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July 1, 2009  
*Via Overnight Delivery*

Ms. Jean Jewell, Secretary  
Idaho Public Utilities Commission  
472 West Washington State House  
Boise, ID 83720-0074

ENT-T-09-01

RECEIVED

2009 JUL -2 PM 12:39

IDAHO PUBLIC  
UTILITIES COMMISSION

**Re: Entelegent Solutions, Inc. Application to Provide Facilities-Based Local Exchange and Resale Interexchange Service**

Dear Ms. Jewell:

Enclosed for filing please find one original and three (3) copies of the Application of Entelegent Solutions, Inc. to provide facilities-based local exchange and resale interexchange service within the state of Idaho.

The Applicant is submitting its financial data, required as part of this Application, under separate cover marked "confidential". Due to the competitive nature of the telecommunications industry, Entelegent respectfully requests that this information only be inspected by Staff directly associated with this application and be kept from public disclosure as it contains highly sensitive and proprietary information.

Any questions you may have regarding this filing may be directed to my attention at (407) 740-3006 or via e-mail at [croesel@tminc.com](mailto:croesel@tminc.com).

Please acknowledge receipt of this filing by returning one copy of this transmittal letter date stamped in the self addressed stamped envelope enclosed for that purpose. Thank you for your assistance.

Sincerely,

012 Carey Roesel  
Consultant to Entelegent Solutions, Inc.

*CR/im.*

*Enclosure*

cc: D. Gibson, Entelegent  
File: Entelegent - ID Local  
TMS: IDL0900

BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

Application of **Enteleger Solutions, Inc.** )  
To Provide Basic Resold and Facilities-Based )  
Local Exchange Telecommunications Services )  
And Intrastate Interexchange Telecommunication )  
Services throughout the State of Idaho )

Case No. ENT-T-09-01

RECEIVED  
2009 JUL -2 PM 12:39  
IDAHO PUBLIC UTILITIES COMMISSION

APPLICATION FOR CERTIFICATE OF  
PUBLIC CONVENIENCE AND NECESSITY  
TO PROVIDE RESOLD AND FACILITIES-BASED LOCAL  
EXCHANGE TELECOMMUNICATIONS SERVICES  
AND INTRASTATE INTEREXCHANGE TELECOMMUNICATIONS SERVICES

Pursuant to Title 62 of the Idaho Code and IDAPA 31.01.111, Enteleger Solutions, Inc. ("Enteleger" or "Applicant") respectfully requests that the Idaho Public Utilities Commission ("Commission") grant the Company a Certificate of Public Convenience and Necessity to provide local exchange and interexchange telecommunications services within the State of Idaho.

*In support of its Application, Enteleger submits the following:*

**1. Introduction**

Enteleger is requesting authority to provide basic resold and facilities-based local exchange services throughout the state of Idaho in all exchanges not exempt from competition as well as intrastate interexchange services statewide.

Enteleger proposes to provide local and interexchange telecommunications service to business customers. Enteleger plans to offer service through UNE-P facilities and resale arrangements with incumbent local exchange carriers. Applicant will not provide operator assisted services; Applicant's underlying carrier will handle calls that require operator assistance. Emergency calls placed by dialing 911 will not be routed to or handled by Enteleger. Such calls will be routed through the underlying carrier to the appropriate emergency agency serving the originating location. Enteleger sets the rates for its services and handles its own customer service. All services are offered twenty-four hours per day, seven days per week.

## II. Description of the Applicant

- (a) Entelegent Solutions, Inc. was incorporated in the State of North Carolina on November 6, 2008. The main address of the corporation is:

Entelegent Solutions, Inc.  
3800 Arco Corporate Drive, Suite 310  
Charlotte, North Carolina 28273  
Telephone: (704) 323-7464  
Facsimile: (866) 295-0471

- (b) All correspondence, notices, inquiries and other communications regarding this Application should be addressed to:

Carey Roesel  
Consultant to Entelegent Solutions, Inc.  
Technologies Management, Inc.  
2600 Maitland Center Parkway, Suite 300  
Maitland, Florida 32751  
Telephone: (407) 740-3006  
Facsimile: (407) 740-0613  
Email: croesel@tminc.com

- (c) The Applicant is a North Carolina corporation, authorized by the Idaho Secretary of State to transact business within the State of Idaho. See **Exhibit A** for a copy of the Company's Articles of Incorporation and **Exhibit B** for the Company's Idaho Secretary of State authority.

- (d) The Company's Registered Agent in Idaho is:

Corporation Service Company  
1401 Shoreline Drive, Suite 2  
Boise, ID 83702

- (e) Officers and Directors

Officers and Directors of Entelegent are identified in **Exhibit C**.

- (f) Stockholders

Stockholders holding a 5% or greater interest in the Company are provided as **Exhibit D**.

- (g) Entelegent is a start-up company and has not yet initiated operations in any state. It is currently in the process of applying for local and interexchange authority in all states (other than Alaska) and in the District of Columbia.

