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Attorneys for Intermountain Gas Company

## BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF	)
INTERMOUNTAIN GAS COMPANY FOR	)
THE AUTHORITY TO CHANGE ITS RATES	) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS	)
SERVICE TO NATURAL GAS CUSTOMERS	)
IN THE STATE OF IDAHO	)
	)

#### DIRECT TESTIMONY OF JACOB DARRINGTON

FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

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#### I. INTRODUCTION

# Q. Please state your name, business address, and present position with Intermountain Gas Company.

A. My name is Jacob Darrington. I am employed by Intermountain Gas Company ("
Intermountain" or "the Company") as a Regulatory Analyst. My business address
is 555 South Cole Road, Boise, Idaho 83707.

7 Q. Would you please describe your education and professional experience.

- 8 A. I graduated from Boise State University in May 2011 with a Bachelor of Arts
- 9 Degree in Accounting-Finance. In January 2012, I began work at Deloitte Tax as
- 10 a Tax Consultant where I prepared federal and multi-state tax returns for
- 11 businesses and high-net worth individuals. Additionally, I worked as a tax
- 12 specialist as a part of the audit team to help with auditing the provision for income
- 13 taxes for a regulated utility. I earned my CPA license in the summer of 2013. I
- 14 continue to keep my CPA license active in the state of Idaho. In the fall of 2013 I
- 15 was promoted to Tax Senior at Deloitte and took on the additional responsibility
- 16 of reviewing tax returns of other Tax Consultants. In April of 2015, I took a
- 17 position with Intermountain Gas Company as a Regulatory Analyst. In July of
- 182015 I attended the Regulatory Rate School in Chicago sponsored by the
- 19 American Gas Association.

### 20 Q. Would you briefly describe your responsibilities in your current position?

A. Yes. As a Regulatory Analyst, my primary responsibility as it relates to this
 proceeding includes the gathering, analyzing, and coordinating of data from

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1		various departments throughout the Company required for the preparation and
2		calculation of the revenue requirement and rate base.
3	Q.	What is the purpose of your testimony in this docket?
4	A.	My testimony will cover two main areas. First, I will address Intermountain's
5		regulatory adjustments to the Company's rate base. Second, I will discuss the
6		Company's adjustments to operating revenues and expenses. Third, I will discuss
7		Intermountain's revenue requirement.
8	Q.	What is the Company's proposed test year for this case?
9	A.	As described by Company witness Dedden, Intermountain is proposing a test
10		period reflecting six months actual and six months projected data for the twelve-
11		months ending December 31, 2016.
12	Q.	Does the Company anticipate adjusting the test period projections later in
13		this docket?
14	A.	Yes. The Company will provide to the Idaho Public Utilities Commission
15		("Commission") monthly updates to the six months of projections for the period
16		July 1, 2016, through December 31, 2016, to reflect actual data.
17	Q.	Are you sponsoring any exhibits in this proceeding?
18	A.	Yes. I am sponsoring the following exhibits, which are described in my
19		testimony:
20		Exhibit No. 12Rate base
21		Exhibit No. 13 Rate Base Components and Adjustments
22		Exhibit No. 14Operating Income
23		Exhibit No. 15 Adjustments to Operating Income

1		Exhibit No. 16 Summary Revenue Requirement Calculation
2		II. RATE BASE
3	Q.	What exhibits do you have that summarize the Company's thirteen-month
4		average rate base and explains the adjustments to rate base?
5	A.	Exhibit 12 is composed of two tables that shows summaries of the unadjusted
6		components of rate base as presented by Company witness Dedden as well as
7		adjustments to those components. Exhibit 13 is a series of worksheets that
8		describe each of the adjustments made to rate base.
9	Q.	Is the thirteen-month average method used for all rate base items?
10	A.	Yes, with the exception of the Cash Working Capital allowance, all items
11		included in the determination of rate base have been calculated using the average
12		of thirteen monthly balances. The average of the thirteen monthly balances
13		reflects the level of investment maintained by the Company during the course of
14		the year and is intended to normalize changes in the balances that occur during the
15		year. The derivation of the Cash Working Capital allowance is discussed later in
16		this testimony.
17	Q.	What is Intermountain's projected gas plant in service as of December 31,
18		2016?
19	A.	The thirteen-month average level of gross investment in gas utility plant in service
20		included in the Company's rate base as of December 31, 2016 is \$596,065,559, as
21		shown on Exhibit 12, page 1, column (d), line 2. The thirteen-month average

22 calculation of this figure can be found on Exhibit 13, page 1, column (e), line 28.

