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IDAHO PUBLIC  
UTILITIES COMMISSION

**BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION**

<b>IN THE MATTER OF THE</b>	)	
<b>APPLICATION OF ROCKY</b>	)	<b>CASE NO. PAC-E-11-12</b>
<b>MOUNTAIN POWER FOR</b>	)	
<b>APPROVAL OF CHANGES TO ITS</b>	)	<b>Direct Testimony of Paul H. Clements</b>
<b>ELECTRIC SERVICE SCHEDULES</b>	)	<b>Redacted</b>
<b>AND A PRICE INCREASE OF \$32.7</b>	)	
<b>MILLION, OR APPROXIMATELY</b>	)	
<b>15.0 PERCENT</b>	)	

**ROCKY MOUNTAIN POWER**

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**CASE NO. PAC-E-11-12**

**May 2011**

1 **Q. Please state your name, business address and present position with Rocky**  
2 **Mountain Power (the “Company”), a division of PacifiCorp.**

3 A. My name is Paul H. Clements. My business address is 201 S. Main, Suite 2300,  
4 Salt Lake City, Utah 84111. My position is Originator/Power Marketer for  
5 PacifiCorp Energy. PacifiCorp Energy, like Rocky Mountain Power, is a division  
6 of PacifiCorp.

7 **Q. How long have you been in your present position?**

8 A. I have been in my present position since December 2004.

9 **Q. Please describe your education and business experience.**

10 A. I have a B.S. in Business Management from Brigham Young University. I worked  
11 in the merchant energy sector for approximately seven years in pricing and  
12 structuring, origination, and trading roles for Illinova and Duke Energy. I have  
13 been employed by the Company since 2004 as an originator/power marketer  
14 responsible for negotiating interruptible retail special contracts, negotiating  
15 qualifying facility contracts, and managing wholesale or market-based energy and  
16 capacity contracts with other utilities and power marketers. I was the Company  
17 representative who negotiated the 2006 and the 2007 through 2010 electric  
18 service agreements with Monsanto, as well as the interim electric service  
19 agreements in 2011. I have managed all Monsanto contract-related issues since  
20 late 2004.

21 **Purpose and Summary of Testimony**

22 **Q. What is the purpose of your testimony?**

23 A. The purpose of my testimony is to provide the analysis and recommendation

1 regarding the economic valuation of the interruptible products offered by  
2 Monsanto to determine the interruptible credit amount for inclusion in a  
3 Monsanto electric service agreement. My testimony will address the following  
4 areas:

- 5 • provide a summary of how the Company updated the valuation of the  
6 Monsanto interruptible products consistent with the Commission findings  
7 in Order No. 32196 when determining its recommended credit value in  
8 this proceeding;
- 9 • provide a comparison of the Company's recommended credit value in this  
10 proceeding to the value established by the Commission in Case No. PAC-  
11 E-10-07 (the "2010 General Rate Case"); and
- 12 • provide a recommendation on an interruptible credit value to be included  
13 in a Monsanto contract.

14 **Q. Why is Rocky Mountain Power filing testimony on the value of the Monsanto**  
15 **interruptible products in conjunction with this general rate case filing?**

16 **A.** In its Order No. 32224 dated April 18, 2011, the Commission stated the following  
17 regarding the value of the Monsanto interruptible credit:

18 "...we find that it is both reasonable and appropriate that the value  
19 of the Monsanto interruptible credit remain subject to adjustment  
20 commensurate with the Commission-approved adjustments of the  
21 Company's firm power and energy charges over time."<sup>1</sup>

22 Since the Company is proposing a change to Monsanto's firm power and energy  
23 charges as part of this general rate case filing, the Company is also providing a

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<sup>1</sup>Order No. 32224 in Case No. PAC-E-10-07, page 7.

1 recommended value and supporting evidence regarding the Monsanto  
2 interruptible credit.

3 **Q. Has the Commission recently issued findings regarding the value of**  
4 **Monsanto's interruptible products?**

5 A. Yes. In Confidential Attachment C of Order No. 32196 in the 2010 General Rate  
6 Case, the Commission established the interruptible product value for each of the  
7 interruptible products provided by Monsanto. In its detailed findings in that  
8 Order, the Commission provided an explanation of how the recommended values  
9 were derived. In most instances, the Commission's recommended values were  
10 established using selected results from the various models and methodologies  
11 proposed by the different parties in the proceeding.