To date, the Company has received authority to provide local and/or interexchange service in the following states:

**Local and IXC authority approved:** Alabama, Illinois, Kentucky, Massachusetts, Montana, Nebraska, New Hampshire, New Jersey, North Dakota, Ohio, Oregon, Rhode Island, South Dakota, Texas, Vermont, Washington, Wisconsin

**IXC authority approved:** Colorado, Florida, Iowa, Michigan, New Mexico, Wyoming

The Company currently has applications pending in the following states:

**Local and IXC application for authority pending:** Arizona, California, Connecticut, Delaware, Georgia, Hawaii, Indiana, Kansas, Louisiana, Maryland, Maine, Minnesota, Missouri, Mississippi, North Carolina, Nevada, New York, Oregon, Pennsylvania, South Carolina, Tennessee, West Virginia

**Local only application for authority pending:** Colorado, District of Columbia (no long distance), Iowa, Michigan, New Mexico, Utah (IXC authority not required), Virginia (IXC authority not required), Wyoming

### **III. Exhibits**

In support of this Application, the following exhibits are attached hereto:

- Exhibit A - Certificate of Incorporation;
- Exhibit B - Certificate of Authority to Transact Business in the State of Idaho;
- Exhibit C - Officers and Directors
- Exhibit D - Stockholders
- Exhibit E - Financial Statements
- Exhibit F - Profiles of Senior Management Key Personnel
- Exhibit G - Proposed service area map (Rule 112(c))
- Exhibit H - Illustrative Local Tariff
- Exhibit I - Illustrative IXC Tariff

### **IV. Financial, Technical and Managerial Qualifications**

Entelegent possesses the managerial, technical and financial ability to provide local telecommunications service in the state of Idaho. Entelegent has the financial resources to enable the Company to successfully provide local and interexchange telecommunications service in the State of Idaho and the management team in place to manage this operations.

#### **IV.A. Financial Qualifications**

- (a) Entelegent is financially and otherwise capable and qualified to offer and maintain all of its tariffed services in its territories. Entelegent Solutions, Inc. is providing the financial statements of the Company (see **Exhibit E**) as proof of its financial ability to provide service within the state of Idaho.
- (b) As a UNE-P CLEC, Entelegent Solutions, Inc. will not build facilities and will not incur any additional capital expenditures associated with providing service in the State. Nor will Entelegent require additional sources of funding for its State operations during its initial phase.

#### **IV.B. Managerial Qualifications**

- (a) Entelegent has an excellent senior management team, backed by experienced employees, who are competent in telephony engineering, operations and marketing. Attached hereto as **Exhibit F** are the biographies of the Entelegent senior management team.

#### **IV.C. Technical Qualifications**

- (a) Entelegent's services will satisfy the minimum standards established by the Commission. The Company will file and maintain tariffs in the same manner and form as required of incumbent local exchange telecommunications companies with which Entelegent seeks to compete.
- (b) Entelegent management team has had prior experience with competitive local exchange and interexchange service providers and possesses considerable telecommunications expertise. Based on the experience and proven track record of the Company's management team, Entelegent is technically well-qualified to provide local and interexchange service in Idaho
- (c) Entelegent will initially utilize resold services and combinations of network elements provided by the underlying carrier(s). Underlying carriers will perform all local switching, routing and call completion functions. Company personnel have experience working with underlying carriers of long distance and local services. Applicant's technical and managerial personnel are well qualified to direct the delivery and billing of the proposed services.

**V. Customer Service**

Entelegent Solutions, Inc. understands the importance of effective customer service for local service consumers. Once it initiates operations, Entelegent's toll free customer service telephone number will be available with live operator response during the hours of 7AM EST to 7PM EST. All afterhours and overflow will be handled by third-party providers of similar service to other carriers. The Company's toll free telephone number for customer inquiries, complaints and repair is 800-975-7192. Customers may contact the company in writing at the headquarters address indicated below.

The contact for resolution of customer complaints with the Commission is:

David Gibson  
Vice President of Operations  
Entelegent Solutions, Inc.  
3800 Arco Corporate Drive, Suite 310  
Charlotte, NC 28273  
Telephone: 704-323-7464  
Facsimile: 866-295-0471  
Toll Free: 800-975-7192  
Email: [Dave.gibson@Entelegent.com](mailto:Dave.gibson@Entelegent.com)

**VI. Service Description and Anticipated Service Date**

Entelegent Solutions, Inc. will provide local telephone exchange service and interexchange long distance service to business end users via Commercial Agreements with facilities-based telephone exchange service and interexchange providers. Services are offered using service provider facilities in combination with Unbundled Network Elements purchased from other entities and the resale of telecommunications services of other carriers.

Entelegent intends to offer service in the geographic areas currently served by Qwest Communications. Entelegent will mirror the basic local calling scopes of the incumbent local exchange companies.