1	Q.	Does this amount of gross plant investment as of December 31, 2016 reflect
2		any adjustments?
3	A.	Yes. The balance of gross plant investment reflects an adjustment to remove the
4		Asset Retirement Obligations ("AROs") in the amount of \$16,555,572 as shown
5		on Exhibit 12, page 2, column (b), line 2 and Exhibit 13, page 1, column (c).
6	Q.	What is the total amount of Intermountain's projected accumulated
7		provisions for depreciation and amortization?
8	A.	Intermountain's projected accumulated depreciation and amortization as of
9		December 31, 2016 is \$308,450,846, as shown on Exhibit 12, page 1, column (d),
10		line 3. The thirteen-month average calculation of this figure can be found on
11		Exhibit 13, page 2, column (f), line 28.
12	Q.	Are you proposing any adjustments be made to the accumulated reserve for
13		depreciation and amortization?
14	A.	Yes. The accumulated provision balances have been adjusted to remove the AROs
15		and Retirement Work in Progress in the amount of \$4,303,085 and \$146,265,
16		respectively, as shown on Exhibit 12, page 2, column (b) and (c), line 3 and
17		detailed on Exhibit 13, page 2, column (c) and (d).
18	Q.	How was the level of net plant included in rate base calculated?
19	A.	Net plant included in rate base is \$287,614,713, and was calculated by subtracting
20		the total amount of adjusted accumulated depreciation from the total amount of
21		adjusted gross plant as shown on Exhibit 12, page 1, column (d), line 4.
22	Q.	What level of Materials and Supplies was included in rate base?

1	A.	Intermountain included in rate base a thirteen-month average of the materials and
2		supplies balance of \$3,149,131, as shown on Exhibit 12, page 1, column (d), line
3		5 and as calculated on Exhibit 13, page 3, column (e), line 28.
4	Q.	Did the Company include any gas storage inventory in rate base?
5	A.	Yes. Intermountain included a thirteen-month average of the gas storage
6		inventory balance of \$3,195,613 in rate base, as shown on Exhibit 12, page 1,
7		column (d), line 6 and as calculated on Exhibit 13, page 4, column (f), line 28.
8	Q.	Does this amount of gas storage inventory reflect any adjustments?
9	A.	Yes. The amount reflects two adjustments to the gas storage inventory held at the
10		Company's Nampa storage facility. The first adjustment of \$856,019, as seen on
11		Exhibit 12, page 2, column (d), line 6 and Exhibit 13, page 4, column (c),
12		removes the gas storage inventory associated with non-utility sales of liquefied
13		natural gas ("LNG"). The second adjustment of \$3,890, as seen on Exhibit 12,
14		page 2, column (e), line 6 and Exhibit 13, page 4, column (d), removes those costs
15		associated with the utility portion of gas storage inventory at the Nampa storage
16		facility in excess of 2 million gallons.
17	Q.	Why is the established level of utility storage gas at the Nampa storage
18		facility set to 2 million gallons?
19	A.	This is the amount of LNG required to 1) maintain operational and training
20		requirements at the Nampa and Rexburg LNG Facilities, 2) maintain an adequate
21		supply of LNG to provide for the annual "boiloff" gas that naturally occurs with
22		the warming of LNG and 3) maintain minimum LNG levels to ensure the integrity
23		of the storage tank.

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## Q. Is Cash Working Capital included in rate base?

2	A.	Yes. Cash working capital ("CWC") is the amount of funds required to finance
3		the day-to-day operations of the Company. A CWC requirement represents the
4		amount of cash the Company needs to keep on hand to meet its cash operating
5		expenses. The test year rate base includes \$1,032,688 for CWC as shown on
6		Exhibit 12, page 1, column (d), line 7 and calculated on Exhibit 13, page 5,
7		column (e), line 18. The CWC calculation is based upon a lead-lag study.
8	Q.	What is a lead-lag study?
9	А.	A lead-lag study analyzes the lag time between the date customers receive service
10		and the date that customers' payments are available to the Company. This lag is
11		offset by a lead time during which the Company receives goods and services, but
12		pays for them at a later date. The "leads" and "lags" are both measured in days.
13		The dollar-weighted lead and lag days are then divided by 365 to determine a
14		daily CWC factor. This CWC factor is then multiplied by the annual test year
15		cash revenues and expenses to determine the amount of CWC required for
16		operations.
17	Q.	What is the amount of accumulated deferred income taxes ("ADIT")
18		deducted from rate base?
19	A.	The level of ADIT deducted from rate base is \$50,172,477, as shown on Exhibit

- 20 12, page 1, column (d), line 8. The calculation of this number is shown on
  21 Exhibit 13, page 6, column (k), line 28.
- 22 Q. What is ADIT and why is it a rate base adjustment?