12 **Valuation of Monsanto's Interruptible Products**

13 **Q. What approach did the Company utilize for the valuation of Monsanto's**  
14 **interruptible products when determining its recommended interruptible**  
15 **credit for this proceeding?**

16 A. The Company reviewed the detailed Commission findings addressing Monsanto  
17 interruptible value in the 2010 General Rate Case. Based on those findings the  
18 Company utilized the same models and methodologies with updated assumptions  
19 to reflect current market conditions to establish recommended interruptible  
20 product values in this proceeding.

1 **Q. Please explain how the Company utilized the models and methodologies**  
2 **consistent with the Commission findings to determine a recommended value**  
3 **for each Monsanto interruptible product.**

4 A. In Order No. 32196, the Commission provided details regarding which models  
5 and methodologies were used to derive the recommended values for the three  
6 Monsanto interruptible products: (1) non-spinning operating reserves; (2)  
7 economic curtailment; and (3) system integrity. I will summarize the Commission  
8 findings for each of these products and the analysis the Company performed for  
9 this proceeding when calculating a recommended value that is consistent with  
10 those findings.

11 *Non-Spinning Operating Reserves*

12 For the non-spinning operating reserves product, the Company  
13 recommends using the average of the Front Office and GRID model results.  
14 Exhibit No. 39 provides an explanation of each of these models and how they are  
15 used to calculate the value of the various Monsanto interruptible products. This  
16 approach is consistent with the Commission findings regarding operating  
17 reserves:

18 "The Commission believes that the energy value is most accurately  
19 established using the average of the GRID and Front Office Model  
20 runs as proposed by the Company and supported by Staff."<sup>2</sup>

21 To determine a recommended value for the non-spinning operating reserves  
22 product, the Company updated the Front Office and GRID models with current  
23 assumptions and then averaged the results.

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<sup>2</sup>Order No. 32196 in Case No. PAC-E-10-07, page 56.

1           Next, the Company addressed the issue of additional capacity value for the  
2 non-spinning operating reserves product. In Order No. 32196, the Commission  
3 found the additional capacity value of the non-spinning operating reserves product  
4 to be \$ [REDACTED] million per year. This value was established by taking the average of  
5 the capacity costs of Carrant Creek and the Aero-derivative unit proposed by  
6 Monsanto.<sup>3</sup> The Commission offered the following additional explanation as to  
7 the applicability of this incremental capacity value:

8           “The Commission finds that this value properly blends the current  
9 condition with the longer term capacity view that corresponds with  
10 Monsanto's demonstrated long-term interruptible commitment.....  
11 This approach is also consistent with our desire and expectation  
12 that the parties will execute a five-year contract as opposed to the  
13 three contracts that have been the norm for the parties in the recent  
14 past. In addition to promoting greater price certainty and stability  
15 for Monsanto, a large industrial customer and employer in  
16 southeast Idaho, it would also allow the Company to plan more  
17 effectively into the future. Therefore, the Commission finds that an  
18 extended contract period would serve the public interest.”<sup>4</sup>

19           Therefore, the Company recommends an additional capacity value of \$ [REDACTED]  
20 million in this proceeding.

21           *Economic Curtailment*

22           For the economic curtailment product, the Company recommends using  
23 the average of the Front Office and GRID model results. This approach is  
24 consistent with the Commission findings regarding economic curtailment value:

25           “The Commission finds that the value proposed by RMP...and  
26 accepted by Staff is fair, just and reasonable... The differences in  
27 GRID and FO Model runs, with and without Monsanto Economic  
28 Curtailment, fairly estimate this value.”<sup>5</sup>

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<sup>3</sup>Order No. 32196 in Case No. PAC-E-10-07, pages 56-57.

<sup>4</sup>Order No. 32196 in Case No. PAC-E-10-07, page 57.

<sup>5</sup>Order No. 32196 in Case No. PAC-E-10-07, page 57.

1 To determine a recommended value for the economic curtailment product, the  
2 Company updated the Front Office and GRID models with current assumptions  
3 and then averaged the results.