## **VII. Public Interest Standard**

Grant of Entelegent's Application to provide basic resold and facilities-based local exchange services as well as interexchange services is in the public interest and serves the public convenience and necessity. In enacting the Federal Telecommunications Act of 1996, the United States Congress determined that it is in the public interest to promote competition in the provision of telecommunications services, including local exchange services. Experience with competition in other telecommunications markets, such as long distance, competitive access, and customer premises equipment, demonstrates the benefits that competition can bring to consumers. Consumers are enjoying increased services, lower prices, higher quality, and greater reliability. This is true not only with respect to the service offerings of the new entrants, but also as a result of the response of incumbent monopoly providers to the introduction of competition.

Entelegent's proposed services will provide multiple public benefits by increasing the competitive choices available to users in Idaho. Enhanced competition in telecommunications services likely will further stimulate economic development in Idaho. In addition, increased competition will create incentives for all carriers to offer lower prices, more innovative services, and more responsive customer service.

## **VIII. Waivers and Regulatory Compliance**

Entelegent has reviewed all of the Commission's rules applicable to competitive local exchange service and interexchange service providers and agrees to comply with those rules except to the extent the any such rules are explicitly waived generically for carriers in the same class.

**IX. Conclusion**

This Application demonstrates that Entelegent Solutions, Inc. possesses the technical, financial and managerial resources to provide local exchange and interexchange service in Idaho.

WHEREFORE, Entelegent Solutions, Inc. respectfully requests that the Commission:

1. grant Entelegent authority to operate as a provider of resold and facilities-based basic local exchange and resold interexchange telecommunications services within the State of Idaho;
2. grant the waivers requested in this Application; and
3. grant such other relief as it deems necessary and appropriate.

Respectfully submitted,

**Entelegent Solutions, Inc.**



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David L. Gibson  
Vice President of Operations/  
Entelegent Solutions, Inc.



# NORTH CAROLINA

## Department of The Secretary of State

To all whom these presents shall come, Greetings:

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify the following and hereto attached to be a true copy of

**ARTICLES OF INCORPORATION**

**OF**

**ENTELEGENT SOLUTIONS, INC.**

the original of which was filed in this office on the 6th day of November, 2008.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Raleigh, this 6th day of November, 2008.

*Elaine F. Marshall*

Secretary of State

SOSID: 1070812  
Date Filed: 11/6/2008 12:28:00 PM  
Elaine F. Marshall  
North Carolina Secretary of State  
C200831000313

**ARTICLES OF INCORPORATION  
OF  
ENTELEGENT SOLUTIONS, INC.**

The undersigned hereby submits these Articles of Incorporation for the purpose of forming a business corporation under the laws of the State of North Carolina.

1. The name of the corporation is Entelegent Solutions, Inc.
2. The number of shares the corporation is authorized to issue is 1,000,000 all of one class, designated as common stock.
3. The street address and county of the initial registered office of the corporation is 2520 Whitehall Park Dr. Suite 100, Charlotte, NC, Mecklenburg County, and the name of the initial registered agent is Tom Turpin.

4. The name and address of the incorporator is as follows:

Tom Turpin  
2520 Whitehall Park Dr. Suite 100  
Charlotte, NC 28273

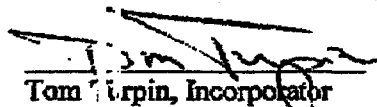
5. The name and address of the individuals, who are to serve as the initial director(s) on the initial Board of Directors of the corporation who shall serve as director(s) until the first meeting of shareholders, or until their successors are elected and qualified, is as follows:

Tom Turpin  
2520 Whitehall Park Dr. Suite 100  
Charlotte, NC 28273

6. To the fullest extent permitted by the North Carolina Business Corporation Act as it exists or may hereafter be amended, no person who is serving or who has served as a director of the corporation shall be personally liable to the corporation or any of its shareholders for monetary damages for breach of duty as a director. No amendment or repeal of this article, nor the adoption of any provision to these Articles of Incorporation inconsistent with this article, shall eliminate or reduce the protection granted herein with respect to any matter that occurred prior to such amendment, repeal or adoption.

7. These Articles of Incorporation will be effective upon filing.

This the 5<sup>th</sup> day of November, 2008.

  
Tom Turpin, Incorporator

# State of Idaho

Office of the Secretary of State

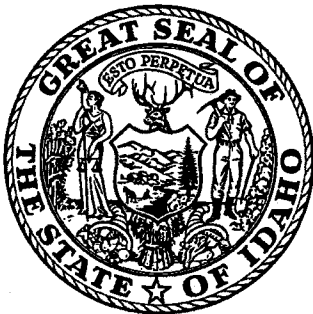
**CERTIFICATE OF AUTHORITY  
OF  
ENTELEGENT SOLUTIONS, INC.**

File Number C 181582

I, BEN YSURSA, Secretary of State of the State of Idaho, hereby certify that an Application for Certificate of Authority, duly executed pursuant to the provisions of the Idaho Business Corporation Act, has been received in this office and is found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I issue this Certificate of Authority to transact business in this State and attach hereto a duplicate of the application for such certificate.

Dated: January 20, 2009



*Ben Yursa*  
SECRETARY OF STATE

By *Sally Lloyd*

