

## DECISION MEMORANDUM

**TO:** COMMISSIONER REDFORD  
COMMISSIONER SMITH  
COMMISSIONER KEMPTON  
COMMISSION SECRETARY  
COMMISSION STAFF

**FROM:** KRIS SASSER  
DEPUTY ATTORNEY GENERAL

**DATE:** MARCH 10, 2008

**SUBJECT:** SAGE TELECOM, INC.'s, APPLICATION FOR A CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY, CASE NO. SGE-T-07-01

On August 15, 2007, Sage Telecom, Inc., filed an Application for a Certificate of Public Convenience and Necessity (CPCN) to provide facilities-based and resold local exchange telecommunication services to and from all points in the State of Idaho. The Company submits that its expertise in the telecommunications industry will permit it to select the most economic and efficient services, thereby providing customers with an excellent combination of price, quality, and customer service.

The Application states that the Company will offer basic local exchange services, custom calling features, and interexchange toll services – including toll free services – to business and residential customers. Services will be provided through interconnection agreements with incumbents, the Company's own facilities<sup>1</sup>, or a combination of the two sources.

The Company intends to begin providing service shortly after it obtains authorization from the Commission and expects to negotiate with Qwest Corporation for the appropriate interconnection and service agreements. The Company will compete directly with Qwest for local exchange telecommunication services. Although it does not plan to immediately provide service in areas with small or rural local exchange carriers, the Company seeks statewide authority so that it may expand when market conditions warrant and as additional service areas become open to competition.

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<sup>1</sup> The Company does not currently own facilities or property in the State of Idaho.

The Company is a corporation organized under the laws of the State of Texas, its principal place of business. The Company has been authorized by Idaho's Secretary of State to transact business within the State and utilizes National Registered Agents, Inc., for service of process in Idaho. The Company is a competitive provider of local and long distance phone services and Internet access services throughout the former territory of SBC (Southwestern Bell Communications Services, Inc.). The Company is currently authorized to provide services in 15 states.

**STAFF RECOMMENDATION**

Staff recommends that the Application be processed by Modified Procedure.

**COMMISSION DECISION**

1. Does the Commission wish to process Sage Telecom, Inc.'s Application for a Certificate of Public Convenience and Necessity by Modified Procedure?

  
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Kris Sasser  
Deputy Attorney General

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