4 *System Integrity*

5 In Order No. 32196, the Commission set the value of the system integrity  
6 product at \$[REDACTED] million as a compromise between the parties' recommended  
7 values. The Commission provided the following justification for this compromise:

8 "...all customers are subject to interruption to preserve system integrity,  
9 without reimbursement, with an understanding that interruption of a single  
10 large load customer like Monsanto in an emergency brings benefit to RMP  
11 and other customers."<sup>6</sup>

12 For the system integrity product, the Company recommends using the \$[REDACTED]  
13 million value established by the Commission in Order No. 32196.

14 **Summary of Results and Recommendation**

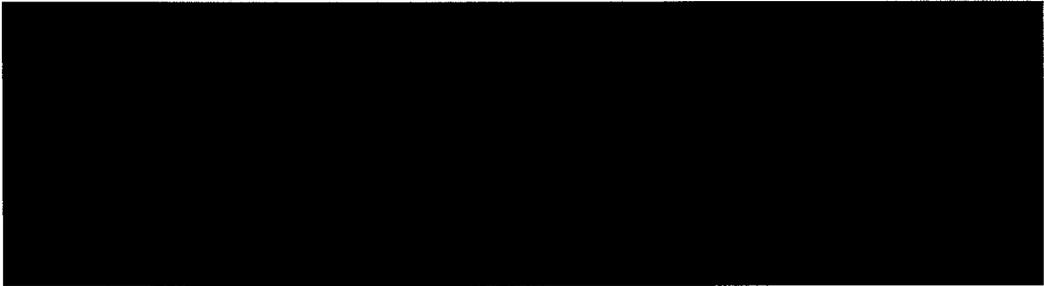
15 **Q. Please summarize the Company's recommendation for the value of**  
16 **Monsanto's interruptible products in this proceeding.**

17 A. The Company performed an updated analysis using models and methodologies  
18 consistent with the Commission findings in Order No. 32196. The individual  
19 model results for the GRID and Front Office models for calendar year 2012 are  
20 summarized in the following table:<sup>7</sup>

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<sup>6</sup>Order No. 32196 in Case No. PAC-E-10-07, page 57.

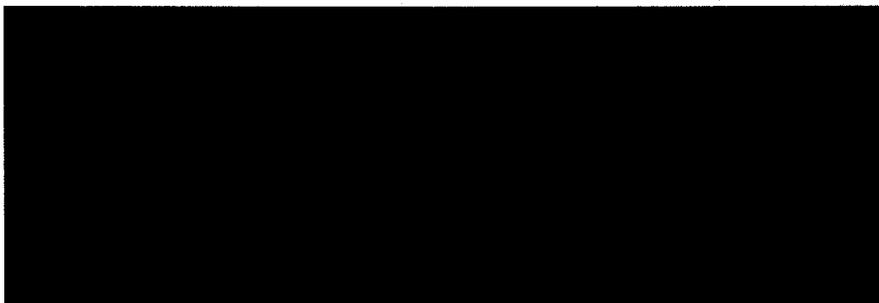
<sup>7</sup>For the System Integrity product, the Company used the Commission's recommended value in Order No. 32196 instead of the actual model results. The GRID and Front Office models were not used to calculate the additional capacity value amount of \$[REDACTED] million. Instead, that value was derived from the Commission findings in Order No. 32196. The GRID model used a March 31, 2011 forward price curve and the Front Office model used a May 18, 2011 forward price curve.



1 Q. Please summarize the Company's recommendation for the value of  
2 Monsanto's interruptible products in this proceeding.

3 A. The Company recommends taking the average results of the Front Office and  
4 GRID models for the energy portion of the non-spinning operating reserves  
5 product and the economic curtailment product. Consistent with the Commission  
6 findings in Order No. 32196, the Company recommends applying \$ [REDACTED] million in  
7 additional capacity value to the non-spinning operating reserves product. The  
8 Company recommends using the Commission's recommended value from Order  
9 No. 32196 for the system integrity product.

10 The Company recommends a total interruptible credit to Monsanto for the  
11 three products of \$ [REDACTED] million. The table below summarizes the value by  
12 product type:



1 **Q. Please provide a comparison of the Company's recommended interruptible**  
2 **product value in this proceeding to that ordered by the Commission in Case**  
3 **No. PAC-E-10-07.**

4 A. The table below compares the Company's recommended Monsanto interruptible  
5 product value for this proceeding to the values found in Confidential Attachment  
6 C of Order No. 32196.