1	A.	Deferred income taxes arise when income tax amounts provided for book
2		purposes differ from the amount of taxes due and payable in the test period. The
3		primary cause of this tax difference is the straight line depreciation rates used for
4		ratemaking purposes, versus the accelerated depreciation rates used when
5		calculating state and federal income tax obligations. For a utility with a growing
6		rate base, there is generally a higher depreciation expense for tax purposes than
7		for regulatory book purposes, causing the taxes computed for regulatory books
8		(and thus, included in revenue requirement) to be more than the taxes actually
9		payable, in the early years of the asset's life. In later years, the situation reverses
10		itself. The accumulated balance of these deferred taxes is, in essence, either a
11		source or use of funds available to the company. The net balance of accumulated
12		deferred taxes has been deducted from rate base.

#### 13 Q. Please explain how the level of ADIT was determined.

A. ADIT was analyzed on an item-by-item basis to determine whether the ADIT was
attributable to items included in rate base. Amounts attributable to an asset or
liability in rate base have been reflected in the ADIT adjustment. Additional
adjustments were made to remove state deferred income taxes and to comply with
various IRS rules related to deferred taxes. These adjustments total \$13,183,858
and are shown on Exhibit 12, page 2, columns (f) – (1), line 8 and on Exhibit 13,
page 6, columns (c) – (i).

# Q. How has Intermountain accounted for advances in aid of construction in the Company's rate base?

1	A.	Advances in aid of construction in the amount of \$7,893,171 have been deducted
2		from rate base, as shown on Exhibit 12, page 1, column (d), line 9 and calculated
3		on Exhibit 13, page 7, column (c), line 28. This represents the thirteen-month
4		average balance of cash advances received from customers as of December 31,
5		2016 for construction attributable to Intermountain's operations. Similar to
6		ADIT, the advances in aid of construction represent a source of funds available to
7		the Company and appropriately offset the plant in service balances reflected in
8		rate base.
9	Q.	What is Intermountain's proposed test year rate base?
10	A.	The Company's test year rate base, as of December 31, 2016, adjusted for the
11		known and measurable adjustments discussed above, is projected to be
12		\$236,926,497, as shown on Exhibit 12, page 1, column (d), line 10.
13	Q.	Does this conclude your testimony as it pertains to the Company's rate base?
14	A.	Yes.
15		III. OPERATING REVENUES AND EXPENSES
16	Q.	What exhibits do you have that summarize the Company's operating
17		revenues and expenses and the adjustments made thereto?
18	A.	Exhibit 14 presents the unadjusted operating revenues and expenses as presented
19		by Company witness Dedden, regulatory adjustments to those operating revenues
20		and expenses, and the resulting Company proposed operating revenues and
21		expenses. Exhibit 15 presents the detail supporting the proposed regulatory
22		adjustments to Company's operating revenues and expenses.

1	Q.	What is the unadjusted projected level of operating revenues and expenses
2		for the twelve months ended December 31, 2016?
3	A.	As presented by Company witness Dedden, for the twelve months ended
4		December 31, 2016, the Company projects total operating revenues to be
5		\$236,530,903, as shown on Exhibit 14, page 1, column (b), line 3. The Company
6		projects total operating expenses to be \$235,335,918 as shown on Exhibit 14,
7		page 1, column (b), line 24. This produces unadjusted net operating income of
8		\$1,194,985 as shown on Exhibit 14, page 1, column (b), line 25.
9	Q.	Are you proposing any adjustments to the test year gas operating revenues
10		and expenses?
11	A.	Yes. Exhibit 14, page 2 lists each proposed adjustment to test year gas operating
12		revenues and expenses.
13	Q.	Please describe the Unbilled Adjustment shown on Exhibit 14, page 2,
14		column (b), lines 1 and 5.
15	A.	This adjustment removes unbilled revenues and cost of gas expenses from the
16		determination of the revenue requirement. This unbilled adjustment is the result
17		of the difference in the timing of when gas is provided to our customers and when
18		those customers are billed for the gas used. To create a proper matching of gas
19		costs and revenues for the test year, unbilled revenues and cost of gas have been
20		excluded from the calculation of the revenue requirement. The adjustment
21		increases revenues by \$27,605,926 and cost of gas expenses by \$21,246,004, as
22		shown on Exhibit 15, page 1, column (d), lines 16 and 17. This adjustment
23		pertains only to the year-to-date actual data through June 2016. As discussed by

