPC_Irrigation | 10 | 100% | 72.90 | \$74.04 | \$— | \$57.52 | \$12.00 | \$0.025 | 5.35 | 1.25 | 1 |
| New Goose Necks | New goose neck with drop tube or boomback | | Outlet | IPC_Irrigation | 15 | 100% | 14.50 | \$20.69 | \$— | \$4.80 | \$1.00 | \$0.025 | 15.16 | 4.01 | 1 |
| Pipe Repair | Cut and pipe press or weld repair of leaking hand lines, wheel lines, and portable mainline | | Joint | IPC_Irrigation | 8 | 100% | 84.31 | \$70.22 | \$— | \$20.71 | \$8.00 | \$0.025 | 6.94 | 3.08 | 1 |
| Gasket Replacement | New center pivot base boot gasket | | Unit | IPC_Irrigation | 8 | 100% | 1,453.84 | \$1,210.89 | \$— | \$287.59 | \$125.00 | \$0.025 | 7.49 | 3.73 | 1 |

^a Available measures in the Irrigation Efficiency Menu Incentive Option. For the Custom Incentive Option, projects are thoroughly reviewed by Idaho Power staff.

^b Average measure life.

^c No NTG percentage. Deemed savings from RTF includes realization rate.

^d Estimated kWh savings measured at the customer's meter, excluding line losses.

^e Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the 2011 Integrated Resource Plan (IRP).

^f Incremental participant cost prior to customer incentives.

^g Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^h Utility Cost Ratio = (NPV Avoided Costs * NTG)/((Admin Cost/kWh * kWh Savings) + Incentives).

¹ Total Resource Cost Ratio = $((NPV \text{ Avoided Costs} + NEB) * NTG) / ((Admin \text{ Cost}/KWh * kWh \text{ Savings}) + Incentives + ((Incremental \text{ Participant Cost} - Incentives) * NTG))$

¹ RTF. AgIrrigationHardware_v3.xlsm. 2013. Three year weighted average customer participation. Applied percentages to RTF measures in Western Idaho (13%), Eastern Washington & Oregon (4%), and Eastern & Southern Idaho (83%).

² Average costs from customer applications.

³ RTF. IrrAgSprinklerNozzleFY10v2_1.xls. Western Idaho. 2010.

Year:2013 Program: Irrigation Efficiency Rewards—Green Motors Market Segment: Irrigation Program Type: Energy Efficiency

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------------|---|--------------------------|--------------|----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 15HP | Standard rewind practice | Motor | IPC_Irrigation | 18 | 75% | 317.00 | \$519.87 | \$— | \$154.35 | \$30.00 | \$0.050 | 9.07 | 2.86 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 20HP | Standard rewind practice | Motor | IPC_Irrigation | 18 | 75% | 425.00 | \$696.98 | \$— | \$172.21 | \$40.00 | \$0.050 | 9.10 | 3.34 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 25HP | Standard rewind practice | Motor | IPC_Irrigation | 17 | 75% | 595.00 | \$935.11 | \$— | \$196.76 | \$50.00 | \$0.050 | 9.38 | 3.79 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 30HP | Standard rewind practice | Motor | IPC_Irrigation | 17 | 75% | 640.00 | \$1,005.84 | \$— | \$216.10 | \$60.00 | \$0.050 | 8.75 | 3.71 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 40HP | Standard rewind practice | Motor | IPC_Irrigation | 17 | 75% | 746.00 | \$1,172.43 | \$— | \$264.09 | \$80.00 | \$0.050 | 8.00 | 3.55 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 50HP | Standard rewind practice | Motor | IPC_Irrigation | 17 | 75% | 802.00 | \$1,260.44 | \$— | \$292.35 | \$100.00 | \$0.050 | 7.20 | 3.43 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 60HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 765.00 | \$1,351.84 | \$— | \$344.79 | \$120.00 | \$0.050 | 6.83 | 3.20 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 70HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 788.00 | \$1,392.48 | \$— | \$372.69 | \$150.00 | \$0.050 | 5.88 | 3.03 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 100HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 1,040.00 | \$1,837.79 | \$— | \$462.33 | \$200.00 | \$0.050 | 5.83 | 3.18 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 125HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 1,157.00 | \$2,044.54 | \$— | \$519.23 | \$250.00 | \$0.050 | 5.31 | 3.13 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 150HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 1,376.00 | \$2,431.54 | \$— | \$578.37 | \$300.00 | \$0.050 | 5.27 | 3.29 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 200HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 1,821.00 | \$3,217.90 | \$— | \$696.28 | \$400.00 | \$0.050 | 5.24 | 3.54 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 250HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 2,823.00 | \$4,988.54 | \$— | \$894.90 | \$500.00 | \$0.050 | 6.22 | 4.17 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 300HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 3,370.00 | \$5,955.15 | \$— | \$904.58 | \$600.00 | \$0.050 | 6.20 | 4.71 | 1 |

| Measure Name | Measure Descriptions | Replacing | Measure Unit | End Use | Measure Life (yrs) ^a | NTG ^b | Benefit | | | Cost | | | Benefit/Cost Tests | | Source |
|-----------------------------|---|--------------------------|--------------|----------------|---------------------------------|------------------|---|--------------------------------|--------------------------|---|-----------------|----------------------------------|-----------------------|------------------------|--------|
| | | | | | | | Annual Gross Energy Savings (kWh/yr) ^c | NPV Avoided Costs ^d | Non-Energy Benefit (NEB) | Gross Incremental Participant Cost ^e | Incentive/ Unit | Admin Cost (\$/kWh) ^f | UC Ratio ^g | TRC Ratio ^h | |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 350HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 3,929.00 | \$6,942.96 | \$— | \$948.10 | \$700.00 | \$0.050 | 6.20 | 5.07 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 400HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 4,456.00 | \$7,874.23 | \$— | \$1,058.93 | \$800.00 | \$0.050 | 6.16 | 5.12 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 450HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 5,003.00 | \$8,840.83 | \$— | \$1,157.49 | \$900.00 | \$0.050 | 6.15 | 5.22 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 500HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 5,567.00 | \$9,837.48 | \$— | \$1,250.49 | \$1,000.00 | \$0.050 | 6.16 | 5.32 | 1 |
| Green Motors Program Rewind | Green Motors Program Rewind: Motor size 600HP | Standard rewind practice | Motor | IPC_Irrigation | 20 | 75% | 6,193.00 | \$10,943.69 | \$— | \$1,842.75 | \$1,200.00 | \$0.050 | 5.80 | 4.33 | 1 |

^a Average measure life.

^b Net-to-Gross (NTG) percentage.

^c Estimated kWh savings measured at the customer's meter, excluding line losses.

^d Sum of NPV of avoided costs. Based on end-use load shape; measure life; and savings, including line losses and alternative costs by pricing period as provided in the 2011 Integrated Resource Plan (IRP).

^e Incremental participant cost prior to customer incentives.

^f Average program administration and overhead costs to achieve each kWh of savings. Calculated from 2013 actuals.

^g Utility Cost Ratio = (NPV Avoided Costs * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives).

^h Total Resource Cost Ratio = ((NPV Avoided Costs + NEB) * NTG) / ((Admin Cost/kWh * kWh Savings) + Incentives + ((Incremental Participant Cost - Incentives) * NTG))

ⁱ Regional Technical Forum (RTF). AgGreenMotorRewind_v2_0.xlsm. 2013.