7 **Q. How should the credit value of \$ [REDACTED] million be reflected in the Monsanto**  
8 **contract?**

9 A. The credit value of \$ [REDACTED] million should be reflected as a per unit credit of \$ [REDACTED]  
10 per kW month applicable to the first 162 MW of measured demand in each  
11 month.

12 **Q. Should other interruptible product terms of the contract change at this time?**

13 A. No. The values recommended by the Company apply only if Monsanto provides  
14 the same interruptible products under the same terms and conditions as those  
15 found in the existing contract, with the assumption of 800 hours of economic  
16 curtailment per calendar year.

1 **Q. Does the Company's recommended value of \$ [REDACTED] million impact the**  
2 **Company's general rate case filing?**

3 A. No. The Monsanto interruptible credit value for the test period in question in the  
4 general rate case was set by the Commission in the 2010 General Rate Case. The  
5 \$ [REDACTED] million annual value set in that case will be in effect through calendar year  
6 2011. The Company and Monsanto have agreed<sup>8</sup> to a new contract with a June 1,  
7 2011, through December 31, 2011 term. The new contract includes an  
8 interruptible credit rate that equates to \$ [REDACTED] million per year. The Company  
9 recommends a rate effective date of January 1, 2012, for the interruptible credit  
10 amount of \$ [REDACTED] million recommended in this case.

11 **Q. Does this conclude your direct testimony?**

12 A. Yes.

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<sup>8</sup>At the time of preparation of this filing, the Company and Monsanto had verbally agreed to a new contract under the terms described and were in the process of arranging for execution of the new agreement. Execution of a new agreement is expected prior to the expiration date of the interim agreement which terminates May 31, 2011.

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Exhibit No. 39  
IDAHO PUBLIC UTILITIES COMMISSION Witness: Paul H. Clements

BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

ROCKY MOUNTAIN POWER

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Exhibit Accompanying Direct Testimony of Paul H. Clements

Overview of Monsanto's Curtailment Products

May 2011

**Exhibit No. 39**

**Overview of the Models Used by the Company to  
Value Monsanto's Interruptible Products**

1           The Company primarily utilizes two models to calculate the cost of  
2 obtaining from other sources the same interruptible products that Monsanto  
3 offers. These two models are: 1) the Front Office model and 2) The Generation  
4 and Regulation Initiative Decision (GRID) model.

5           There are many different factors and inputs that influence the forward  
6 value of interruptible products. Each particular model utilized by the Company  
7 captures a reasonable majority of these factors and inputs in its analysis and, even  
8 if used alone, each model could be considered a fair assessor of value for the  
9 product it is pricing. However, each model has certain factors and inputs that it  
10 measures and analyzes with some level of precision and other factors and inputs  
11 that are not measured as well as they are in the other model. For example, one  
12 model used to value operating reserves may do a thorough job of analyzing the  
13 cost of holding reserves on the Company's existing resource portfolio, but that  
14 same model may not incorporate the Company's overall need for operating  
15 reserves in any given hour in its analysis. A second model may thoroughly  
16 incorporate the Company's need in any given hour but may not measure the value  
17 or cost with as much precision as the first model. Therefore, the Company  
18 believes a more balanced approach is to utilize both models in order to make sure  
19 all factors and inputs are appropriately considered when determining the value of

1 each interruptible product. Below is a summary of the models used by the  
2 Company:

3 *Front Office Model*

4 The Front Office model is an Excel based model that utilizes the  
5 Company's forward price curves, the operating characteristics and costs of the  
6 Company's current portfolio of generating assets, and other inputs to determine  
7 the marginal cost of obtaining curtailment products from Company generating  
8 resources and/or market purchases instead of purchasing those same products  
9 from Monsanto. The Front Office model can be used to value operating reserves,  
10 economic curtailment and system integrity.

11 *The GRID Model*

12 The Generation and Regulation Initiative Decision (GRID) model is the  
13 deterministic hourly production dispatch model used to set the Company's net  
14 variable power costs. The GRID model incorporates in its analysis the Company's  
15 operating reserves requirements and determines the "avoided cost" of the  
16 curtailment products. The GRID Model can be used to value operating reserves  
17 and economic curtailment.

18 Below is a summary of how the models are used to calculate a value for  
19 each of the various interruptible products.