1		Company witness Dedden, the forecast period July through December 2016 does
2		not include unbilled revenues and cost of gas expenses.
3	Q.	Is the Company proposing an adjustment to revenues and expenses
4		associated with non-utility LNG sales from the Nampa facility?
5	A.	Yes. Non-utility sales of liquefied natural gas have been removed from the
6		Company's test year revenues and cost of gas expenses, as shown on Exhibit 14,
7		page 2, column (c), lines 1 and 5 and Exhibit 15, page 2, column (d), lines 1 and
8		2. The result of the adjustment reduces operating revenues by \$1,813,230 and
9		related cost of gas expenses by \$1,461,140. This adjustment eliminates revenues
10		and cost of gas expenses not associated with the provisioning of regulated gas
11		services to Intermountain's customers.
12	Q.	Please explain the franchise tax adjustment shown on Exhibit 14, page 2,
12 13	Q.	Please explain the franchise tax adjustment shown on Exhibit 14, page 2, column (d), lines 1 and 19.
12 13 14	<b>Q.</b> A.	Please explain the franchise tax adjustment shown on Exhibit 14, page 2, column (d), lines 1 and 19. Franchise taxes are not recovered through base rates, and thus have been removed
12 13 14 15	<b>Q.</b> A.	Please explain the franchise tax adjustment shown on Exhibit 14, page 2,column (d), lines 1 and 19.Franchise taxes are not recovered through base rates, and thus have been removedfrom the Company's revenues and expenses for the test year. As seen on Exhibit
12 13 14 15 16	<b>Q.</b> A.	<ul> <li>Please explain the franchise tax adjustment shown on Exhibit 14, page 2,</li> <li>column (d), lines 1 and 19.</li> <li>Franchise taxes are not recovered through base rates, and thus have been removed</li> <li>from the Company's revenues and expenses for the test year. As seen on Exhibit</li> <li>15, page 3, column (d), lines 1 and 2, the adjustment reduces the Company's test</li> </ul>
12 13 14 15 16 17	<b>Q.</b> A.	<ul> <li>Please explain the franchise tax adjustment shown on Exhibit 14, page 2,</li> <li>column (d), lines 1 and 19.</li> <li>Franchise taxes are not recovered through base rates, and thus have been removed</li> <li>from the Company's revenues and expenses for the test year. As seen on Exhibit</li> <li>15, page 3, column (d), lines 1 and 2, the adjustment reduces the Company's test</li> <li>year revenues by \$7,087,154 and expense by \$7,087,860.</li> </ul>
12 13 14 15 16 17 18	Q. A. Q.	<ul> <li>Please explain the franchise tax adjustment shown on Exhibit 14, page 2,</li> <li>column (d), lines 1 and 19.</li> <li>Franchise taxes are not recovered through base rates, and thus have been removed</li> <li>from the Company's revenues and expenses for the test year. As seen on Exhibit</li> <li>15, page 3, column (d), lines 1 and 2, the adjustment reduces the Company's test</li> <li>year revenues by \$7,087,154 and expense by \$7,087,860.</li> <li>Please describe the proposed lost gas expense adjustment shown on Exhibit</li> </ul>
12 13 14 15 16 17 18 19	<b>Q.</b> A.	<ul> <li>Please explain the franchise tax adjustment shown on Exhibit 14, page 2,</li> <li>column (d), lines 1 and 19.</li> <li>Franchise taxes are not recovered through base rates, and thus have been removed</li> <li>from the Company's revenues and expenses for the test year. As seen on Exhibit</li> <li>15, page 3, column (d), lines 1 and 2, the adjustment reduces the Company's test</li> <li>year revenues by \$7,087,154 and expense by \$7,087,860.</li> <li>Please describe the proposed lost gas expense adjustment shown on Exhibit</li> <li>14, page 2, column (e), line 5.</li> </ul>
12 13 14 15 16 17 18 19 20	Q. A. Q.	<ul> <li>Please explain the franchise tax adjustment shown on Exhibit 14, page 2,</li> <li>column (d), lines 1 and 19.</li> <li>Franchise taxes are not recovered through base rates, and thus have been removed</li> <li>from the Company's revenues and expenses for the test year. As seen on Exhibit</li> <li>15, page 3, column (d), lines 1 and 2, the adjustment reduces the Company's test</li> <li>year revenues by \$7,087,154 and expense by \$7,087,860.</li> <li>Please describe the proposed lost gas expense adjustment shown on Exhibit</li> <li>14, page 2, column (e), line 5.</li> <li>The purpose of this adjustment is to reflect the current level of lost gas expense.</li> </ul>
12 13 14 15 16 17 18 19 20 21	<b>Q.</b> A. <b>Q.</b> A.	<ul> <li>Please explain the franchise tax adjustment shown on Exhibit 14, page 2,</li> <li>column (d), lines 1 and 19.</li> <li>Franchise taxes are not recovered through base rates, and thus have been removed</li> <li>from the Company's revenues and expenses for the test year. As seen on Exhibit</li> <li>15, page 3, column (d), lines 1 and 2, the adjustment reduces the Company's test</li> <li>year revenues by \$7,087,154 and expense by \$7,087,860.</li> <li>Please describe the proposed lost gas expense adjustment shown on Exhibit</li> <li>14, page 2, column (e), line 5.</li> <li>The purpose of this adjustment is to reflect the current level of lost gas expense.</li> <li>This adjustment reduces operating expenses by \$803,928. Exhibit 15, pages 4</li> </ul>

# Q. Please explain the proposed normalizing adjustment shown on Exhibit 14, column (f), lines 1 and 5.

3	А.	This adjustment represents the difference between test year revenues and cost of
4		gas and normalized revenues and costs of gas. Normalized revenues and cost of
5		gas reflect the effects from both weather normalization and customer rate class
6		migrations. The process for determining weather normalization is addressed by
7		Company witness Blattner. Customer rate class migrations refers to the
8		Company's general service, large volume, or transport customers who have
9		changed rate classes at some point during the test year. The Company removed
10		these customers' actual and forecasted volumes, revenues, and cost of gas from
11		their previous rate class and included them for a full twelve month period in their
12		new rate class.
13		As shown on Exhibit 15, page 6, column (b), lines 10 and 11, this
14		adjustment reduces operating revenues by \$442,726 and operating expenses by
15		\$336,443. Supporting calculations are presented on Exhibit 15, pages 7-16.
16	Q.	Can you describe briefly Intermountain's Non-Executive Incentive
17		Compensation Plan?
18	A.	Yes. Intermountain's plan consists of three components. The first component is
19		based on achieving a target level of net income. The second and third
20		components are based on cost control and customer satisfaction goals. Each
21		component is worth an equal portion of the incentive payment. There is also a
22		fourth goal for directors only based on a review of the Company's Employee
23		Survey with employees during the year.

1Q.Is the Company proposing an adjustment to incentive compensation2expense?

3	A.	Yes. Exhibit 14, page 2, column (g), line 9, 10, 11, 13, 14, and 17 and Exhibit 15,
4		page 17, column (b), lines 8 and 9 remove the portion of incentive compensation
5		expense that is based on the Company achieving a target level of net income. The
6		remaining portion of incentive compensation expense relates to the metrics
7		described above. These metrics are designed to benefit the Company's customers
8		by incentivizing Company employees to control costs while maintaining a safe,
9		reliable system and a high level of customer satisfaction. The adjustment reduces
10		incentive compensation expense by \$373,269 and payroll taxes by \$32,728 for a
11		total adjustment to operating expenses of \$405,997.
12		Exhibit 15, page 18 provides supporting calculations that are reflected on
13		page 17 of the Exhibit.
14	Q.	Is the Company proposing an adjustment to the test year level of expenses
15		
		associated with Executive Compensation?
16	A.	associated with Executive Compensation? Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19,
16 17	A.	<ul><li>associated with Executive Compensation?</li><li>Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19, column (d), lines 1 and 2 remove all Supplemental Executive Retirement Plan</li></ul>
16 17 18	A.	associated with Executive Compensation?Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19,column (d), lines 1 and 2 remove all Supplemental Executive Retirement Plancompensation, Supplemental Income Security Plan compensation and executive
16 17 18 19	A.	associated with Executive Compensation?Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19,column (d), lines 1 and 2 remove all Supplemental Executive Retirement Plancompensation, Supplemental Income Security Plan compensation and executiveincentive compensation expenses. The Company has chosen to not charge its
16 17 18 19 20	A.	associated with Executive Compensation?Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19,column (d), lines 1 and 2 remove all Supplemental Executive Retirement Plancompensation, Supplemental Income Security Plan compensation and executiveincentive compensation expenses. The Company has chosen to not charge itscustomers for these expenses and has therefore removed them from the
16 17 18 19 20 21	A.	associated with Executive Compensation?Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19,column (d), lines 1 and 2 remove all Supplemental Executive Retirement Plancompensation, Supplemental Income Security Plan compensation and executiveincentive compensation expenses. The Company has chosen to not charge itscustomers for these expenses and has therefore removed them from thedetermination of the revenue requirement. The Executive Compensation
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> </ol>	A.	associated with Executive Compensation?Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19,column (d), lines 1 and 2 remove all Supplemental Executive Retirement Plancompensation, Supplemental Income Security Plan compensation and executiveincentive compensation expenses. The Company has chosen to not charge itscustomers for these expenses and has therefore removed them from thedetermination of the revenue requirement. The Executive Compensationadjustment reduces operating expenses by \$1,052,398 and payroll taxes by