20 **Operating Reserve Product Valuation**

21 *Front Office Model*

22 The Company's Front Office model determines the marginal or  
23 incremental cost of providing operating reserves from the Company's existing

1 generating resource portfolio. This model determines, on an hourly basis, the most  
2 economic or least cost means by which the Company can provide operating  
3 reserves. From a customer's perspective, this method determines the replacement  
4 cost or opportunity cost of the operating reserve megawatt provided by Monsanto.  
5 The spread between the market price for energy and the highest cost, in-the-  
6 money resource from the reserve stack determines the opportunity cost of holding  
7 operating reserves. This represents what the Company would be willing to pay on  
8 behalf of customers for the next megawatt of operating reserves if it needed to  
9 acquire additional operating reserves.

10 *GRID Model*

11 The GRID model provides a system-wide view of both the need for  
12 operating reserves and the system incremental benefit of providing those  
13 operating reserves on an hour-by-hour basis. The GRID model includes the  
14 existing generating portfolio of Company resources, which includes Company  
15 owned physical assets, power purchase agreements, and contracts for interruptible  
16 products (such as operating reserves) with other industrial customers. GRID  
17 determines the amount of operating reserves the system requires and then  
18 allocates resources to meet that requirement. GRID allocates operating reserves  
19 on the plants that are highest cost to lowest cost because it is less expensive to  
20 carry reserves on higher cost resources.

21 To determine the value of Monsanto's operating reserve product, a base  
22 case GRID run without Monsanto's resource is performed. Then, Monsanto's  
23 operating reserve contract is added at "zero cost" and the model is rerun. The

1 difference between the two studies is the value of the operating reserve contract.  
2 This value represents the value of the highest cost, or most expensive, operating  
3 reserves that would no longer be required if Monsanto's operating reserve product  
4 is available instead. The Company uses the GRID model to determine net  
5 power costs in this rate case, including the cost of the Company's operating  
6 reserves. Since Monsanto's interruptible credit is included as a component of net  
7 power costs, it is logical to use the same model to determine the value of the  
8 interruptible products provided by Monsanto.

### 9 **Economic Curtailment Product Valuation**

#### 10 *Front Office Model*

11 In the Front Office model, the economic curtailment product is priced off  
12 of the market value of energy over those hours in which curtailment is anticipated.  
13 Curtailment is expected to occur in the highest priced hours, which is determined  
14 by the current forward price curve and the Company's current hourly scalars.  
15 Monsanto is compensated with 100% of the market value of the energy during the  
16 hours in which curtailment is anticipated to occur. The model assumes the  
17 Company will be able to optimize the curtailment hours and always curtail during  
18 the highest priced hours.

#### 19 *GRID Model*

20 The GRID model provides a system-wide view of the benefit of providing  
21 the economic curtailment product on an hour-by-hour basis. The GRID model  
22 includes the existing portfolio of Company resources, which includes Company  
23 owned physical assets, power purchase agreements, and contracts. To determine

1 the value of Monsanto's economic curtailment product, a base case GRID run  
2 without Monsanto's resource is performed. Then, Monsanto's economic  
3 curtailment contract is added at "zero cost" and the model is rerun. The difference  
4 between the two studies is the value of the economic curtailment contract. The  
5 Company uses the GRID model to determine net power costs in this rate case.  
6 Since Monsanto's interruptible credit is included as a component of net power  
7 costs, it is logical to use the same model to determine the value of the interruptible  
8 products provided by Monsanto.

### 9 **System Integrity Product Valuation**

#### 10 *Front Office Model*

11 The system integrity product gives PacifiCorp the right to curtail  
12 Monsanto when a double contingency or voltage event occurs. The double  
13 contingency event is defined as two or more forced outages totaling 500  
14 megawatts or more of capacity within 48 hours of each other and must overlap for  
15 at least an hour. As with the economic curtailment product, the customers benefit  
16 when PacifiCorp avoids market purchases to meet Monsanto's load during a  
17 system integrity event. The product is priced using an average annual heavy load  
18 hour (6x16) market price for energy, with the assumption that the probability of a  
19 system integrity event is constant throughout the year. The annual average market  
20 price is applied to capacity available for the product and for the full limit of hours  
21 for which the product is available. The GRID model is not capable of pricing this  
22 product.