1		Exhibit 15, pages 20 and 21 provide supporting calculations that are
2		reflected on page 19 of the Exhibit.
3	Q.	Has the Company removed revenues and expenses associated with non-utility
4		activities?
5	A.	Yes. Exhibit 14, page 2, column (i), lines 2 and 15 and Exhibit 15, page 22,
6		column (d), lines 4 and 10 remove from revenues and expenses those costs
7		associated with non-utility activities. Non-utility revenues include miscellaneous
8		revenue and interest income related to the non-qualifying executive
9		compensation. The non-utility expenses include donations, lobbying and Arid
10		Club dues. The "Other Revenue and Expense" adjustment increases other
11		revenues by \$6,791 and reduces operating expenses by \$256,321.
12	Q.	Is the Company proposing to remove interest expense from the test year
13		expenses?
14	A.	Yes. Exhibit 14, page 2, column (j), line 20 and Exhibit 15, page 23, column (d),
15		line 1 reduce operating expenses by \$4,348,423. The interest expense for the test
16		period used to determine income tax expense will be the weighted average cost of
17		debt included in the Company's cost of capital multiplied by average rate base.
18	Q.	Has the Company adjusted the test year level of income tax expense?
19	A.	Yes. Exhibit 14, page 2, column (k), line 23 and Exhibit 15, page 25, column (c),
20		line 78 increase test year income tax expense by \$2,544,743. Exhibit 15, pages 24
21		and 25 present the entire test year income tax expense calculation and include the
22		adjusted level of revenues and expenses discussed above as well as various
23		permanent and temporary timing differences.

1 Q. What are the adjusted level of revenues and operating expenses that result 2 from the adjustments you are proposing? 3 A. As shown on Exhibit 14, page 1, column (d), lines 3 and 24, the adjusted level of 4 operating revenues and expenses for the twelve months ended December 31, 2016 5 are \$254,800,510 and \$243,305,823, respectively. 6 **Q**. Does that conclude your testimony as it pertains to the Company's operating 7 revenues and expenses? 8 A. Yes it does. 9 IV. **REVENUE REQUIREMENT** 10 Please explain how the adjusted net income was converted to the required **O**. 11 level of operating revenues. 12 Exhibit 16, page 2, shows the calculation of the conversion factor, which is A. 13 applied to the required net income to produce the required revenue increase. The 14 conversion factor takes into account revenue-sensitive items that change as 15 revenue changes, including uncollectibles, the Commission's regulatory fee, 16 Idaho state income taxes, and federal income taxes. As shown on Exhibit 16, page 17 2, column (c), line 9, the conversion factor was determined to be 1.67055. 18 **Q**. Please summarize the requested revenue requirement. 19 A. Page 1 of Exhibit 16 presents the calculation of the Company's revenue 20 deficiency. Based upon an average rate base of \$236,926,497, adjusted operating 21 income of \$11,494,687, and a weighted average cost of capital of 7.42%, as 22 presented by Company witness Chiles, the Company's projected after-tax 23 operating income at proposed rates is \$17,579,946. Consequently, the Company's

- 1 revenue deficiency for the test period ending December 31, 2016 is \$10,165,700.
- 2 This revenue deficiency requires an overall increase in rates to the Company's
- 3 customers of 4.04%.

# 4 Q. Does this conclude your direct testimony?

5 A. Yes it does.